EXHIBIT D

Exhibit D – SEALED Excerpts of Plaintiffs' Expert Witness A. Lembke Transcript of Deposition (Sept. 17, 2020)

PLAINTIFFS' OPPOSITION TO DEFENDANTS' MOTION TO EXCLUDE MARKETING OPINIONS OF DRS. ANNA LEMBKE, KATHERINE KEYES, ANDREW KOLODNY, AND JAKKI MOHR

	Page 1				
1	IN THE UNITED STATES DISTRICT COURT				
	FOR THE SOUTHERN DISTRICT OF WEST VIRGINIA				
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3					
	THE CITY OF HUNTINGTON,				
4					
	Plaintiff,				
5					
	v. CIVIL ACTION NO. 3:17-01362				
6					
	AMERISOURCEBERGEN DRUG				
7	CORPORATION, et al,				
8	Defendants.				
9					
10	CABELL COUNTY COMMISSION,				
11	Plaintiff,				
12	vs.				
13	AMED TOOLD GEDERGEN, DRIEG				
1 4	AMERISOURCEBERGEN DRUG				
14	CORPORATION, et al, Defendants.				
15 16	Delendants.				
17					
18	Videotaped and videoconference deposition of ANNE				
19	LEMBKE, M.D., taken by the Defendants pursuant to the				
20	West Virginia Federal Rules of Civil Procedure, in the				
21	above-entitled action, pursuant to notice, conducted				
22	virtually via Zoom, before Twyla Donathan, Registered				
23	Professional Reporter and Notary Public, on the 17th day				
24	of September, 2020.				

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Page 6 PROCEEDINGS 1 2 VIDEOGRAPHER: Good morning. We're 3 going on the record at 10:31 a.m. on September 17th, 2020. 4 Please note that the microphones are 5 sensitive and may pick up whispering, private 6 conversations, cellular interference. Please turn 7 off all cell phones and place them away from 8 9 microphones as they can interfere with deposition Audio and video recording will continue 10 11 unless all parties agree to go off the record. This is Media Unit One of the video 12 13 recorded deposition of Anne Lembke, M.D., taken by the Defendant in the matter of City of Huntington vs. 14 15 AmerisourceBergen Drug Corporation, et al, and Cabell County Commission vs. AmerisourceBergen Drug 16 17 Corporation, et al, filed in the U.S. District Court for the Southern District of West Virginia, Case Nos. 18 19 3:17-01362 and 3:17-01665. 20 This deposition is being held remotely 21 via Zoom conference. My name is Justin Ebiling. I'm 22 from Veritext. I'm the videographer. The court 23 reporter is Twyla Donathan, from Veritext. 2.4 I'm not authorized to administer an

Page 7 I'm not related to any party to this action, 1 2 nor am I financially interested in this outcome. 3 Counsel and all present please state your appearance for the record. 4 MR. PYSER: I'll kick it off. This 5 Steven Pyser, from Williams & Connolly, appearing on 6 7 behalf of Cardinal Health, Inc., and with me today is Brad Masters, also from Williams & Connolly. 8 9 MS. RODGERS: My name is Megan 10 Rodgers. I'm with Covington and Burling, on behalf of McKesson, and with me today is my colleague, 11 12 Clayton Bailey. 13 MR. WEIMER: Good morning. This is Jeffrey Weimer, with Reed Smith, on behalf of the 14 15 AmerisourceBergen Drug Corporation. MR. ARBITBLIT: Good morning. 16 Don 17 Arbitblit, Lieff, Cabraser, Heimann & Bernstein, with 18 Britt Cibulka for Plaintiffs. 19 MR. FARRELL: Good morning. Paul Farrell, Jr., and Anne Kearse, on behalf of the 20 21 Plaintiffs. 22 VIDEOGRAPHER: Are there any 23 objections to the court reporter administering the 24 oath remotely?

Page 8 MR. PYSER: No objections. 1 2 (Witness duly sworn) 3 ANNE LEMBKE having been duly sworn, testified as follows: 4 5 EXAMINATION BY COUNSEL FOR CARDINAL HEALTH: BY MR. PYSER: 6 Good morning, Dr. Lembke. Good morning. Α 8 9 Q Just to start off, I know you have been 10 deposed before in the MDL proceedings and the New York proceedings, and then we had some court 11 12 testimony in the New York proceedings a week ago. Do you recall that? 13 14 Α Yes. 15 And you know that even though there is no 16 court reporter with you, or judge with you, you're 17 under oath today, just as if you were in a courtroom 18 in front of a judge and a jury. Do you understand 19 that? 20 Yes. Α 21 VIDEOGRAPHER: Dr. Lembke, your audio 22 is breaking up a little bit. Is there any way you can call in as well? 23 24 Let's go off the record. The time is

Page 9 10:34. We're now going off the record. 1 2 (Pause in proceedings) 3 VIDEOGRAPHER: The time is 10:37. We're now back on the record. 4 BY MR. PYSER: 5 All right. Dr. Lembke, well, that was 6 7 actually a good example, perhaps, of the issue that I was just going to address with you, which is 8 9 especially in this remote environment, you and I will 10 just have to both work really hard not to speak over each other. So I will try to let you answer the 11 question before I speak again, and if you could just 12 let me finish the question before you answer. 13 Hopefully that will help Twyla, our court reporter, 14 15 out. Make sense? 16 Α Yes. 17 All right. And you may recall during the 0 18 hearing about a week ago with Judge Gargiulo that 19 there was at least one instance where he stepped in and he instructed you to answer the question yes or 20 21 I'll do my best to ask you clear questions. 22 you don't understand the question, just let me know, 23 but I would ask that you answer my questions as 24 they've been asked. Does that make sense?

Page 10 I will try my best to do that. 1 Α 2 And I'm going to assume that if you 0 Okav. 3 do answer my question, you understood the question or you would have told me so. Does that make sense? 4 5 Α Yes. All right, Doctor. We're going to be 6 7 concentrating today on your work for Cabell and Huntington in West Virginia. Are you familiar with 8 9 those two places? 10 А Yes, I am. 11 Okay. And were you hired by the plaintiffs 12 in a case filed against Cardinal Health, 13 AmerisourceBergen, and McKesson Corporation to provide an expert report in litigation filed by 14 15 Cabell and Huntington? 16 Α Yes, I was. 17 0 Okay. And did you create such a report? 18 Α Yes, I did. 19 Well, let's try the other thing we've got to work with in this remote environment. Do you have 20 21 a box of documents with you today that was delivered 22 to your office or maybe your home? 2.3 Α Yes, I do. 24 There should be in that box one Q Okay.

Page 11 that's marked Exhibit 1 or have a 1 on it somehow. 1 2 Do you see that? 3 All right. Can you pop that one open for And once you have done so, can you identify Exhibit 1. 5 This is my report. 6 7 Okay. Does that report contain the opinions you intend to offer in this litigation? 8 9 Α Yes, it does. And does it contain a comprehensive 10 11 explanation of the opinions you intend to offer? 12 Α Yes, it does. 13 When did the plaintiffs in this case, in 14 the West Virginia case, retain you as an expert? 15 I believe it was December 2019. And at that time in December 2019 you had 16 already been working for the plaintiffs in other 17 18 opioid litigation; is that right? 19 That is correct. 20 And that included plaintiffs in what we 21 sometimes call Track One in the MDL, so the plaintiffs in Ohio? 22 2.3 Α Yes, for the plaintiffs in Ohio. And the plaintiffs in New York as well? 24 Q

Page 12 Α That is correct. 1 2 Okay. Any other plaintiff groups you were Q 3 working with in December 2019? MR. ARBITBLIT: Objection. Instruct 4 5 not to answer as to any retentions in which you have not been disclosed as an expert. And I don't think 6 7 there are any others. BY MR. PYSER: 8 9 Q Are you going to follow your counsel's advice? 10 11 Α I'm going to follow my counsel's advice. Are you paid in this case, the 12 Q 13 West Virginia version of the litigation? 14 Yes, I am. 15 And just throughout the day, to allow us to 16 use shorthand, even though we're really only talking 17 about one county and one city, sometimes I will say 18 the West Virginia litigation. You understand that 19 when I say that, I mean this case, correct? 20 Yes, I do. And thank you for clarifying. Α 21 Do you know how many hours you've spent on work for the West Virginia litigation? 22 23 Α I do know. They're in my invoice -- my 24 invoices. I didn't add them up for today, but I do

Page 13 have that information and I could get it for you. 1 2 Do you know approximately how many hours 3 you've worked on the West Virginia litigation? Α I didn't add up the hours. 4 Okay. Could you do that, and through your 5 counsel provide me that total number of hours? 6 Α Yes. MR. ARBITBLIT: That's agreeable. 8 9 MR. PYSER: Thank you, counsel. 10 And how much are you paid per hour for your 11 work in the West Virginia case? 12 Α Five hundred dollars per hour for report preparation, and \$800 per hour for court testimony. 13 And are you getting the extra \$300 an hour 14 15 that you charge for court testimony for being here today in a deposition? 16 MR. ARBITBLIT: Objection. 17 18 Α I assume so. 19 Do you know how much money in total you've earned from your work on opioid cases? 20 21 MR. ARBITBLIT: Objection. Instruct 22 not to answer. Steve, I don't know if you're on the 23 24 same page with other defense counsel. I've seen

Page 14 back-and-forth, that appears to me to agree that that 1 2 question is off limits for both sides, and that 3 Dr. Lembke is -- has already provided what has been agreed, which is the number of hours on this case and 5 the hourly rate. If you have a different understanding, 6 7 I'd like to see the documentation of it. I'm not trying to be an obstructionist in any way. I am just 8 9 trying to follow the ground rules that I understand have been agreed to by counsel for both sides. So 10 for the moment, I'm going to instruct her not to 11 12 answer that. 13 MR. PYSER: Dr. Lembke, I'm assuming, again, you're going to follow your counsel's advice? 14 15 THE DEPONENT: Yes, I am. 16 MR. PYSER: Okay. And Counsel, that's 17 fine, if that's the agreement. You know, in the 18 event that there is some breakdown in the agreement, we reserve the right to come back and get an answer 19 to the question. But if that's consistent with the 20 21 agreement, that will be fine. BY MR. PYSER: 22 23 Dr. Lembke, in the prior cases where you 24 provided an expert report in Ohio and New York, you

Page 15 understand there were different groups of defendants, 1 2 manufacturers, pharmacies, distributors; is that 3 right? Α Yes, I understand that. But here in this case, are you aware that 5 there is only distributors? 6 Yes. I am aware of that. And there's three distributors, Cardinal 0 8 9 Health, AmerisourceBergen, and McKesson? Do you understand that? 10 11 Α Yes, I do. So here in this case, when we talk about 12 13 the distributors, you understand we're talking about those three, right? 14 15 Α I understand that, yes. You reviewed documents in preparing your 16 0 report, correct? 17 18 Α Yes. 19 And you're aware that in the litigation, more generally, including this case in West Virginia, 20 21 the case in Ohio, the case in New York, manufacturers, distributors, pharmacies, they 22 produced millions of pages; do you understand that? 23 24 Α Yes, I do.

Page 16 In order to select the documents you 1 2 reviewed for purposes of this case, the West Virginia 3 case, did attorneys provide you with documents that might be relevant to your report? I asked attorneys for documents that I 5 wanted to see that I thought would be relevant. 6 7 MR. ARBITBLIT: Instruct her not to answer further about communications with counsel. 8 9 Q And are you going to follow your counsel's advice? 10 11 (Deponent nods) Α 12 In your report you cited more than 600 13 articles that helped to form the basis of your West Virginia report; is that right? 14 15 Α That is correct. 16 0 For each of those articles, did you read the full article? 17 18 Α Yes. 19 So you never just stopped at the abstract, you read every word of every article? 20 21 Α Yes. And how about the documents that were 22 23 produced in this case and that are cited in your 24 report, did you read every page of those as well?

Page 17 Α Yes. 1 2 And the deposition transcripts that you 3 cite in your report, did you read every page of the depositions you were provided as well? 4 5 These are the deposition transcripts from other witnesses? 6 Correct. 0 No, I did not always read every word of 8 9 those. I often skimmed those. In order to know what was the important 10 11 material, how did you figure out when you were skimming what you should read and shouldn't read? 12 13 MR. ARBITBLIT: Objection. Instruct 14 not to answer as to any discussions with counsel. 15 MR. PYSER: Can you answer that question without divulging your conversations with 16 17 counsel? 18 So after many decades of reviewing 19 documents, I think I'm pretty good at being able to 20 speed-read some sections, look for relevant material 21 that I need to know and then to read that material 22 more closely. Before your work in this litigation, had 23 24 you ever reviewed legal transcripts of depositions?

Page 18 1 Α No. 2 Because you were deposed twice before, I 3 just want to make sure we're on the same page about those depositions. And I quess there is two depositions, and we talked earlier about the third 6 time you gave testimony, which was in court before 7 Judge Gargiulo, right? 8 Α Yes. 9 Okay. So in those three prior instances of testimony, if you think back to those, have your 10 answers to the questions you were asked in those 11 12 three prior instances of testimony changed in any 13 way? 14 MR. ARBITBLIT: Objection. 15 Sometimes, because the circumstances were The truthful answer was different or I 16 17 understood the question differently (...trailing). (Court reporter asked for clarification; poor 18 audio transmission by witness.) 19 2.0 MR. PYSER: Let's go off the record. VIDEOGRAPHER: The time is 10:49. 21 22 We're now going off the record. (Pause in proceedings) 23 VIDEOGRAPHER: The time is 10:56. 24

Page 19 We're now back on the record. 1 2 THE DEPONENT: Can I -- Can we strike 3 that, and can I try to answer it again? Because I don't think you got exactly what I said. 5 MR. PYSER: You can answer again. Go ahead. 6 7 THE DEPONENT: Can you ask it again, actually? We'll just rewind. Can you ask it again? 8 9 (The reporter read back the following 10 as requested: "Okay. So in those three prior instances of testimony, if you think back to those, 11 12 have your answers to the questions you were asked in 13 those three prior instances of testimony changed in any way?") 14 15 THE DEPONENT: Yes, they have, but I 16 was always telling the truth as I understood it. BY MR. PYSER: 17 18 Can you provide for me a list of the 19 answers that have changed? 20 MR. ARBITBLIT: Objection. That's 21 your job, Counsel. You've got all the transcripts. 22 I'm not going to have the witness go through 23 transcripts to answer that question. You've got the 24 transcripts.

Page 20

BY MR. PYSER:

Q You can answer the question, Dr. Lembke.

Are you able -- and if the answer is no, the answer is no. Are you able to give me, sitting here today, a list of the answers that have changed in your testimony from the Ohio deposition and the New York deposition and the New York examination?

- A No, I'm not able to give you that list.
- Q All right, Dr. Lembke.

Dr. Lembke, I want to just let you know, and for the record, note that at 6:39 p.m. last night I received an email, as did the other counsel for defendants, with 54 new documents on it that was described as "Materials Considered."

And so between 6:39 p.m. last night -- and here we are at 10:59 a.m. this morning, I will represent to you that at 6:39 last night, personally I was coaching a little league team, and my paralegal had left for the day.

So I'm trying to -- We're scrambling a little bit to understand those documents. So my question to you is: One of those documents, for example, was the label for OxyContin, the FDA approved label. And that was listed as a material

Page 21 considered for this case. When was the first time 1 2 you reviewed that label for purposes of this case? 3 MR. ARBITBLIT: Objection. I don't remember. 4 Α 5 Okay. Was it yesterday? 0 Α 6 No. 7 Was it within the last week? I don't remember exactly. I certainly 8 Α 9 reviewed it multiple times over a longer period. So the first time you looked at it was 10 11 likely more than a month ago; is that fair? Yes. 12 Α 13 And were you the person who decided not to notify the defendants of that until 6:39 p.m. last 14 15 night? 16 MR. ARBITBLIT: Objection. 17 I'm not involved in notifying defendants Α 18 about that. My job is to review the material and to generate the report and to defend my opinion. 19 20 Okay. And is it possible -- Do you know 21 what I'm talking about when I say a list of 54 22 materials considered that was sent last night? Have 23 you seen that document? 24 Α I haven't seen the document, but I do know

Page 22 that it was sent. 1 2 So you've never -- the actual document with 3 54 documents listed on it, you've never seen that, correct? I've not seen the list. I've seen the 5 document. 6 7 And Dr. Lembke, I'm also going to represent to you that some of those documents, they have Bates 8 9 numbers on them. Do you know what that means? 10 А Yes, I do. And some of those documents aren't even 11 12 available to defendants. So Dr. Lembke, I just want to be fair to you and let you know that as a result 13 of that, we might need to come back and ask you 14 15 additional questions at a later deposition about those documents. Understand? 16 17 I understand. Α 18 MR. ARBITBLIT: And we'll just state 19 for the record, Counsel, that those are provided with a letter that said that they don't -- they're not 20 21 offered to alter in any way the opinions or add to the opinions stated in the report. They're provided 22 23 simply to comply with the rule as to anything the 24 witness has reviewed.

Page 23 So as far as coming back for a further 1 2 deposition, our position is everything you need is in 3 the report and the documents previously provided. Wе have an obligation under the rule --MR. PYSER: Counsel, enough. You can 5 send us a letter and state your position. That's 6 7 I'm going to ask the witness questions now. MR. ARBITBLIT: You've already 8 9 received that letter, Steve. You've already received 10 that letter, the one you talked about, said exactly what I just said. 11 12 MR. PYSER: Great. So I don't need to 13 hear it again. 14 MR. ARBITBLIT: You apparently didn't 15 read it the first time. 16 BY MR. PYSER: 17 Dr. Lembke, is it possible that in 0 18 answering a question here today or at trial you may rely on one of those 54 documents that was sent along 19 last night? 20 21 Α Yes. Okay. Dr. Lembke, you also sent last 22 night -- or counsel sent last night something that 23 24 was described as an errata. Are you familiar with

Page 24 that? 1 2 Α Yes. 3 Q Okay. And that changed a chart that was at page 127 of Exhibit 1. Are you familiar with that? 5 Yes, I am. It was a very minor correction, and the correct answer was, in fact, there. 6 7 Okay. 0 Yes, I am aware. Α 8 9 Q So that's helpful, because maybe we're on 10 the same page, because maybe it was late and my eyes were bleary, but I couldn't actually see the change. 11 12 So can you tell me what the change is on page 127? 13 Α Sure. Can you show it, or would you like me to just walk you through it? 14 15 Tell me, if you look at page 127 of Exhibit 16 1, in your own words, what's changed, in a general fashion? 17 18 Α Okay. So you see that on the right-hand 19 side of the graph, there's medium dose and low dose. 20 Yes. 0 21 And there are values under medium dose on 22 the graph, it says 28.26. But if you look below, 23 where it lists medium dose in the text, it says 24 28.69.

Page 25 The correct value is the 28.69, but for 1 2 some reason, it was mistyped. So it's essentially a 3 typo. 4 0 Okay. 5 And the same things for low dose. On the graph it says 17.42, below it says 14.92. The 6 7 correct is 14.92. Again, it's just a small typo in the actual graph. We try to be as accurate as 8 9 possible. 10 I appreciate that. When did you realize that that -- when did you first recognize that 11 12 typo -- or that issue? 13 Α Yesterday. Okay. Thank you. 14 0 15 Dr. Lembke, you received your medical 16 degree from Stanford in 1995, correct? 17 Α Yes. 18 And did you receive offers to attend 19 medical schools other than Stanford? 20 Α Well, that's going way back. Yes, I did. 21 Why did you choose Stanford? I chose Stanford because my sister was here 22 Α 23 as an undergraduate and really liked it. I came out 24 to visit her. Seemed like a great place.

Page 26 program at Stanford Medical School seemed like an 1 2 excellent program. I thought moving to California 3 seemed good. Those types of things that one makes those decisions on when one is young. Fair enough. And you've been teaching at 5 Stanford since 2003; is that right? 6 I really have been teaching here since I was a medical student. I was a TA as a medical 8 9 student. I did teaching in my fellowship and residency, but I joined the faculty in 2003. So then 10 it became official. 11 So an official teacher or professor at 12 13 Stanford for 17 years, right? 14 Α Yes. 15 About. Are you familiar with the process by which Stanford Medical School determines the 16 17 curriculum that it's going to teach its medical 18 students? 19 Α Yes. 20 How does that work? I'm not asking about 21 anything in particular, just as a general matter, how 22 is it decided? What are we going to teach the next 23 generation of doctors?

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together and deciding as a group what the priorities are for medical students in a given era, but that's not the only source of decision-making. It's also become increasingly a reciprocal process, where students themselves are vocal about what they think they need to learn. There are also national measures and national guidelines that influence what is taught at a given time. So it's multifactorial.

Q And do the individual professors obviously help decide what is going to be taught in their particular classes?

A They do help decide, but it's also embedded by other groups of educators. There has been a shift in medical education over the last 20 years to become more clinical, more clinically oriented for a number of reasons.

Q Are you part -- personally, are you part of the group that helps design the curriculum at Stanford?

A I have been involved for at least the last five years in creating an addiction medicine curriculum at Stanford, as well as revising parts of the pain curriculum at Stanford, yes.

Q And is it fair to say that the doctors who

Page 28 over the years that you've been at Stanford have 1 2 worked on the curriculum are smart doctors? I mean, 3 they're Stanford professors, right? MR. ARBITBLIT: Objection. 4 Yeah, you can be a Stanford professor and 5 be really smart and also be misinformed. 6 7 Fair enough. The doctors designing the curriculum at Stanford, in your view have they been 8 9 operating in good faith when they've designed the curriculum for Stanford medical students? 10 11 MR. ARBITBLIT: Objection. 12 Α What do you mean by "in good faith"? 13 Trying to do the right thing. Q 14 MR. ARBITBLIT: Objection. 15 I think that Stanford professors, like all humans, are motivated by a complex mix of factors. 16 17 Some, in trying to do the right thing, is what 18 motivates some people, and other people have other motivations, or there are other motivations in the 19 mix. So it really depends on the person. 20 21 Well, if -- As a member of the faculty for the last 13 years at Stanford, can you name for me 22 23 any of your colleagues on the faculty who in the 24 design of the Stanford Medical School curriculum you

Page 29 believe were operating in bad faith when they worked 1 on the curriculum? 2 MR. ARBITBLIT: Objection. 3 Α Yeah, I wouldn't want to name names, but I 4 do think there have been individuals who have been 5 heavily influenced by the pharmaceutical industry. 6 7 And by pharmaceutical industry, do you mean manufacturers of pharmaceuticals? 8 9 Α I mean the opioid pharma more broadly. Can you, sitting here today, point me to 10 any interaction between a professor at Stanford and 11 Cardinal Health? 12 13 Α No. How about AmerisourceBergen? 14 0 15 Α No. And McKesson Corporation? 16 Q 17 Α No. 18 And I'll ask you again. Are you willing to Q name the professors at Stanford, who, in your view, 19 have been improperly influenced by the pharmaceutical 20 21 industry? Objection. 22 MR. ARBITBLIT: I would be reluctant to do that. 23 Α I'm not asking if you're reluctant. Will 24 Q

Page 30 you do it or not? 1 2 Α Not at this time. 3 Q So you're refusing to answer my question? I feel like that was an answer. Α 4 5 Well, just so we're clear. Sitting today, you're not going to give me the names of the 6 7 professors I asked you for? MR. ARBITBLIT: Objection. 8 9 Α Not today. We've been through your background before, 10 so I'm not going to repeat it, but one area we 11 haven't covered is economics. And I want to make 12 13 sure we're clear. Do you have a degree in economics? Α No. 14 15 Okay. Have you ever authored any peer reviewed papers in the field of economics? 16 17 No, but I have spoken at an economics Α 18 conference. 19 What was the subject of your speech? 0 20 The opioid problem. Α 21 Do you consider yourself an expert on economics? 22 23 Α No. 24 Have you ever been to West Virginia, Q

Page 31 Doctor? 1 2 Α No. 3 Q And I'm going to go out on a limb and say that if you've never been there, you're not licensed 4 to practice medicine in West Virginia either? 5 That's correct. 6 7 Are you familiar with the term standard of care in the context of the practice of medicine? 8 9 Α Yes, I am. What does that mean, standard of care? 10 0 11 It basically means that you're practicing in the way that people around you are also 12 practicing. 13 Is standard of care synonymous with best 14 15 practices? 16 MR. ARBITBLIT: Objection. 17 Α Not always. 18 So what does best practices mean, if it's different than standard of care? 19 20 In its idealized form, best practices would Α 21 be the height of evidence-based medicine. And are there organizations and entities 22 0 that set standards for doctors? 23 24 Α Yes.

Page 32 And do they do so under the standard of 1 2 care or do they try to set best practices? 3 MR. ARBITBLIT: Objection. MR. PYSER: You can answer, Doctor. 4 5 It really depends on the organization and Α what they've been influenced by. 6 7 Well, I'm not asking your opinion of the eventual standards they set, okay? I'm just asking 8 9 when an organization -- let's say a board of medicine, all right? Do boards of medicine set 10 standards of care? 11 MR. ARBITBLIT: Objection. 12 13 Α They can. They have done. And do they also set best practices? 14 would you describe what a board of medicine for an 15 individual state sets? Is it a standard of care or 16 is it best practice? 17 18 MR. ARBITBLIT: Objection. 19 It seems to me that you're kind of creating a false dichotomy between standard of care and best 20 21 practices, which is making it hard for me to answer. 22 For example, the standard of care in opioid prescribing in the 1990 (distorted audio), which was 23 24 also touted as best practices, which was put forward

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by organizations like the drug commission and the federation of state medical boards, was indeed what everybody was doing, because they were told to do that, but it wasn't evidence-based medicine.

Q Okay. So at the time, in the 1990s when it comes to the prescribing of opioids, doctors thought what they were doing was best practices and in accordance with the standard of care, correct?

MR. ARBITBLIT: Objection.

A Doctors were taught that prescribing opioids for chronic pain was evidence-based medicine even though there was no evidence to support it.

Q That wasn't my question. My question was:
At the time, did doctors believe that their opioid
prescribing was both best practices and consistent
with the standard of care?

MR. ARBITBLIT: Objection.

A I don't think that most doctors are even familiar with the term standard of care, so I don't think they would have thought about it in those terms.

Q It's your position that most doctors aren't familiar even with the concept of standard of care; is that right?

Page 34 That's right. 1 Α 2 0 Is that a failure by the medical community? 3 MR. ARBITBLIT: Objection. My understanding is that standard of care 4 Α 5 is a term that mainly comes up in legal proceedings. It's not something that doctors talk about. We don't 6 talk about standard of care in medical school. We 7 don't talk about that in residency. It's not a term 8 9 that doctors -- it's not our language. 10 Well, having now spent some time in our legal world here, what's the closest equivalent in 11 the medical world -- how do doctors know what they 12 13 should be doing, how they should be prescribing? Where do they turn? 14 15 MR. ARBITBLIT: Objection. Doctors base their decisions on a 16 Α 17 combination of what they learned in medical school, what they learned in residency, what they see their 18 19 attending professor doing during their training. 20 Medicine works very much like an apprenticeship. 21 There is a saying in medicine, do one, see one, teach 22 So there is this sense of going along with the 23 herd, whatever people are doing. So when it comes to the prescription of 2.4 Q

opioids, do you have views -- yes or no, do you have views as to whether certain prescribing habits of doctors are appropriate or not?

A Yes.

- Q And today, in 2020, do you believe it's appropriate for a doctor to prescribe opioids to treat chronic non-cancer pain?
 - A In some very rare instances, yes.
- Q And has your view of that changed over the years? Have you always believed that, or has that view changed?
- A My view on that has changed since my education in medical school in the 1990s, and my early residency training, yes, my view has changed.
- Q Are you able to put a date on when your view changed as to the appropriateness of prescribing opioids to treat chronic non-cancer pain?
- A My view evolved over years, so I cannot put a single date on it. It was the accumulation of evidence after I graduated from medical school and the accumulation of my experiences with my patients, what I read in the medical literature. I arrived at it slowly. It wasn't that I woke up, you know, one day and it changed my opinion. It was the

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accumulation of the evidence that led me to change my opinion.

- Q And that accumulation, just so we put some concrete years on it, it happened between 2003, I believe, when you graduated from medical school? Do I have that right?
- A It probably started more like the year 2000, 2001, where I began to wonder about what I had been taught in medical school regarding the use of opioids in the treatment of pain.
- Q And that evolved over the next 20 years until today, correct?
- A Well, I would say that the primary evolution occurred in the first decade, which led me to want to write a book about it to inform other doctors, as well as the lay public, culminating in the publication of my book in 2016.
- I think since that time, my essential views have not changed substantially. I have learned more, reviewed more, seen more, but my opinion, in essence, has remained the same since the publication of my book.
- Q Doctor, do you know whether under current medical guidelines it's appropriate for a doctor to

prescribe a 30-day supply of opioids to treat acute pain?

MR. ARBITBLIT: Objection.

A So there are many different guidelines, so I can't answer that question as if there were only one guideline. Also, guidelines are quickly changing as the medical community realizes that they were duped. So it's hard for me -- you really have to point to one specific guideline.

Q Let me ask it this way, Doctor. Do you know whether for a doctor in West Virginia it's, in your view, appropriate medical practice to prescribe a 30-day supply of opioids to treat acute pain?

MR. ARBITBLIT: Objection.

A I'm trying to remember the various guidelines that I've reviewed for West Virginia. I have reviewed some guidelines. I cannot remember the specifics about the limits on opioid prescribing, but I am aware that there are more recent guidelines that are strongly urging doctors to cut back on opioid prescribing because of the harm that they've caused. But I don't remember the exact number of days.

Q When we talk about these guidelines, and best practices, and standard of care, all the words

Page 38 we've been using, are you aware of any mandatory 1 2 quidelines on doctors in West Virginia that dictates 3 how they can prescribe opioids? MR. ARBITBLIT: Objection. 4 5 Right now I'm not recalling any mandatory guidelines. There may be. I'm not recalling that 6 7 there are any. There are certainly a lot of recommended guidelines. I recall recommended 8 9 quidelines to doctors in West Virginia. And then, of course, there are the CDC quidelines. 10 11 When we talk about these recommended and 12 CDC guidelines, they rely on doctors to use their 13 professional judgment to decide what is appropriate for an individual patient, correct? 14 15 MR. ARBITBLIT: Objection. That's incorrect. 16 Α 17 So do doctors not have to exercise their 0 18 judgment to decide what prescription is appropriate 19 for a patient? 20 MR. ARBITBLIT: Objection. 21 I guess I'm having a little trouble 22 understanding the line of questioning. So in creating guidelines, clinical experience matters but 23 24 it's not the only thing that informs guidelines.

I felt like your question implied that it was only clinical experience that informs guidelines. So I wanted --

Q I'm sorry, Doctor. I'm actually moving beyond guidelines. I now want to ask about an individual doctor practicing medicine, let's say, in Huntington, West Virginia.

A Yes.

Q That doctor has available to them a range of guidelines, correct? CDC guidelines, for example?

A It really depends on the clinic setting and that individual's education. Not every doctor has access to every single guideline. There are a lot of guidelines out there. Doctors are incredibly busy. They often will rely on the algorithm or guidelines that their specific treatment setting has said to them they need to follow.

O Okay. So if --

A So doctors -- you know, doctors are super busy seeing patients. They don't have time to read every single guideline and digest it. They rely on opinion leaders, the last continuing medical education course they went to, the hospital quality measures. They're mostly trying to do the right

Page 40 thing but also follow the rules, and the rules are 1 2 often the guidelines that somebody, who manages their 3 hospital and manages their clinic settings, says, here, you got to follow these. That's -- honest to 5 goodness, that's the real world. That's the real world. 6 7 Doctor, when you write a prescription, you sign your name on the bottom of it, correct? 8 9 Α Yes, I do. 10 And is that normal practice for doctors when they write a prescription, they sign their own 11 12 name, correct? 13 Α (Nods.) Yes, there are circumstances where nurse practitioners are working under doctors' 14 15 licenses, so technically the nurse practitioner is signing, but it's still under the doctor's name. But 16 17 yes. 18 So we'll make this simple. This is a doctor talking to a patient, going to prescribe 19 something, the doctor signs their name to the 20 21 prescription, correct? That's correct. 22 Α And by signing their name, that doctor is 23 exercising their medical judgment as to what's 24

Page 41 appropriate for that patient, correct? 1 2 MR. ARBITBLIT: Objection. 3 Α Not always. In what circumstance is a doctor not 4 5 exercising their own medical judgment when they write a prescription for a patient? 6 Many different circumstances. Okay. So doctors -- Can you name a 8 0 9 circumstance where a doctor is not responsible for their own prescribing decisions? 10 11 MR. ARBITBLIT: Objection. 12 Α Well, now you said being responsible. 13 Ultimately, we're responsible, which puts a big legal burden on us, but that's different from what informed 14 15 their decision to write the prescription. My light just went out. I have one of 16 17 these motion sensor things. 18 So, Dr. Lembke, doctors are ultimately 19 responsible for their own prescribing decisions, 20 correct? 21 MR. ARBITBLIT: Objection. Doctors are medically/legally responsible 22 Α for their prescribing decisions. 23 24 Q Is that a yes?

Page 42 Α Yes. 1 2 In your practice, do you regularly 3 prescribe controlled substances? Α Yes. 4 And your patient population, is it 5 primarily people who are dealing with addiction? 6 Yes, but they also have other co-morbidities, like chronic pain. 8 9 But the patients you're seeing, maybe they have chronic pain, maybe they have other 10 co-morbidities, a consistent threat throughout most 11 of the patients you're seeing is that they suffer 12 13 from some type of addictive disease; is that right? I have a large percentage of patients who 14 15 don't, in fact, meet criteria for addiction. 16 meet criteria for dependence. But the majority of my 17 patients have some kind of chemical 18 dependency/addiction. So those are distinct 19 phenomena. 20 And in your practice, do you adapt your 21 practice of medicine to new research as it comes out? Α Yes. 22 23 What questions do you believe a physician 24 needs to answer before prescribing opioids to a

Page 43 patient? 1 2 MR. ARBITBLIT: Objection. 3 Α That's a very long list. I don't think that I could encapsulate that in a succinct answer. 5 It's a complicated question? Is that fair? Let me rephrase that. Strike that. 6 7 Is it a complicated question for a physician to make a determination as to whether 8 9 opioids are appropriate for a particular patient? 10 MR. ARBITBLIT: Objection. 11 Some aspects of it are very simple. For example, the fact that opioids don't work for chronic 12 13 pain. So that wouldn't be complicated. But other aspects of the rare instances in which opioids might 14 15 be helpful for a patient, that requires a lot of 16 stewardship and due diligence. 17 And, Dr. Lembke, to your knowledge, do all 0 18 doctors agree with your view that opioids don't work 19 for chronic pain? 20 When I first started talking about this 21 problem, the fact that the way that we are prescribing opioids was not evidence-based, and the 22 23 risk of addiction was extremely high, there were very 24 few doctors who agreed with me. I was really

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swimming upstream. I think in the last five years or so, there's been a change as more doctors come to recognize the opioid crisis and the role that they have played in it, and we've seen a change in prescribing as a result. But there are still doctors who may not share my opinion.

Q You keep part of your answer off the time when you first started talking about your belief that opioids don't work for chronic pain. Can you help me understand, when was that when you first started talking about your belief that opioids don't work for chronic pain?

A I became aware of the problem in the early off, because I was seeing more and more patients addicted to --

Q That wasn't my question. My question is when did you first start talking about that in a public setting and transmitting that information to other doctors, your belief?

MR. ARBITBLIT: Objection.

A It's hard for me to remember exactly, but probably sometime in the first decade of this millennium, somewhere between the year 2000 and 2010.

Because I do a lot of teaching, you know, so I guess

Page 45 if you think of that as a public forum, I'm always 1 2 teaching medical school students and residents, 3 talking to colleagues. How about outside Stanford Medical School? When did you first start talking about your belief 5 that opioids don't work for chronic pain? 6 Probably 2012. We talked in a prior deposition -- or I 8 9 actually wasn't answering the question, but you talked about what you would do if a pharmacy couldn't 10 fill a patient's prescription. Do you recall some 11 conversation about that? 12 Yes, I do. 13 Α Okay. And you were asked -- this is the 14 15 question. I'll read it to you. 16 And, Counsel, this is from page 49, 17 line 18, of the New York deposition. 18 "And so if one of your patients said that 19 they couldn't fill a prescription for opioids because the distributor wouldn't ship to that pharmacy, and 20 21 you went through all the circumstances of the patient 22 and you determined that this patient needed opioids, 23 what would you tell the patient to do?" And your answer was: "Probably the first 24

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thing I would do would be to contact the pharmacy directly and try to figure out what the circumstances were of their not having a particular medication."

Okay? I just want to follow up a little bit on that subject. Putting yourself back in that position where you have now called the pharmacy, if the pharmacy told you that they didn't have a medication in stock at that pharmacy because a distributor, like the defendants here, had declined to ship that medication that you prescribed, what would you tell your patient to do?

MR. ARBITBLIT: Objection.

A Well, first, I would ask the pharmacist why the distributor had declined to ship the medication.

I would try to understand if there was some compelling reason why it wasn't shipped.

Q If at the end of those conversations the pharmacy said "We can't get that medicine in stock," would you instruct your patient to go to another pharmacy?

MR. ARBITBLIT: Objection.

A I'm not really sure. That's never happened before where, you know, it was a great mystery. You know, usually I could get some information on why it

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wasn't there and then use that information to decide what to do in the absence of that.

Q Do you in your medical practice -- do you ask your patients where they plan to fill the prescriptions that you write for them?

A I have to do that to know where to send the prescription.

Q So as a general matter, you ask each patient who you write a prescription for where they plan to fill it?

A I have to look up the pharmacy in the computer in order to send it to that pharmacy. Now, that's really quite new. When I went to medical school and early in my training, I gave patients a piece of paper and they took it wherever they wanted to go. I didn't know where they went. I didn't have control of them where they went. It's really only in the last five to ten years with the advent of electronic medical records that I input the pharmacy to electronically send the prescription, so that I have some awareness.

But truthfully I don't know where many of these pharmacies are. I'm not particularly, you know, aware of where the pharmacy is or exactly which

Page 48 pharmacy. I'm just trying to get what address they 1 2 tell me. 3 Q So beyond putting a pharmacy name or an address into the computer system, when you write a 4 5 prescription, do you talk to the pharmacist who's going to fill that prescription as a regular 6 7 practice? MR. ARBITBLIT: Objection. 8 9 Α Often. Yes. Especially controlled 10 substances. And approximately what percentage of your 11 prescription writing today do you talk to the 12 pharmacist who's going to fill the prescription? 13 14 Probably more than 50 percent. 15 But not every time? 0 16 Α Not every time. 17 Dr. Lembke, I know you've never been to 0 18 West Virginia, but I want to try to talk a little bit about what you may know and not know about opioid 19 prescribing in Cabell County and Huntington, 20 21 West Virginia. Okay? Do you agree with me that at least some of 22 23 the opioid prescriptions in Cabell County and 24 Huntington were appropriate prescriptions, even under

Page 49 your belief and standards? 1 2 Α Yes. 3 Q Okay. So fair if we call that category the Dr. Lembke-approved prescriptions, Category 1? 4 5 Α Yes. Is that fair? 6 Q 7 Α That's okay. Thank you, Doctor. So let's think about 8 0 9 another category -- well, actually let's stay with 10 the Dr. Lembke-approved category. Do you have any idea what percentage of prescriptions in Cabell 11 12 County and Huntington fall into the Dr. Lembke-13 approved category? So I don't really want to weigh in on like 14 15 percentages and quantities. In my report I do have 16 an appendix where I talk about what appropriate 17 prescribing is, and I'm happy to go to my report and 18 talk more about that. But I don't --19 I'm asking you sitting here today, Dr. Lembke, if you can give me a percentage. And if 20 21 you can't, that's okay. So what I'm asking you is: 22 Dr. Lembke, can you give me a percentage of the total 23 prescriptions for opioids in Cabell County and 24 Huntington, West Virginia, that you believe were

Page 50 appropriate medical treatment? 1 2 MR. ARBITBLIT: I would just say 3 before you answer, that's a fair question, but I would just ask, Steve, that when she's in the middle 5 of an answer, give her the courtesy of finishing before you go to the next question. That will make 6 it easier for you and the witness and the court reporter. 8 9 BY MR. PYSER: 10 Absolutely. Dr. Lembke, if I ever cut you off, just let me know, and I'll do my best to stop 11 12 that, okay? Do you need the question read back to you? 13 14 Α No. 15 Okay. Go ahead then. 16 Α So to quantify it, I would look at 17 the way that prescribing nationally has quadrupled in 18 the last -- since the 1990s in the United States, which roughly estimated means we are currently 19 prescribing more -- say in the peak of 2012, we were 20 21 prescribing four times more opioids than we should 22 have been, because there was no increase in the need 23 for analgesia in the population at that time. Likewise, if you look at West Virginia, 24

there was a similar and maybe even a higher increase in opioid prescribing in West Virginia without any increase during that span of time in the need for analgesia. In my report, which I am happy to go to, you know, I have numbers showing the number of prescriptions written per 100 persons in West Virginia, which especially if you're looking at Cabell County are more than twice the national average.

So already you have an increase over time, a quadrupling over time since the 1990s to 2012, and then you have in Cabell County a real outlier situation where at peak prescribing, people in Cabell County were getting twice as many opioids as in the rest of the United States. So that is how I would quantify that.

Q So is it fair to say that approximately -strike that. If nationwide there has been a
quadrupling in your view of prescriptions for
opioids, and the appropriate level is the level
before that multiplication by four, that the
appropriate level is something like one quarter of
the current level nationwide; is that a fair
extrapolation of your view?

MR. ARBITBLIT: Objection. Misstates the record.

A Yeah, I think that what I was saying was that on top of that quadrupling nationally there was an even bigger disproportionate overprescribing problem in Cabell County. So, again, hard for me to put, you know, a number on it. But suffice it to say, way too many opioids have been prescribed in Cabell County than were medically necessary.

Q When you compare Cabell County to the rest of the nation, have you done any analysis yourself to see if Cabell County has different or higher rates of certain health concerns than the rest of the country?

A I do understand that Cabell County is a working community of people who may have higher rates of obesity-related arthritis, mechanical injuries from manual labor. I am aware of that. I haven't done my own calculations, however.

Q So you haven't done any analysis to determine how the fact that Cabell County has higher rates of, for example, obesity-related arthritis or working injuries may impact the needs for opioids within the community?

MR. ARBITBLIT: Objection.

A No, but regardless of the pain levels in Cabell County, they don't justify the increased opioid prescribing in that county.

Q Dr. Lembke, you didn't answer my question --

A --

Q No, well -- look, we want to get through this day as fast as possible, and I think it can be a short day, but you're going to have to answer the questions that I'm asking, okay? So my question was just simply: Have you done an analysis of Cabell County versus the rest of the country to determine whether health differences in the population in Cabell County may have impacted the prescribing rate in Cabell County versus the nation, and if so, by how much? Have you done that analysis, yes or no?

MR. ARBITBLIT: Objection. Vague -Let me state the objection. Objection. It's vague, ambiguous, not the same question.

You may answer.

A Yes. So I'm having problems with the way that you're framing the question. I'm not trying to be obstructionistic, but the frame of your question implies that if Cabell County has higher rates of

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pain, that would justify higher rates of prescribing.

And that I cannot agree with.

- Q Okay. Let's take out the prescribing from it. Have you done an analysis, yes or no, to determine whether Cabell County has higher rates of pain than the national average?
 - A I have not done my own analysis on that.
- Q Are you familiar with any studies or other analyses that compares the rate of pain in Cabell County to the rest of the nation?
- A I'm not recalling specific articles, but I can tell you that I have read articles and reports that attest to Cabell County possibly having higher rates of some pain conditions.
- Q Thank you, Doctor. So we talked about the first category, the Dr. Lembke-approved prescriptions. And we haven't quantified it, and that's fine. I want to move on to a second category.

Is it fair to say that some of the opioid prescriptions in Cabell County were written for what doctors believed in good faith, based on what they were taught in medical school, was for a legitimate medical purpose, even though you might disagree with that? Is that a fair category of prescriptions that

we might encounter in Cabell County?

MR. ARBITBLIT: Objection.

A Yes. I mean, it's hard to answer that without, you know, a specific patient example, but yes, I would say that that's fair.

Q In your MDL report you opined that that category, doctors who wrote in good faith opioid prescriptions but shouldn't have, accounted for the vast majority of opioid prescriptions. Is that true for Cabell County and Huntington as well?

A By that answer what I meant was really that there's been a paradigm shift in opioid prescribing such that all doctors were prescribing more opioids based on misleading statements by the defendants.

So -- and that pill mill doctors are a real problem, but they're a minority of the problem. And I think that that conceptualization also applies to Cabell County.

Q So again, Doctor, we'll just try to keep it simple. So my question was: Is it true that in Cabell and Huntington the majority of prescriptions written were written by doctors who were operating in good faith, but shouldn't have written the opioid prescriptions that they did, in your view?

Page 56 Α Yes. 1 2 So now we've got two categories. We've got 3 the Dr. Lembke category, and we've got the doctors we just talked about. 4 Let's talk about a third category, okay? 5 These are unlawful prescriptions. Are you aware of 6 7 any unlawful prescriptions for opioids in Cabell County or Huntington? 8 9 I'm aware that that generally occurred. 10 don't have specific examples. 11 What would you need to know in order to 12 make a determination of what percentage of 13 prescriptions in Cabell County were unlawful or in bad faith by the doctors? 14 15 Part of what I would look at is just the sheer volume of prescribing and dispensing in a given 16 17 area. 18 I'm talking about the prescribing now. So in order to know if an individual doctor's 19 prescription was unlawful or written in bad faith, 20 21 what would you need to know in order to make that determination? 22 23 Well, one of the first things and one of 24 the sentinel things that I would need to know was the

number of prescriptions being written, because I have a very good idea, being a clinician myself, of what it takes to really evaluate a patient and decide whether or not opioids are indicated, as well as monitor and steward that prescription. And it takes time.

So if there were a prescriber who were prescribing very large volumes of opioids, and a pharmacy that was dispensing very high volumes of opioids, that would be one of the first things that I would look for.

Q And in order to make a judgment about that, Doctor, would you need to see the medical records of the patients for whom they were prescribing?

A It would really depend on the degree to which the volumes were egregious. I mean, if the volumes were just astronomically high, I almost wouldn't need to see anything else, because I know what one person can do in the span of, you know, a given workday. Obviously, I would want to look -- obviously I would want to look at all the material, but it would be much less important if that data point were a huge outlier.

Q So we can agree that it would be helpful in

Page 58 your analysis of whether a prescription is 1 2 appropriate or not to see the medical records of the 3 patients for whom the prescriptions were written, fair? 4 You know, I can imagine a scenario where I 5 would not need to look at the medical records. 6 I'm asking you as a general matter, Doctor, if you were trying to make a determination as to 8 9 whether prescribing by a physician was appropriate or not, would it be helpful for you to see the medical 10 11 records of that doctor's patients? 12 MR. ARBITBLIT: Objection. 13 Α Again, I feel like I've answered this question and given, you know, a scenario that I think 14 15 answers the question. Doctor, is it your view that medical 16 0 records are irrelevant to a determination of whether 17 18 or not a doctor's prescribing practices are 19 appropriate? 20 MR. ARBITBLIT: Objection. 21 Α There are scenarios in which medical records could be irrelevant. 22 And that would only be in a scenario where 2.3 the volume written by a particular doctor was so high 24

Page 59 that it's your belief that it has to be illegitimate 1 2 prescribing; is that fair? 3 Α That's not the only scenario, but I think that's one scenario. 4 Is that the most common scenario for an 5 instance where you don't think the medical records 6 7 would be useful to your analysis of prescribing? MR. ARBITBLIT: Objection. 8 9 Α I'm not going to quantify that -- that There are many, many different types of 10 example. 11 circumstances. 12 0 Okay. What are the other circumstances in 13 which medical records would be irrelevant to your review of whether a prescription was appropriate or 14 15 not? 16 If the physician, him or herself, was 17 obviously impaired, would be an example. 18 0 What else? Those are the two that I can think of now. 19 Α 20 So if the physician was impaired, or if the 21 sheer volume is so high for a particular doctor, those are the two scenarios under which medical 22 23 records would not be needed to analyze whether the 24 doctor was prescribing appropriately, correct?

Page 60 MR. ARBITBLIT: Objection. 1 2 Α Those are two that I can think of now. Q Can you think of any other now? Pardon me? 4 Α Can you think of any others, sitting here 5 0 today, can you think of any other scenarios? 6 7 I've never been presented with this particular narrow question. I could think on it more 8 9 and get back to you. 10 Sitting here today, can you think of any 11 others? 12 Α I cannot. 13 Dr. Lembke, can you name for me any doctor in Cabell or Huntington who you believe prescribed 14 opioids improperly or illegally? 15 16 Α No. 17 Do you know the percentage of opioid 18 prescriptions written in Cabell County that were 19 written for the purpose of treating acute pain? 20 Α No. 21 Do you know the percentage of opioid prescriptions written in Cabell County and Huntington 22 23 that were written for the purpose of treating chronic 24 non-cancer pain?

Page 61 Α No. 1 2 Do you know the percentage of opioid 0 3 prescriptions written in Cabell County and Huntington that were written for the purpose of treating cancer? 5 Α No. How about end-of-life or hospice care? 6 0 7 Α No. Dr. Lembke, can you name for me, sitting 8 0 9 here today, any doctor or pharmacy in Cabell County 10 or Huntington that you would describe as a pill mill? No, I'm not aware of a specific pill mill 11 12 in Cabell County or Huntington. 13 Doctor, I want to return for a moment to 0 something you talked about in your MDL deposition so 14 15 that I can ask you a couple of follow-up questions 16 about it, all right? 17 Do you recall -- and this is, for counsel, 18 at page 241 of the MDL deposition. You stated -- you 19 were -- strike that. In your MDL deposition, we referred to some notes that you had taken. Do you 20 21 recall those notes? They were handwritten notes of 22 yours? 23 You mean on the report itself? Α 24 It actually wasn't on the report. Q Ιt

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Page 62 was a series of notes that were introduced as an 1 2 exhibit to your MDL deposition. 3 Α From my book? 0 Yes. Yes, I do remember. 5 Α And one of those notes said, quote: 6 Q 7 "Some colleagues' goal is just to keep the ED moving, just get them out the door, time and 8 9 space. One trusted colleague said: Just give them what they want." 10 11 Do you recall that? I do recall that, yes. 12 Α 13 And those were from notes you had taken 0 when you were preparing your book, correct? 14 15 Yes, from my qualitative interviews, which 16 was the research for my book. 17 And what does "keep the ED moving" mean? 0 18 So that was an interview with a young woman who had just graduated from her training, who was an 19 emergency medicine doctor who was working in an 20 21 emergency department. And she expressed to me how demoralized she was that she had to base her clinical 22 23 practice, in part, on not just -- not necessarily 24 explicit rules, but implicit expectations around

Page 63 seeing large numbers of patients quickly in that 1 emergency room. So that was the context for that. 2 3 Q Thank you for that. The line, "One trusted colleague said 'just give them what they want,'" is 5 that a colleague of yours or was that a colleague of the woman you interviewed? 6 Yes, so that was a colleague of mine. What's the name of the colleague of yours 0 8 9 who told you, quote, "just give them what they want" in reference to patients who were asking for opioids? 10 MR. ARBITBLIT: Objection. 11 12 Α I don't know the name of that person. 13 You told me it was one of your colleagues, 0 correct? 14 15 I'm sorry. I think -- So the person I interviewed who told me that, she said that one of 16 17 her colleagues told her that. Does that make sense? 18 It does. I think we got our signals crossed. So not a colleague of yours, a colleague of 19 the woman you interviewed? 20 21 Α That's right. And did you ask your interviewee the name 22 of the colleague who stated "just give them what they 23 24 want" in reference to people asking for opioid

Page 64 prescriptions? 1 2 I don't remember if I asked her. If I did, 3 she probably didn't disclose it. Do you believe that kind of practice of 4 5 medicine, just giving patients what they want when they ask for opioids, is appropriate? 6 Α No. Do you believe it puts patients' welfare at 8 9 risk? 10 Α Yes. 11 Does it pose an immediate threat to the 12 health and safety of patients for a doctor to prescribe opioids in that manner? 13 14 MR. ARBITBLIT: Objection. 15 Α Generally speaking, I guess the answer is 16 yes. 17 Do you believe a doctor who, when a patient 0 18 presents at the emergency department and asks for opioids, just gives them what they want, is violating 19 state licensing provisions? 20 21 MR. ARBITBLIT: Objection. 22 Α I wouldn't simplify it to that degree, no. I think that's an oversimplification. 23 24 Q Did you report this incident where you

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learned of a doctor whose approach to prescribing opioids in an emergency department was to just give patients what they want, did you report that to any medical board or any conduct-setting organization?

A No, because I think what that comment gets at is the culture of the place where she was working, rather than --

Q --

MR. ARBITBLIT: Let her finish.

MR. PYSER: Understood. Finish your answer, Dr. Lembke. I apologize.

A So, to me, that captured a culture in medicine where that kind of behavior was -- became acceptable, even when doctors knew that what they were doing maybe wasn't the best thing for patients. There were so many pressures on them to see patients, to prescribe opioids, to have satisfied customers, to meet Joint Commission quality measures. Have you done quote/unquote everything in your power to eradicate this patient's pain -- unquote, from, you know, closed quote, anyway.

So that speaks to that culture, such that it became what was expected of doctors, which again is why the subtitle of my book is that doctors were

Page 66 And as I do elaborate on in my book, "caught 1 2 in the system," which made it very difficult for them 3 to use their clinical judgment, right? And to make clinical decisions that would have been best for 5 patients. So you spoke about the culture at the place 6 7 where this interviewee was working. Where was she working? 8 9 Α I don't remember the name of the hospital. 10 I probably have it somewhere in my notes. But in my book I wasn't going to name specific individuals or 11 12 hospital settings per se. 13 So fair to say you didn't report the hospital to the state medical board or any other 14 15 standard setting organization? 16 Α That's fair to say. 17 Do you have a duty as a doctor to report 0 18 incompetent or unethical behavior by colleagues? 19 MR. ARBITBLIT: Objection. 20 So, you know, there are lots of incompetent Α 21 and unethical things that go on in the workplace. It 22 really matters, the degree of the incompetence and the lack of integrity, and the certainty with which I 23

So.

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have that it occurred.

Page 67 Doctor, so, yes or no, do you have an 1 2 obligation if you are aware of incompetent or 3 unethical behavior by colleagues, do you believe you have a reporting obligation when you observe that? MR. ARBITBLIT: Objection. 5 It totally depends on the circumstance. 6 7 There are many degrees of being unethical and incompetent. 8 9 Dr. Lembke, have you ever reported a 10 physician to a state medical board? 11 Α I don't believe so. MR. ARBITBLIT: Dave, we've been going 12 13 for just over an hour since the break. Do you want 14 to take ten minutes? 15 MR. PYSER: Let me take another two 16 minutes or so, and then we'll be at a decent stopping point, if that's all right with you. 17 18 MR. ARBITBLIT: Okay. 19 THE DEPONENT: I just -- I quess I 20 want to add --21 MR. PYSER: We're at a good stopping 22 point. It's fine. 23 THE DEPONENT: Okay. 24 MR. PYSER: We can cut some questions.

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Page 68 All right. Let's go off the record. 1 2 VIDEOGRAPHER: The time is 12:02. 3 We're now going off the record. (A recess was taken.) 4 The time is 12:12. 5 VIDEOGRAPHER: are now back on the record. 6 7 BY MR. PYSER: Dr. Lembke, in prior reports and in your 8 9 report here in West Virginia, you used the term "pharmaceutical opioid industry." Do you recall 10 11 using that word in your reports? 12 Α Yes, I do. 13 Does the term pharmaceutical opioid industry have the same meaning in your West Virginia 14 15 report as it did in your report and testimony in New York and Ohio? 16 17 Yes. Α 18 So on page 180 of your report, Exhibit 1, you state that: "Today's opioid crisis would not 19 have occurred without the paradigm shift encouraged 20 21 by the pharmaceutical opioid industry, whose actions 22 resulted in the overprescribing and excessive distribution of prescription opioids." 23 24 That's toward the bottom of page 180. Did

Page 69 I read that correctly? 1 2 Α Yes. 3 Q And the paradigm shift you're referring to there, did it begin in the 1980s with the advent of 5 the hospice movement? MR. ARBITBLIT: Objection. 6 7 As I've written before, the 1980s was the beginning of the change in thinking and culture 8 9 around opioids, and then the real increase in 10 prescribing happened in the 1990s. So, you know, medicine moves slowly and changes slowly, and the 11 thinking began to change in the 1980s. 12 13 And the thinking that began to change in Q the 1980s, was it related to something known as the 14 15 hospice movement? 16 Α I believe so, yes. 17 What was the hospice movement? 0 18 Α The hospice movement was the awareness that we had an aging population, that more and more people 19 were struggling at the very end of life, and that we 20 21 as health care providers had a responsibility to ease 22 their passage and to make people more comfortable at 23 the very end of life, the last two weeks or so. 24 And was part of the hospice movement's goal Q

Page 70 to make people more comfortable at the end of their 1 2 life, was part of the way that they accomplished that 3 goal the use of opioids to treat pain at the end of life? 4 5 To treat pain, but also frankly to speed up death, to, you know -- opioids, as you know, slow 6 7 down breathing, slow down the heart rates. So it was kind of an -- almost a form of sanctioned euthanasia 8 9 at the very end of life. Is it your view that the hospice movement 10 11 is a form of sanctioned euthanasia? 12 MR. ARBITBLIT: Objection. 13 Α Well, that language is perhaps too strong, but I do stand by the view that the goal of hospice 14 is to make people more comfortable as they are dying, 15 16 which, you know, de facto can mean to help them die. 17 0 Can we agree, Dr. Lembke, that making 18 patients comfortable at the end of their life is a 19 good thing? 20 MR. ARBITBLIT: Objection. 21 Α We can agree on that, yes, if the intervention that's used actually accomplishes that 22 23 qoal. 24 And are there patients for whom opioids Q

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Page 71 assist in relieving pain at the end of their life? 1 2 Yes. Not just relieving pain, but also 3 helping them to die. All right. I'm going to ask you, yes or 4 5 no -- and, you know, you said you wanted to end the day early. That's fair. Dr. Lembke, we're moving at 6 7 a snail's pace because when you answer questions and you go on and on, that's what happens. And you might 8 9 recall Judge Gargiulo instructing you, just answer 10 the question, in a little bit of an exasperated way. 11 So, you know, I don't have the robe --12 Α I don't recall him being exasperated with 13 me. MR. ARBITBLIT: Steve, you're the one 14 15 that's acting in an exasperated way. So just answer 16 the questions and keep it moving. Ask the question 17 and keep it moving. We don't need a lecture. We do 18 not need your lectures. The witness doesn't need 19 your lectures. Just ask your question. BY MR. PYSER: 20 21 Let's proceed. So, Dr. Lembke, do you agree that opioids can assist in relieving pain of 22 23 patients at the end of their lives, yes or no?

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I agree with that statement only in a

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Page 72 qualified way, which is to say that if the opioids 1 2 are used for no longer than two to four weeks, I 3 If the use is prolonged, I do not agree. And I'm happy to explain why that is if you would like. 5 So, Dr. Lembke, do you agree that it's appropriate to use opioids to relieve pain at the end 6 7 of life for a two- to four-week period? MR. ARBITBLIT: Objection. 8 In patients for whom it appears to do just 9 Α 10 that for no more than approximately two to four weeks, I agree that that's appropriate, yes. Because 11 again, it's not just relieving pain, it's actually 12 13 helping them to die. Doctor, is that a mainstream medical view 14 15 that doctors who are prescribing opioids in the hospice care are helping patients die? 16 17 MR. ARBITBLIT: Objection. 18 Α I think that it's a mainstream view that 19 hospice is there to assist with the process of death. 20 And is it your understanding that doctors 21 who specialize in hospice care are hastening their patients' death by prescribing opioids? Is that your 22

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I think that's perhaps stated too strongly.

position?

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Page 73 But I have worked in hospice settings, I have been at 1 2 the bedside of relatives who have died at hospice, 3 and it was clearly communicated by my attending physician and my training, as well as by the hospice 5 nurse in my personal circumstance, that the opioids would make the patient both more comfortable and also 6 7 help them die. And is that an appropriate or an 8 9 inappropriate use of opioid medication? MR. ARBITBLIT: Objection. 10 11 I believe that opioids in the last couple of weeks of life to help the passage to death is an 12 appropriate use, if done under the supervision of a 13 trained health professional. 14 15 Doctor, I'd like to turn with you in 16 Exhibit 1 of your report to Appendix III --17 Exhibit 1, which is your report, I should say. And 18 this is a section of your report in which you look at case specific data for Cabell County and the City of 19 Huntington, correct? 20 21 Can you tell me what page you're on? It's page 237, which is Appendix III 22 Sure. 23 of Exhibit 1 to this deposition. 24 Α That's the cover page, right? But is Yes.

Page 74 there a specific --1 2 Well, as you look at the next page, it says 3 "case specific data and information." Correct? Α Yes. 4 And it looks at -- specifically at Cabell 5 County and the City of Huntington, correct? 6 Α Yes. And in that analysis you look at -- you 8 9 rely upon the report of Craig McCann. He's the first 10 citation. It's footnote 641 to your report. 11 Α Yes. 12 Okay. And Dr. McCann, are you aware that he was relying on ARCOS data? 13 I am not specifically recalling that, but 14 15 I'll take your word for it. Okay. Do you know what ARCOS data is? 16 0 17 Yes. Α 18 So it's data submitted by distributors and other entities reflecting the number of pills that 19 are supplied to a given either distributor or 20 21 pharmacy. Is that a fair description of what lies within ARCOS? 22 23 Α Yes, it is. On page 241, paragraph 3, you state that: 24 Q

Page 75 "Opioid prescribing in Cabell County and 1 2 West Virginia significantly exceeded the rate for the 3 United States generally." Do you see that? Α Yes. 4 5 And is it your opinion that that's a reliable conclusion that you've reached? 6 7 Α Yes. And the way you reached this opinion on 8 9 prescribing is based on the distributions that were 10 shipped to West Virginia and to Cabell County and recorded in ARCOS, correct? 11 12 Α Yes. 13 And that's because the number of pills that a distributor ships to a particular place, such as 14 West Virginia, is closely correlated with the number 15 of pills prescribed to patients in that jurisdiction, 16 17 true? 18 Α Yes. 19 So if prescriptions increase, then distributions increase, correct? 20 21 Α Yes. And by the same token, if prescriptions 22 23 written in a particular geographic location decrease, then distributions to that geographic location will 24

Page 76 typically decrease, true? 1 2 Α Yes. 3 Q Can you point me to any study, academic study, in which the authors found that opioid 4 5 prescribing increased because of a distributor's shipments of opioids to pharmacies in a region? 6 7 MR. ARBITBLIT: Objection. Α I can't think of any study that answers 8 9 that specific question. Well, have you conducted any -- have you 10 personally conducted any analysis to demonstrate a 11 12 causal relationship where opioid supply from 13 distributors to pharmacies in a specific region causes more prescribing of opioids in that region? 14 15 MR. ARBITBLIT: Objection. 16 Α Yes, I have. 17 What is your analysis? Can you point to me 0 a particular page or area of your report where you 18 19 conduct that analysis? 20 So that analysis is the qualitative 21 research that I did for my book, showing how the increased supply and increased access and increased 22 exposure to prescription opioids actually sped 23 2.4 demand.

Page 77 Have you done any quantitative research to 1 2 demonstrate a relationship -- a causal relationship 3 between distributors' supply to a particular geographic region and the prescribing practices of 4 doctors? 5 6 I have not done my own quantitative 7 analysis. Except for -- sorry, except for a study of Medicare Part D, which is only indirectly related to 8 9 your question. And the study of Medicare Part D that you 10 11 refer to, is that included in your report? 12 Α Yes. 13 And does it cover Cabell County and Q Huntington, West Virginia? 14 15 Α Yes. And do you provide a confidence interval 16 17 that shows the relationship that you claim runs 18 between distribution of opioids and subsequent 19 prescribing? 20 MR. ARBITBLIT: Objection. 21 Α No. So we're on the same page, a confidence 22 23 interval, can you tell me what that is in an academic 24 paper?

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A It's the likelihood that the finding is reliable. It's a range of confidence that the value found actually falls within that range.

Q And are you familiar with the term an econometric analysis? Do you know what that is?

A Yes.

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Q And an econometric analysis is an analysis that tries to limit external variables so one can track the impact of one particular action on the outcome of a particular other variable. Is that a fair description of econometric analysis?

MR. ARBITBLIT: Objection.

A I would qualify that a little bit to say that in order to do that type of econometric analysis, the economist has to sort of simulate the universe, in which that event is occurring by trying to determine all the different variables and what might predict them, and then within that closed system that they've created using their equations and numbers, they try to prove various things.

So one of the major flaws of those types of analyses is that that simulated universe doesn't actually represent the real world.

Q Your analysis that you referred to a minute

ago of Medicare Part D data, was that an econometric analysis or something else?

- A No. That was not an econometric analysis.
- Q During your testimony in the New York Frye hearing about a week back, you talked about something you described as a, quote, "feed forward cycle" between opioid distributions and opioid prescribing.

 Do you recall that?
 - A Yes, I do.

Q And you stated that as a result of the, quote, feed forward cycle, the more opioids shipped by a distributor, the more patients become dependent on them, and then you said that doctors were then in a position to have to continue to prescribe them.

Do you recall that testimony?

- A Yes, I do.
- Q Can you explain to me how it occurs that doctors, quote, were in a position to have to continue to prescribe opioids?
- A Yes. And this is not a unique perspective. This is a much discussed medical problem that we now face. Having spent the last three decades putting two or three generations of patients on opioids at ever higher doses, we now have more than 10 million

Americans who are on opioids daily who cannot get off. And when they try to stop them, they go into serious, painful and even life-threatening withdrawal.

So it is on the medical community now to have to manage this population, which means that we have to keep prescribing the opioids. We can't abandon these opioid dependent patients that we have created. And it presents a very difficult medical situation, requiring a lot of resources to slowly taper these patients down to safer doses or get them off completely.

Doctors can't abandon these patients.

Often young physicians now are inheriting these patients from doctors who are retiring, and they have to keep prescribing the opioids, because given the circumstance of an opioid dependent patient, it's the only medically humane thing to do. But it doesn't mean that they believe in the use of opioids for that patient.

Q So let's talk about the root of the feed-forward cycle you just described. There are patients today who have been taking opioids for a long period of time. Correct?

Page 81 Α Yes. 1 2 0 And the way those patients receive those 3 opioids is from a doctor's prescription, correct? MR. ARBITBLIT: Objection. 4 That is correct. 5 Α And it would be inhumane from a medical 6 7 perspective, I believe you just said, for doctors to just cut those patients off and refuse to prescribe 8 9 them further opioids, correct? But doctors can subscribe to that 10 11 idea without believing that the opioids are helping 12 the patient. So it's what's called a harm reduction 13 strategy. Once they're already dependent, doctors are now put in this difficult situation of having to 14 15 continue a treatment and then ameliorate a treatment 16 that's actually harming patients. 17 All very interesting, Doctor, but my 0 18 question was just the simple first step, okay, which is that you agree that it would be inhumane of a 19 20 doctor, treating a patient who has been taking 21 opioids for many years to manage pain, to just cut that patient off opioids; is that correct? 22 23 Yes. That's correct. Although, it

wouldn't mean that the doctor should just continue

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them indefinitely. The doctor needs to continue them with a plan of getting them off.

Q The second part of your answer I'll move to strike. Just answer the question that you're being asked Doctor, okay? Mr. Arbitblit will have plenty of time to ask you questions if he wants to.

Dr. Lembke, do you believe that when a doctor prescribes opioids to a patient who's been on them for many years, that a distributor should make those medications available at pharmacies?

MR. ARBITBLIT: Objection.

A Again, so the frame of your question doesn't encompass the scenario that I'm -- isn't exclusive to the scenario that I'm talking about, so which is why I can't answer it just yes or no. So I'm happy to answer it --

Q --

A -- I'm happy to answer it, but I cannot answer it yes or no.

Q Well, I think I can simplify it. When a doctor makes a medical judgment to continue opioid treatment for a patient because it is the humane treatment option, should that patient be able to fill that prescription?

Page 83 MR. ARBITBLIT: Objection. 1 2 Α Only if the doctor's decision-making was 3 informed by the evidence. And the evidence, as you are referring to 4 0 5 there, would include an examination of the patient? MR. ARBITBLIT: Objection. 6 7 The evidence is largely the medical literature and the public health crisis that we're 8 9 now facing called the opioid epidemic. But, Doctor, in order to make a prescribing 10 decision for an individual patient, should the doctor 11 12 also examine the patient? 13 MR. ARBITBLIT: Objection. Yes. 14 Α 15 And should the doctor talk to the patient? 0 16 Α Yes. And should the doctor learn the patient's 17 Q 18 medical history? 19 That should be part of the medical decision-making, but again, the doctor cannot 20 21 exercise their clinical judgment based on that narrow 22 focus because most doctors have been duped about what 23 the appropriate action is. 24 Again, Doctor, not my question. Q Му

question was simply: Should a doctor consider the medical history of a patient in making a prescribing decision? Yes or no.

A Yes, but I'm answering your question as it follows from the other one, so I just want to make sure I'm really answering what you're asking.

Q Dr. Lembke, earlier today you testified that in your prescribing practices when you're working with a patient and making a prescribing decision related to opioids, approximately 50 percent of the time you'll speak to the pharmacist involved with that patient as well. Do you recall that testimony?

A Yes.

Q Typically, do you speak to the pharmacist before or after you've written the prescription in that scenario?

A All of the above. I think the best way for me to answer this question is to tell you that I have frequent interactions with pharmacists about patients that I have.

Q And in your practice, after you've interacted with the pharmacist, does the ultimate prescribing decision still rest with you as the

doctor?

A It does. I'm the one who signs the prescription. But again, there are many factors that influence that signing.

Q Tell me, Doctor, in your experience, what are the types of information that you learn from pharmacists when you call about a particular patient?

MR. ARBITBLIT: Objection.

A I will learn things like whether or not the patient has seemed impaired when they've come to get their prescription. I will learn things like whether or not the patient is taking another medicine that when combined with the medicine that I'm prescribing could be dangerous. I will learn things like whether or not the patient has a medication allergy that I wasn't previously aware of, because maybe it's new or maybe the patient forgot about it and didn't tell me when I asked them about medication. I will learn things like prior authorization and other third-party payer issues that may come up.

So, you know, a lot. A lot of things are mixed in that is exchanged in order to be able to steward and monitor, you know, safe prescribing.

Q And you're comfortable sharing this

Page 86 information with a pharmacist because a pharmacist is 1 2 part of the care that's provided to a patient as 3 well, correct? They're part of the chain of people who help care for patients? 5 Α Yes. And can you share personal health 6 7 information with a pharmacist about a patient of yours? 8 9 Α No. When you call a pharmacist, are you able to 10 give them the patient name? 11 12 Α Yes. Are you able to tell a pharmacist the 13 prescription that you have either written or are 14 15 considering writing for a particular patient? 16 Α Yes. 17 Dr. Lembke, have you ever provided a 18 distributor, like one of the defendants here, the 19 name of one of your patients? 20 No, but my understanding is that the 21 distributor defendants also function in part as 22 dispensers. 23 Dr. Lembke, I'm going to ask you to answer 24 my question. Have you personally ever provided the

Page 87 name of one of your patients to a distributor, 1 2 Cardinal Health, McKesson, or AmerisourceBergen? 3 Α No. Have you ever provided any personal health 4 5 information about one of your patients to a distributor? 6 Α No. Dr. Lembke, you just claimed that your 8 9 understanding is that distributors also function as dispensers. By dispenser, do you mean as a pharmacy? 10 11 Α Yes. Dr. Lembke, you're aware that some 12 13 distributors also function as a pharmacy, for example, CVS or Rite Aid or Walmart or Walgreens; is 14 15 that right? 16 Α Yes. 17 And those distributors were in the New York 18 case, correct? 19 Α Yes. 20 But they're not here in West Virginia -- in 21 this case, correct? No -- I mean, yes, that's correct. No, 22 Α 23 they're not. 24 Dr. Lembke, are you aware of any of the Q

Page 88 three distributor defendants in this case dispensing 1 2 opioids direct to a patient in Cabell County or 3 Huntington, West Virginia? I am aware of McKesson collaborating with 4 5 Janssen to dispense Nucynta, using coupons. So in that sense, yes, I am aware of one of the defendants 6 7 in this case working very closely with pharmacies to provide patients with discounts on opioids. 8 9 We'll return to McKesson in a second. As 10 for AmerisourceBergen and Cardinal Health, are you aware of either AmerisourceBergen or Cardinal Health 11 12 dispensing opioids in Cabell County or Huntington, 13 West Virginia? I'm just going to look at my report so that 14 15 I can answer this. 16 0 Well, sitting here today, without looking 17 at your report, can you answer my question? Do you 18 know the answer? 19 MR. ARBITBLIT: You're entitled to look at your report. 20 21 Yeah, I think I know the answer, but I 22 would really like to make sure that I get it right.

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So I would like to take a moment to look at my

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report.

Page 89 MR. PYSER: All right. Let's go off 1 2. the record. You can look at your report. 3 MR. ARBITBLIT: Stay on the record. She has a right of a reasonable time to look at the 4 5 report. We're on the record. 6 MR. PYSER: We'll see how long we take 7 here. MR. ARBITBLIT: It won't be long, 8 9 Steve. 10 THE DEPONENT: Okay. I'm ready. 11 MR. PYSER: Madam Court Reporter, can 12 you read back the question? It might not have been the immediate last question. I think it was one 13 prior. 14 15 (The reporter read back the following as requested: "QUESTION. We'll return to McKesson in 16 17 a second. As for AmerisourceBergen and Cardinal 18 Health, are you aware of either AmerisourceBergen or Cardinal Health dispensing opioids in Cabell County or 19 Huntington, West Virginia?) 20 2.1 So, I am aware of campaigns involving 22 Cardinal Health and AmerisourceBergen to promote opioids at the pharmacy, and that is related to 23 24 dispensing, because it drives demand.

Page 90 Dr. Lembke, that was not even close to my 1 2 question. My question was about dispensing. Are we 3 agreed that dispensing is what a pharmacist does when a pharmacist dispenses a medication to a patient, 5 correct? Yes. 6 А 7 Are you aware of any dispensing by Cardinal Health or AmerisourceBergen in Cabell County or 8 9 Huntington, West Virginia? Not Cardinal Health or AmerisourceBergen, 10 11 no. 12 Q Okay. Now, as to McKesson Corporation, are you aware of McKesson Corporation dispensing an 13 opioid to a patient in the role of a pharmacist in 14 15 Cabell County or Huntington, West Virginia? 16 Α Yes, I believe so. 17 And what pharmacy do you believe McKesson 18 dispenses that in Cabell County or Huntington, 19 West Virginia? 20 So I'm speaking of McKesson's pharmacy 21 intervention program more broadly. And do you know whether that's present in 22 0 Cabell County? 23 2.4 Α I assume that it is, since it's a national

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Page 91 campaign. 1 2 0 Can you name a pharmacy where that program 3 occurs in Cabell County? Α No. 4 You mentioned earlier today in one of your 5 responses something called The Joint Commission. 6 7 What is The Joint Commission? The Joint Commission is an accreditation Α 8 9 body that gives hospitals a kind of seal of approval based on whether or not they're meeting certain 10 quality measures. And it carries considerable weight 11 12 in the medical community. 13 And are you aware of any relationship 0 between The Joint Commission and the Distributor 14 15 Defendants here? 16 Α No. 17 Dr. Lembke, are you aware that the City of 18 Huntington sued The Joint Commission? 19 Α No. 20 You've never seen a copy of that complaint 21 filed by the City of Huntington? Not that I'm recalling. 22 Α Okay. Unfortunately, we didn't get that 23 0 24 one into the box. So we're going to show you

Page 92 Exhibit 32. 1 2 MR. PYSER: Brad, do you have the 3 ability to put that on the screen? MR. MASTERS: Yes, one second. 4 5 MR. ARBITBLIT: I'm just going to register an objection to introducing documents that 6 7 weren't provided. I don't think that's pursuant to the protocol of the Court. I object to any testimony 8 9 on the exhibit as well. 10 MR. PYSER: While we're getting that up -- oh, here we go. Brad, if you could go to 11 12 paragraph 32 -- excuse me, paragraph 8. 13 MR. ARBITBLIT: Counsel, can you just acknowledge a standing objection to questions on a 14 15 document that wasn't produced so I don't have to 16 object to every question? 17 MR. PYSER: Sure. 18 THE DEPONENT: Can you make it a little bigger, too, with that plus sign? 19 20 Great, thanks. 21 BY MR. PYSER: 22 Paragraph 8 of this complaint filed by the 23 City of Huntington says: "JCAHO," which stands for 24 The Joint Commission, "enforcement of its pain

Page 93 management standard and JCR's widespread 1 2 misinformation campaign about the safety of opioids 3 has also led to an overprescribing of opioids, not only in terms of doses and necessity, but also in terms of quantity." 5 Do you agree with that statement? 6 7 Α Yes, I do. If you go to paragraph 52 on page 16, says: 0 8 9 "The Joint Commission's pain management standards provided opioid manufacturers with a golden 10 opportunity to promote their products, seizing on 11 12 this opportunity with particular vigor was Purdue, 13 the manufacturer of OxyContin." Do you agree with that statement? 14 15 Α Yes, I do. 16 Q All right. Let's go to paragraph 68. 17 "The Joint Commission's endorsement and 18 promotion of the free-of-pain goal contributed not only to the widespread prescription of opioids, but 19 also to opioid doses strong enough to deliver freedom 20 21 from pain." 22 Do you agree with that statement? 23 Α Yes, I do. 24 And if we go to paragraph 80. The Joint Q

Page 94 Commission -- excuse me. Strike that. 1 2 If we go to paragraph 80: "The Joint 3 Commission's enforcement of the pain management standards has also been reckless and negligent. To 5 this day, despite the mountain of evidence demonstrating the dangers of opioids, The Joint 6 7 Commission continues to emphasize the zealous and aggressive identification and management of pain in 8 9 prescribing of opioids as a solution." 10 Do you agree with that statement? 11 Well, when was this written? Because the "to this day" --12 13 MR. PYSER: Sure. 14 Brad, if you go to the signature page, 15 it should have a date on it -- or the first page actually does as well. 16 17 This is filed on November 2nd, 2017. 0 18 Α Yes, I agree with that statement. 19 And if we go to paragraph 89, do you agree with the claim by the City of Huntington that, quote: 20 21 "Because of the Joint Commission's conduct, the municipalities have suffered significant and 22 23 ongoing harm." Do you agree with that? 24 Α Yes, I do.

Page 95 Let's go to page 83 of Exhibit 1, your And if you look at the bottom of page 83, report. there is No. 7. That's your seventh opinion. Do you see that, in bold? Α Yes. And you wrote that: 0 "The pharmaceutical opioid industry misrepresented that the risk of addiction to prescription opioids is rare or less than 1 percent, when, in fact, prescription opioids are as addictive as heroin and the risk of addiction is far higher than that stated by the industry. The best conservative data show an opioid addiction prevalence of 10 to 30 percent among chronic pain patients prescribed opioids."

Do you see that statement?

A Yes, I do.

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Q And there, when you're talking about the pharmaceutical opioid industry misrepresenting the risk of addiction, you're talking about opioid manufacturers, correct?

A I'm talking about primarily opioid manufacturers, but distributors also played a role.

Q Okay. Can you point me to a statement by a

Page 96 distributor in which a distributor stated that 1 2 addiction to prescription opioids is rare or less 3 than 1 percent? Well, I can point you to a statement and 4 document that distributors were involved in 5 disseminating to providers and patients that 6 7 communicated that, yes. 0 Okay. So just to be clear what we're 8 9 talking about, the statements that you're referring to are statements of manufacturers that you claim 10 11 were communicated through distributors, correct? 12 Α That distributors either through 13 distributors or facilitated by a partnership between manufacturers and distributors. 14 15 Can you point me to a statement by someone who works for a distributor that the risk of 16 17 addiction to prescription opioids is rare or less 18 than 1 percent? 19 I can point you to statements by 20 individuals who work for distributors which clearly 21 communicated that those individuals understood that opioids are highly addictive and illegal. 22 2.3 Is that a statement in your report? 0 2.4 Α Yes.

Page 97 Under paragraph 7? Can you point me to 1 0 2 that? 3 Α Under paragraph 7? I'm sorry. Opinion 7 on page 83. 4 0 5 Well, I'll find where it is and then I'll tell you where it is. How about that? 6 7 Okay. So on page 94. On July 2nd, 2012 -- well, first of all, starting on page 93. 8 9 "On April 22, 2011, Joseph Tomkiewicz, 10 Corporate Investigator at AmerisourceBergen, sent an email to colleagues under the subject, 'Saw This and 11 12 Had to Share It.' It was a parody written to the 13 tune of Beverly Hillbillies. 'Come and listen to a story about a man named Jed, a poor mountaineer, 14 barely kept his habit fed...Said sunny Florida is the 15 16 place you ought to be, so they loaded up the truck 17 and they drove speedily, South, that is, Pain 18 Clinics, cash-and-carry, a Bevy of Pillbillies, Pill Mills, that is buy some, take a load home.'" 19 20 Dr. Lembke, I see where you're reading on 21 page 93, item (g)(1). Dr. Lembke, that email was not 22 sent outside AmerisourceBergen, was it? 23 Well, no, but I think in answer to your 24 question, that is -- I did have an accurate response

Page 98 to your specific question. You asked me if anybody 1 2 who worked for the Distributor Defendants. 3 Q Okay. Α Yeah. Did anyone who worked for a distributor 5 defendant communicate to a doctor or pharmacist that 6 7 the risk of addiction to prescription opioids is rare or less than 1 percent? 8 9 Α Yes. And where are you getting that answer from? 10 0 This is in the additional material that I 11 12 reviewed yesterday. Q Okay. And what particular document that 13 you reviewed yesterday showed that? 14 15 It was another expert witness's report on 16 AmerisourceBergen -- I believe it was 17 AmerisourceBergen, creating an educational series to 18 combat, quote/unquote, opioid phobia, opioid phobia being the idea that doctors are afraid to prescribe 19 opioids when they shouldn't be. 20 21 And other than that expert report by another expert you reviewed yesterday, are you aware 22 23 of any other instance in which a distributor, 24 Cardinal Health, AmerisourceBergen, or McKesson

Page 99 Corporation, communicated to a doctor or a pharmacist 1 2 that the risk of addiction to prescription opioids is 3 rare or less than 1 percent? Α 4 Yes, in the pharmacy intervention program. That's McKesson? 5 0 Yes. 6 Α 7 That's the McKesson program? 0 Yes. Α 8 9 Q And do you speak of the pharmacy 10 intervention program in your report? Yes, I do. 11 Α 12 0 Okay. How about for Cardinal Health? Are you aware of any Cardinal Health employee informing a 13 doctor or a pharmacist that the risk of addiction to 14 15 prescription opioids is rare or less than 1 percent? 16 Α So on page 57 of my report, Cardinal 17 Health partnered with Teva to promote Teva products, 18 and they distributed 105,000 email communications to 19 retail pharmacists. And that --20 Dr. Lembke, I typically --0 21 -- hold on. I typically don't stop 22 you, but you're actually not reading your report 23 correctly. 24 Α Okay.

Page 100 What page 57 states is that: 1 0 2 Cardinal Health agreed to distribute at 3 Teva's request one email communication to 105,000 retail pharmacists. 4 5 Do you see that? Yes. I'm sorry. You're right. Thank you 6 for the correction. 7 MR. ARBITBLIT: I apologize. My 8 9 mistake. 10 THE DEPONENT: I just wanted to say that, "The content stated," quote, "may include 11 12 product benefits, ordering information, and website links." 13 I think that's important, because in 14 15 my review of these communications within the pharmacy 16 intervention program that risks including --17 especially the risk of opioid addiction, is left out. 18 So I think those are serious errors of omission. 19 BY MR. PYSER: 20 And it's your position that in the 21 materials you reviewed, there is not information about the risks of opioids? 22 There's information about the risks, but 23 24 specifically the pharmacists are not coached to

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Page 101 convey information about the risks of addiction in my 1 2 review of documents. In fact, they're coached to 3 emphasize the benefits and encourage adherence to take higher doses. You said that pharmacists are coached. 5 Who are you alleging coached pharmacists? 6 McKesson's pharmacy intervention program is a whole program designed to coach pharmacists on how 8 9 to talk to patients when they come to get their medication in order to promote sales. 10 Are you making any allegation of such 11 coaching of pharmacists by AmerisourceBergen? 12 13 Α No. How about Cardinal Health? 14 15 Α Not that I'm aware of. 16 On Appendix I of your report, and let me 0 try to find that page for you, Dr. Lembke. That's at 17 18 page 183 of Exhibit 1. 19 Α Yes. Okay. And Appendix I, if you just look at 20 21 the title, is called "Misleading Promotional 22 Messages, correct? Yes. 23 Α 24 And you list five companies there? Q Okay.

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Page 102 Α Yes. 1 2 0 Purdue Pharma, Teva/Cephalon, Janssen, Endo 3 and Allergan? Α Yes. 4 To your knowledge, none of those companies 5 are defendants in this particular litigation in 6 7 West Virginia, correct? Α That is correct. 8 9 Can you identify any false or misleading claim about the safety and efficacy of opioids by one 10 of the Distributor Defendants here to a doctor in 11 12 West Virginia, Cabell or Huntington County? As in my report, I understand that there 13 Α were national -- are national campaigns wherein the 14 15 distributor defendants collaborated with the manufacturers and in that process promoted and 16 17 disseminated those misleading messages. So they were 18 party to that. 19 Can you name for me a single doctor in 20 Cabell County or Huntington who received from a 21 distributor defendant one of these messages you claim is misleading? 22 2.3 Α No. 24 Dr. Lembke, do you believe that the FDA Q

Page 103 approved labels for opioids were misleading? 1 2 MR. ARBITBLIT: Objection. 3 Α Yes. Which ones? 0 5 MR. ARBITBLIT: Objection. Well, I believe that the FDA label didn't 6 Α 7 adequately communicate the degree of risk of addiction. And, in general, also, you know, endorsed 8 9 the use of opioids in the treatment of chronic pain without evidence to support it. 10 Are you familiar with the labeling process 11 that a manufacturer goes through before they can sell 12 a medicine, such as an opioid? 13 I'm broadly familiar with the process. I 14 15 know it's a complex, multistage process. I'm not familiar with the specifics. 16 17 Are you familiar with the fact that the 0 18 manufacturer interacts directly with the FDA to gain approval of a label before a medication can be sold 19 in the United States? 20 21 Yes, I am aware of that. 22 Are you aware of any role by the 23 Distributor Defendants in the FDA approval process for labels of opioids in the United States? 24

Page 104 Α No. 1 2 Dr. Lembke, you have reviewed hundreds, 0 3 probably thousands of pages of opioid related promotional materials; is that right? 4 5 Α Yes. Fair to say that the vast, vast majority of 6 7 that material was written and promulgated by opioid manufacturers? 8 9 Α Yes. And it's your opinion that those 10 promotional messages from opioid manufacturers 11 contained many misleading or false statements about 12 13 safety and efficacy of opioids; is that right? 14 Α Yes. 15 And is it your opinion that opioid manufacturers created those misleading marketing 16 17 materials to sell more of their products? 18 Α Yes. 19 And is your opinion that the opioid manufacturers were wildly successful in duping 20 21 doctors into prescribing large quantities of opioids to patients? 22 23 Α Yes. 24 And, in fact, earlier in your career, you Q

Page 105 were duped into prescribing opioids by opioid 1 2 manufacturers, correct? 3 Α Yes. Were your actions, when you prescribed 4 opioids, evil? Did you intend to harm patients? 5 Α No. 6 7 Do you think that the opioid manufacturers intended to harm patients? 8 9 MR. ARBITBLIT: Objection. I think -- I believe there was a willful 10 Α 11 disregard of patients in their actions. 12 By the opioid manufacturers? 13 Yes. Α 14 MR. ARBITBLIT: Objection. 15 THE DEPONENT: And distributors. What's the basis for your claim that 16 0 17 distributors acted with willful disregard of 18 patients? 19 They pumped billions of pills all over the 20 United States, without taking into consideration the 21 public health crisis that would ensue, even though they had access to the information that everybody 22 else had access to. I believe they were profit 23 driven with -- and disregarding patient's safety. 24

Page 106 Did you have access to information when you 1 2 were a doctor after graduating from Stanford? 3 MR. ARBITBLIT: Objection. I'm sorry, access to what information? Α 5 Information about the safety and efficacy 0 of opioids. 6 7 MR. ARBITBLIT: Objection. Α Can you rephrase the question? I'm not 8 9 sure I'm understanding it. At the time in your career when you were 10 prescribing opioids and you stated earlier you were 11 12 duped, did you have access to information about the 13 safety and efficacy of opioids? 14 MR. ARBITBLIT: Objection. 15 Well, I was a medical student and I was a 16 resident, and I didn't really have access to that 17 information, no. 18 Okay. Do you believe -- Did you do your residency at Stanford, Doctor? 19 20 Α Yes. 21 0 So as a resident at Stanford, you had already had four years of medical school, correct? 22 2.3 Α Yes. 24 And you had access at the time to attending Q

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Page 107 physicians? 1 2 Α Yes, I did. 3 Q And you could ask questions? Yes. Α Dr. Lembke, is there any requirement that 5 you're aware of by the DEA or state regulatory bodies 6 7 that distributors of medication have people on staff who have gone to medical school? 8 9 Α I don't know about any requirements. 10 would hope they have some people on staff who have gone to medical school, but I don't know. 11 12 0 Dr. Lembke, are you aware of any 13 requirement by the DEA or state regulatory agencies that distributors are required to have people on 14 staff with the same medical training that you have? 15 16 MR. ARBITBLIT: Objection. 17 I'm not aware of the requirements of Α 18 distributors' staff, no. 19 Is it possible that if you, a Stanford trained physician, were duped by marketing messages 20 21 that convinced you that opioid prescription was appropriate care, that distributors also believed the 22 23 same message at the time, that opioids were 24 appropriate medical care?

Page 108 MR. ARBITBLIT: Objection. 1 2 Α I think the difference is that I, you know, 3 was trying to eke out a living, and I wasn't making the massive profits of having the huge impact as an individual prescriber. I think the distributors had 5 a much bigger responsibility. 6 Dr. Lembke, is it possible that the distributors understood the standard of care to be 8 9 the same as you understood it to be at the time you testified you were duped by manufacturer marketing? 10 11 MR. ARBITBLIT: Objection. 12 Α It's hard for me to imagine that 13 distributors were duped when they had access to the whole picture, what was happening across the whole 14 15 country, in terms of shipping their pills. I'm not asking about shipping their pills. 16 17 I'm asking about the standard of care. So is it 18 possible that distributors' understanding of the 19 standard of care was the same as yours, a Stanford 20 trained doctor? 21 MR. ARBITBLIT: Objection. Α I do not believe the distributors were 22 23 duped. 24 Is it possible that the distributors'

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Page 109 understanding of the standard of care was the same as 1 2 yours, a Stanford trained doctor? 3 I do not believe the distributors' understanding of the standard of care was the same as 4 mine, a Stanford doctor. 5 So, Dr. Lembke, do you believe the 6 7 distributors knew more about the standard of care than you, a Stanford trained physician? 8 9 MR. ARBITBLIT: Objection. I think the distributors had access to data 10 about the opioid epidemic that I could not have seen 11 as an individual clinician. 12 13 Again, I'm talking strictly about the Q standard of care, Doctor. Do you believe the 14 distributors had access to the same information you 15 did about the standard of care, you, a Stanford 16 17 trained physician? 18 MR. ARBITBLIT: Objection. Asked and 19 answered. Vaque. 20 I think I answered it. I don't really have 21 another answer. Please answer the question. 22 0 MR. ARBITBLIT: Asked and answered. 2.3 2.4 MR. PYSER: You can answer.

Page 110 I feel like I've given you my answer. 1 Α 2 Well, give me the answer then, Dr. Lembke. 0 3 What is the answer? MR. ARBITBLIT: If you have anything 4 5 further to add, you may. If you don't, you don't have to. 6 7 MR. PYSER: Dr. Lembke --Your objection is noted, Counsel --8 9 Counselor, your objection is noted. If the Court agrees with your objection to form, so be it. But 10 11 she still has to answer the question. 12 BY MR. PYSER: 13 Dr. Lembke, please answer the question. Q So the way you phrased the question makes 14 15 me -- makes it difficult for me to answer 16 differently. You know, as I said before, standard of 17 care is not a term that doctors -- that's not our 18 language, that's language that lawyers use. 19 If you could carefully define standard of care for me, then, you know -- or use different 20 21 language than that, maybe I could try to answer it 22 aqain. 23 Dr. Lembke, do you believe the Distributor Defendants in this case had access to the same 24

Page 111 information that you had about appropriate medical 1 2 treatment? 3 Α I believe they had access to more information than I had. 4 5 MR. ARBITBLIT: Objection. So it's your position that Distributor 6 Defendants have more information about medical care 7 than a Stanford trained physician, correct? 8 9 MR. ARBITBLIT: Objection. 10 Α They had more information about opioid 11 prescribing than I did. 12 Not asking -- Dr. Lembke, we're going 13 around in circles. I'm not asking about prescribing. I'm asking about medical practice. Sometimes it's 14 15 called standard of care, sometimes best practices. Dr. Lembke, I'm asking: Did the 16 17 Distributor Defendants have access to the same 18 information about patient treatment that you, a 19 Stanford trained physician, had access to? 20 MR. ARBITBLIT: Objection. Asked and 21 answered. Badgering the witness. Yeah, so I feel like you have now changed 22 Α 23 the question. You know, the original question was --24 I mean, really --

Page 112 -- CROSSTALK --1 2 MR. ARBITBLIT: Don't interrupt her. 3 Don't interrupt her. She's answering. You can make your point when she is done, not in the middle of her 4 5 statement. MR. PYSER: Doctor, if you feel that I 6 7 have changed the question, that's fine. Answer the question that was just asked instead of just talking 8 9 about things that have nothing to do with the 10 question. 11 Madam Court Reporter, can you read 12 back the question that Dr. Lembke just acknowledged 13 is a new question. And Dr. Lembke, can you please answer 14 15 the question. 16 (The reporter read back the following 17 "Question: Dr. Lembke, we're going as requested: 18 around in circles. I'm not asking about prescribing. 19 I'm asking about medical practice. Sometimes it's called standard of care, sometimes best practices. 20 Dr. Lembke, I'm asking: Did the 21 Distributor Defendants have access to the same 22 23 information about patient treatment that you, a 24 Stanford trained physician, had access to?"

Page 113 MR. ARBITBLIT: Objection. Asked and 1 2 answered. Object to the prelude to the question. 3 That wasn't a question. Fifty percent of what was just read is counsel's statement rather than a 4 5 question. 6 If you have anything to add to 7 previous answers, you may do so. 8 THE DEPONENT: Well, I really, really 9 believe I answered that. I really did answer that. And it's in the record. 10 11 MR. PYSER: Madam Court Reporter, can you please read just the question. Per counsel's 12 request, we'll strike the prelude. Just the 13 question. 14 15 And Dr. Lembke, I'm going to ask you, 16 please answer the question. 17 (The reporter read back the following as requested: "Did the Distributor Defendants have 18 19 access to the same information about patient treatment that you, a Stanford trained physician, had access 20 2.1 to?") 2.2. MR. ARBITBLIT: That has been asked 23 and answered multiple times. 24 THE DEPONENT: My answer -- again, my

Page 114 answer is not going to change. 1 2 BY MR. PYSER: 3 Q Go ahead and answer the question that was asked, please. 4 I believe the Distributor Defendants had 5 access to more information than I had. 6 7 And that additional information is the distributions of the distributors, correct? 8 9 Α That's right. The number of pills going 10 into all different geographic regions, which pharmacies, you know, alerts on possible diversion. 11 They had the 30,000-foot view that I could never 12 13 have. Dr. Lembke, are you aware that the 14 15 distributors report all of their distributions to the DEA? 16 17 MR. ARBITBLIT: Objection. 18 Α Okay. Yes. 19 Dr. Lembke, are you aware of any medical 20 literature that was hidden from you as a Stanford 21 educated physician, but was made available to Distributor Defendants? 22 23 MR. ARBITBLIT: Objection. 24 It's not a matter of it being hidden. It's A

Page 115 a matter of what I, as a clinician, need to spend my 1 2 time on and focus on and what are the greatest 3 influences on my decision-making. And I've written at length about what those influences are, and they 5 are things like pads and pens presented by sales reps; CME where, you know, the benefits are 6 7 overstated and the risks are understated; what the pharmacist tells me; the pharmacist's interaction 8 9 with my patients; my patient bringing in a coupon card and saying will you prescribe this for me 10 because I get a rebate. 11 So there are lots of influences, as I've 12 13 talked about. Dr. Lembke, are you aware of any pads or 14 15 pens provided by the Distributor Defendants to 16

doctors encouraging opioid prescribing?

No. Α

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Dr. Lembke, are you aware of any CME courses sponsored by the Distributor Defendants talking about opioid prescribing?

> Α Yes.

What is the CME course you claim to be aware of sponsored by a distributor defendant?

Α This is material that I reviewed recently

Page 116 showing that, I believe, McKesson hired Aselsa, which 1 2 was a separate institution or company that was --3 retained by distributors to promote opioid sales. What -- I apologize, Dr. Lembke. If that 5 was on the list of materials that was provided last night, we have not had a chance to look at it. 6 7 was a -- you're claiming there's a McKesson program that sponsored CMEs about opioids? 8 9 I can't remember if it was 10 AmerisourceBergen or Cardinal or McKesson, but I remember reading about doing focus groups with 11 12 patients, doing CME for providers. 13 Is that discussed in your report or that's 0 something you learned about after your report? 14 15 Α That's something I learned about after my report. 16 17 And you haven't supplemented your report to 0 18 describe that in any way, shape, or form, have you? 19 Α No. 20 What is the Federation of State Medical 0 21 Boards? It's an organization that oversees state 22 Α medical boards. State medical boards are entrusted 23

with ensuring that doctors are practicing in a safe

24

Page 117 way and sanctioning them. If they are not practicing 1 2 safely, state boards can produce guidelines and 3 quality standards. Was the Federation of State Medical Boards, 4 the FSMB, were they duped by the manufacturers? 5 Yes. I believe so. 6 7 Are you aware of any communications between Distributor Defendants and the Federation of State 8 Medical Boards? 9 10 Α No. 11 How about Stanford Medical School? 12 Stanford Medical School duped by the manufacturers? 13 MR. ARBITBLIT: Objection. 14 Α Yes. And are you aware of any communications 15 between the Distributor Defendants and Stanford 16 Medical School? 17 18 Α No. 19 0 How about the FDA? Was the FDA duped by 20 the manufacturers? 21 Α Yes, I believe so. And are you aware of any communications 22 about opioids between the distributors and the FDA? 23 24 Α No.

Page 118 How about the DEA? Was the DEA duped by 1 2 the manufacturers? 3 Α Yes. And are you aware of any communications 4 between the distributors and the DEA about 5 appropriate prescribing of opioids? 6 Α No. How about the World Health Organization? 8 9 Was the World Health Organization duped by manufacturers? 10 11 Α Yes. 12 0 And are you aware of any communications 13 between distributors and the World Health Organization about appropriate prescribing of 14 15 opioids? 16 Α No. 17 You're aware that many states across the 18 country issued reports in the 1990s and into the 19 2000s recommending what was described as removal of 20 barriers to the treatment of pain? 21 Α Yes. And by removal of barriers to the treatment 22 23 of pain, that means, in part, making opioids more 24 available to patients, correct?

Page 119 Α Yes. 1 2 And among the states where barriers to 0 3 treatment of pain were removed, included New York? Correct? 4 5 Α Yes. West Virginia? 6 Q 7 Α Yes. And were those states that acted to remove 8 0 9 barriers to using controlled substances for the treatment of pain, were they duped by the 10 11 manufacturers? 12 Α Yes. 13 Are you aware of any communications between distributors and the State of West Virginia about 14 removing barriers to using controlled substances for 15 16 the treatment of pain? 17 Can I check my report? There is one thing Α 18 I want to look at to answer that. 19 Sure. Go ahead. 0 20 Won't take me very long. Α 21 MR. ARBITBLIT: While she's doing that, Steve, can you say when you might want to take 22 that 15, 20-minute, half an hour, whatever you need 23 24 for lunch break?

Page 120 MR. PYSER: Yeah, we can do it soon. 1 2 I don't know, Don, if you're on the West Coast or 3 East Coast, but I'm guessing my East Coast friends would appreciate --4 MR. ARBITBLIT: -- I don't need much 5 6 of a break. I'm on the witness's schedule, as far as 7 getting her done in the time frame she would like. So if your team is willing to have a short lunch, 8 9 we'd be fine with that. 1.0 My answer is no. 11 MR. PYSER: Madam Court Reporter, 12 there was a lot of lunch talk in between that. Can you just read back the question so we make sure we 13 14 have --15 (The reporter read back the following 16 as requested: "Are you aware of any communications 17 between distributors and the State of West Virginia 18 about removing barriers to using controlled substances for the treatment of pain?") 19 BY MR. PYSER: 20 2.1 And your answer, Dr. Lembke? 2.2 Α It was: No. How about the American Medical Association, 23 24 was the American Medical Association duped by the

Page 121 manufacturers? 1 2 I'm not aware of any communications between 3 the American Medical Association and -- oh, sorry, yes. 5 Okay. Let's --0 I was jumping ahead to your next question. 6 7 So let's strike that last one, because I think it was pretty confusing, and I'll ask it again. 8 9 Was the American Medical Association duped by the 10 manufacturers about the treatment of pain through 11 opioids? 12 Α Yes. 13 And are you aware of any communications between distributors and the American Medical 14 15 Association about the treatment of pain and use of opioids? 16 17 Α No. 18 MR. PYSER: Okay. Why don't we take 19 that lunch break now. We can go off the record. 20 VIDEOGRAPHER: The time is 1:26. 21 We're now going off the record. (A recess was taken.) 22 VIDEOGRAPHER: The time is 2:05. 23 24 We're now back on the record.

Page 122 BY MR. PYSER: 1 2 0 Welcome back, Dr. Lembke. You understand 3 you're still under oath, correct? Α Yes. 4 5 All right. Dr. Lembke, I want to return briefly to your experience and a particular category 6 7 that I want to ask you about. Do you have a degree in marketing? 8 9 Α No. Have you published any studies on the 10 0 11 impact of marketing? 12 Α Yes. 13 What are the studies you've published that Q concern the impact of marketing? 14 That would be my book, Drug Dealer, M.D. 15 Α Is your book peer reviewed? 16 0 17 Yes. Α And it was peer reviewed in the same 18 Q Okay. 19 way an article would have been published if, let's 20 say, you published in the New England Journal of 21 Medicine? Similar. Α 22 Okay. But your book wasn't published in a 23 0 24 journal, it was published by a publishing company,

Page 123 correct? 1 2 Α By an academic publishing house. Johns 3 Hopkins University Press. In addition to your book, have you 4 5 published any other materials on marketing and the impact of marketing on doctor prescribing? 6 Α No. Do you teach any classes at Stanford on 8 9 marketing? 10 Α As pertains to the opioid epidemic, yes. 11 Anything beyond the opioid epidemic? 0 12 Α No. 13 And when you say you teach a class on Q marketing as it pertains to the opioid epidemic, is 14 15 that a stand-alone class or is it one day of class within a larger curriculum? 16 17 It's within a larger curriculum. Α 18 And do you hold yourself out in the medical 19 community as an expert on marketing? 20 To some extent, yes. Α 21 Q And is that limited to the impact of 22 marketing on the opioid epidemic? 2.3 Α Yes. 24 And are you aware if your book has been Q

Page 124 cited by any experts in marketing as an authoritative 1 2 document about marketing and the impact of marketing 3 on opioid medications? It has been cited, but I can't remember --Α 4 5 I can't name the specific article. Do you know how many times it's been cited? 6 7 Α No. Prior to looking at marketing in your book, 0 8 9 did you take any marketing classes? 10 А No. So I want to look at an opinion you have in 11 12 your report, Exhibit 1 at page 8. It's Opinion 13 No. 5. Are you with me, Doctor? 14 15 Α Yes. And this opinion claims that: "Opioid 16 17 distributors collaborated with opioid manufacturers 18 and pharmacies to promote sales of opioid pain 19 pills, " correct? 20 Α Yes. 21 This opinion, Opinion No. 5, did not appear in your two previous reports, the Ohio Federal Report 22 23 or the New York Litigation Report, did it? 24 Α No, it did not.

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Q Did you form this opinion sometime after you submitted your New York report?

A No, but I was able to provide more detail about this opinion than I already had.

Q In the prior reports, you had talked about promotion of opioid pain pills by manufacturers, correct?

A Yes.

Q And in your report now, where you've added this opinion, did you include in your report the materials and references you relied on to form your opinion, Opinion No. 5?

A Yes.

Q I'd like to ask you some questions in particular about how this opinion relates to my client, Cardinal Health. And the other distributors might ask some specific questions later on today about their clients.

So I'm going to take you first in Exhibit 1 to page 57, and at Item (c)(3) -- excuse me, yeah, (c)(3), you state that: "Cardinal Health partnered with Teva to promote Teva products."

Do you see that?

A Yes.

Page 126 Now, I want to go beyond your citations to 1 2 the actual documents that you're purporting to 3 examine here, okay? Α 4 Okay. So let's take a look, if you could -- this 5 is going to be Exhibit 7. It's going to be in the 6 7 box. Do you have Exhibit 7 now? 8 9 Α Yes, I do. It's a two-page document, correct? 10 it's got the same Bates number as that cited in 11 12 footnote 173, 174, and 175 of your report, correct? 13 Α Yes. Okay. And this is the only document you 14 15 cite to support what you say in roman numerette iii 16 on page 57, correct? 17 Α That's right. 18 Okay. So as to this supposed partnership, this document, Exhibit 7, is a Marketing Contract 19 Review/Signoff, correct? 20 21 MR. ARBITBLIT: Object to form. 22 Argumentative. 23 Yes, that's what it says at the top, Α 24 uh-huh.

Page 127 Okay. And it describes the scope of the 1 2 project as being, quote, "E-Blast to reach 105,000 3 pharmacists with key info at launch, stocking NDC numbers," et cetera. Do you see that? 4 5 Α Yes. Okay. And the total dollar amount spent 6 7 here is \$18,000. That's in the third line, right? Α Yes. 8 9 Q Okay. Have you ever seen the invoice for 10 \$18,000, to show that this was actually consummated 11 and done? 12 Α No. 13 And, in fact, if you turn to the next page, in the third paragraph it reads, quote: 14 15 "Notwithstanding the foregoing, Teva is under no 16 obligation to request that any communication be 17 distributed, and Cardinal Health will only invoice 18 Teva once a requested communication is actually 19 distributed by Cardinal Health." 20 Did I read that correctly? 21 Α Yes. 22 And you don't cite in your report 23 any actual document promoting a Teva product 24 distributed by Cardinal Health pursuant to this

Page 128 agreement, do you? 1 2 Α No. 3 Q And you're not aware of any pharmacist in Cabell County or the City of Huntington who received 4 5 marketing material from Cardinal Health or Teva pursuant to this agreement, are you? 6 Α No. Let's look at the next claimed marketing 8 9 document related to Cardinal Health. On page 57, the 10 next item you say is: "Cardinal Health partnered with Actavis to promote Kadian." 11 12 Do you see that? 13 Α Yes. And there's a footnote to that single note. 14 15 It's at footnote 176. Do you see that? 16 Α Yes, I do. 17 Are you aware of any documents other than 18 that footnote to support your opinion on page 57 in 19 roman numerette No. 4? 20 No, except that I will just add that I'm 21 looking at all of these documents in aggregate to support my conclusions that the distributors were 22 23 more than, quote/unquote, just the trucks. We're going to go through each of the 24 Q

Page 129 Cardinal Health documents that you cite. I'm going 1 2 to ask you to open up, if you could, Exhibit 9. 3 And this is an email communication between Cardinal Health and employees of Actavis about a medication called Kadian, correct? 5 Uh-huh. Yes. 6 7 And are you aware of any false statements in the Kadian campaign that was part of the 8 9 E-connection material distributed by Cardinal Health? 10 I'm not aware of specific false statements, 11 but I am aware broadly that Cardinal Health 12 collaborated to promote Kadian products. 13 You have one document cited in support of 0 that, correct? 14 15 Well, no, I have more than one document. 16 There is the document we just reviewed, and then 17 there's this document, and --18 Dr. Lembke, I hate to correct you about your own report, but the first document we reviewed 19 in roman numerette No. 3 concerned Teva. The one --20 21 the next one concerns Actavis; is that right? Yes, that's true, but it was both --22 Α 23 they're Cardinal Health, is my point. 24 Q Okay. So we've got the one we looked at

Page 130 before, and now we've got this one we're looking at 1 2 in Exhibit 9. I'll represent to you that the Actavis 3 Bates number 0220239 is the same as the Bates number that's given here, Allergan MDL 00016836, and if that --5 Yes. Thank you for that. 6 Α 7 If that's incorrect, I'll rely on one of my colleagues to correct me, but I believe that's true. 8 9 So, again here we have an email between 10 Cardinal Health and a manufacturer, and you describe 11 that as having partnered, correct? 12 Α Well, it's not just the email that's an 13 example of the partnering, it's the fact that they were working together to think about ways --14 15 Dr. Lembke, in your report the only thing 16 you cite in support of this partnership is this 17 email, correct? 18 Α Yes. 19 Okay. And what we have here is an email, but we don't actually have an e-connection 20 21 distribution showing Kadian being marketed in any way, do we? 22 23 No, but what we have, which I think is also 24 important, is a conversation between opioid

Page 131 manufacturers and distributors about promoting the 1 2 product. 3 Q Dr. Lembke, you don't point in your report to any actual promotion that resulted from this 4 5 communication here in Exhibit 9, do you? No, I didn't pursue it to see the outcome 6 of this conversation. 7 So you don't know whether any such 8 0 9 promotional email was ever actually sent? 10 I assume that it was, but even separate from that, even if it wasn't sent, this 11 represents to me evidence of an active dialogue 12 13 around promoting. Dr. Lembke, do you know whether as a result 14 15 of this conversation or this dialogue there was ever 16 any marketing material sent by Actavis through the 17 Cardinal Health e-connection program? 18 Α No. 19 And you don't know whether anyone, any 20 pharmacist or doctor in Cabell or Huntington, ever 21 received any materials about Kadian from Cardinal

A No, but these were national campaigns, and I assume that West Virginia was not an exception.

Health, do you?

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Page 132 But, Doctor, we just established you don't 1 2 know whether this national campaign ever resulted in 3 anything being sent, do you? Α I don't, no. 4 You don't know? 5 0 (Deponent shakes head.) No. 6 Α 7 Just to be clear, when you say "no," what 0 you mean is "correct," you don't know whether 8 9 anything was actually sent; is that correct? 10 А That is correct. 11 There's a third instance that you cite in your report, and again, you claim it's a partnership 12 on page 61. Do you see that on page 61, romanette 13 14 vii? 15 Α Yes. Yes, I do. I see that. 16 Q Okay. And here, again, you have a citation 17 to a document, and I'm going to ask you to turn to 18 Exhibit 10. 19 Α Okay. 20 So again, Exhibit 10, which is the only 21 document that supports your description of an exchange between Cardinal and Covidien, is another 22 23 email exchange between Cardinal employees and 24 manufacturer employees, correct?

Page 133 Α Yes. 1 2 Okay. And in this email exchange, Cardinal 0 3 Health actually informs Covidien that it could not display a banner ad on Cardinal's ordering platform 5 for pharmacists except in the case where pharmacists had already searched for the product name, in this 6 7 case Exalgo. Do you see that? Α Yes. 8 9 0 Pursuant to this email, the only time 10 a pharmacist would see anything that could be construed as marketing for Covidien's medication 11 12 Exalgo is that the pharmacist had already taken a 13 step to type into Cardinal Health's search bar "Exalgo." Is that right? 14 15 Well, yes, but I would draw attention to 16 the statement in this document that says, quote: 17 "While we can feature Exalgo on the ordering 18 platform." 19 So there was manipulation in the sense that 20 Exalgo was featured on an ordering platform. 21 Dr. Lembke, that is a striking statement 22 you just made, since you dropped the second half of 23 the sentence. Isn't it true that the sentence that 24 you just read is: "While we can feature Exalgo on

Page 134

the ordering platform, it was deemed that it could only be prompted by a search key word of 'Exalgo.'"

MR. ARBITBLIT: Objection.

Argumentative.

2.3

A I don't think that was a striking statement. You had already said the second half without saying the first half, so I am completing your incomplete statement of that.

Q So let's see if we can reach agreement.

Dr. Lembke, is it true that under this email,

Cardinal Health's position was that the only way a

pharmacist placing an order could see the banner ad

from Covidien was if that pharmacist had already done

a key word search for the medication, quote,

"Exalgo," end quote?

A Yes. That is true, but even without the pharmacist putting in Exalgo as a key word, Exalgo was featured on the ordering platform. Also, I think this email is striking for its tacit agreement that this kind of collaboration between manufacturers and defendants is, in fact, evidence of pushing a controlled substance, which is why the (audio indiscernible) removed it.

Q Move to strike everything the witness has

Page 135 answered after the agreement. 1 2 Dr. Lembke, is it improper to provide 3 information to pharmacists about a new product? MR. ARBITBLIT: Objection. 4 5 Α If the information is accurate, it's not improper. 6 7 Okay. And is there anything in your report which indicates that information provided about 8 9 Exalgo by Cardinal Health was inaccurate? 10 А No. 11 Are you aware of any evidence that the 12 banner ad being discussed in Exhibit 10 ever actually 13 ran on Cardinal Health's ordering platform? I'm sorry. Is Exhibit 10 this last one, 14 15 "Good evening, Connie"? 16 0 Yes. 17 Okay. No, I'm not aware of whether it ever Α 18 ran. So it's true that in each of the three 19 instances we just looked at in your report where 20 21 you've claimed Cardinal Health worked with a 22 manufacturer, you don't have any proof in your report 23 that those marketing or advertisements ever were actually enacted or that any pharmacist in 24

Page 136 West Virginia ever saw them, do you? 1 2 Again, I will say that the statement "We 3 can feature Exalgo on the ordering platform," to me the word "feature" means they're going to make Exalgo 5 pop out on the ordering platform, where other opioid products may not pop out, or where non-opioid 6 7 products may not pop out. Dr. Lembke, do you know if that ever 8 0 9 actually happened? I have no reason to believe that it didn't 10 11 happen. 12 0 Not my question. Dr. Lembke, do you have any proof that this banner ad ever actually happened 13 on Cardinal Health's platform? 14 15 MR. ARBITBLIT: Objection. 16 Α Yes. 17 And Dr. Lembke, you're using the term 0 18 "popped out." Do you know what a banner ad is? 19 Α I think so. 20 What do you believe a banner ad is? 21 I believe it shows up in whatever is featured on the screen. 22 23 So, Dr. Lembke, if a person searches for 24 something, let's say, in Google, they might get an

Page 137 advertisement for something else based on a key word 1 2 that they've run; is that right? 3 Α Yes. And if the information that they receive is truthful, is there any violation of FDA regulations, 5 to your knowledge? 6 7 MR. ARBITBLIT: Objection. Α Even if the information is truthful, it's 8 9 still directing the consumer's attention to that product and influencing their behavior. I don't know 10 what the FDA's regulations on that are, but I do have 11 12 an opinion about whether or not that matters or that 13 has an impact. Well, let's talk about who -- You're using 14 15 the term "consumer." Cardinal Health's ordering platform, which is being discussed in these emails, 16 17 are you aware, Dr. Lembke, that that is used by 18 pharmacists placing orders for their pharmacies? 19 I am very aware, and in using the word "consumer," I was speaking of the pharmacist. 20 21 Q Okay. And pharmacists can't prescribe medications, can they? 22 2.3 Α They have an impact on what is prescribed. 24 Dr. Lembke, can pharmacists prescribe Q

Page 138 medications? 1 2 Α No. 3 Q And Dr. Lembke, to your knowledge, are patients in the general public able to access 4 Cardinal Health's ordering platform? 5 Α No. 6 7 In any of the three instances that we just reviewed that are cited in your report, can you 8 9 identify any false or misleading statement? 10 А No. 11 Okay. I want to move on, Doctor, to your Materials Considered. And in your Materials 12 13 Considered, you cited three Cardinal Health documents that I would like to discuss with you. One we 14 15 already discussed, that's Exhibit 7. I'd like to also ask you to look at Exhibit 6. 16 17 So this was cited in your Materials 18 Considered and it's dated July 18th, 2016. Do you 19 see it? 20 Yes. Α 21 Q Okay. And at the top it's described as a Service Flash. Do you see that? 22 23 Α Yes. 24 Okay. And it's: "A weekly product and Q

Page 139 service update to assist in your distribution needs." 1 2 Do you see that statement? 3 Α Yes. And do you understand that this was sent 4 exclusively to pharmacy customers of Cardinal Health? 5 Α Yes. 6 7 And the first thing it says is it highlights existing products with NDC changes, 8 9 manufacturer mergers, et cetera. Do you see that? 10 А Yes. 11 Is there anything wrong with informing 12 customers of changes to NDC numbers? 13 Α Not that I know of. 14 Anything wrong with informing customers 15 about manufacturer mergers? 16 Α No. 17 Okay. And the first item in this Service 0 18 Flash is something called Theophylline ER 300 mg and 19 450 mg. Do you see that? 20 Α Yes. 21 Q Is this an opioid? 22 Α No. 2.3 So --0 24 Α The opioid is on the next page.

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Q Let's concentrate on the first page first.

Do you have any criticism of Cardinal Health for distributing this information from a manufacturer about a launch of a new medication to treat chronic obstructive pulmonary disease?

A I would say it was -- I was surprised when I reviewed these materials, the extent to which Cardinal is communicating with pharmacists about their products and putting that communication in front of pharmacists.

- Q Okay. Do you see that in this announcement there are quotation marks on the first page discussing the announcement by Alembic Pharmaceuticals?
 - A I only -- oh, yes. I see that. Yes.
- Q So Cardinal Health is providing a statement from a manufacturer about a new product to pharmacists, correct?
 - A Yes.

- Q And manufacturers make statements about their products on all sorts of forums, correct?
 - A Yes. Correct.
- Q Some do so on TV and direct consumer advertising, correct?

Page 141 Α Yes. 1 2 Some run ads in medical journals; is that 0 3 right? Yes. Α 4 And, in fact, some manufacturers have run 5 0 ads in prestigious medical journals, like JAMA, 6 7 correct? Α Yes. 8 9 0 What does JAMA stand for? The Journal of the American Medical 10 11 Association. Is the Journal of the Medical Association 12 13 responsible for the content of each ad that runs in it, in your view as a doctor? 14 15 MR. ARBITBLIT: Objection. 16 Α I think they're responsible to some degree 17 about the fact that they're running ads in the first 18 I don't think that they have the bandwidth to 19 vet every single ad, but I think the fact that 20 they're even running ads means that they're somewhat 21 involved in promoting the product. So if JAMA ran an advertisement about an 22 0 23 opioid, are they also responsible for any harm that 24 might have come from that opioid if a doctor then

Page 142 subsequently prescribed in reliance on that 1 2 advertisement? 3 Α To a very, very small degree, yes. And same thing for, let's say, NBC. 5 runs an advertisement for a medical product, is NBC responsible for people who may buy that medical 6 7 product in reliance on that advertisement? MR. ARBITBLIT: Objection. 8 9 Α I think it's important to make a 10 distinction between medical products broadly and opioids, which are highly addictive and highly 11 lethal. 12 13 So as to my question, if we're talking 0 about opioids, if NBC ran an ad for opioids, would it 14 15 be responsible for any sales that resulted from those advertisements? 16 17 MR. ARBITBLIT: Objection. 18 Α I do think that the regulations around 19 opioid advertisements and promotions should be 20 scrutinized and considered as part of, you know, the 21 abatement process for this opioid epidemic. 22 0 Not an answer to my question. In your 23 view, is NBC responsible for any sales that occur as a result of it having run an ad for an opioid 24

Page 143 product? 1 2 MR. ARBITBLIT: Objection. 3 Α Well, what I can tell you is my opinion is that advertising opioid products in any venue has 4 5 contributed to the problem. That's my opinion --Sorry. I didn't mean to cut you off. And 6 7 you believe then a prestigious medical journal like JAMA is also responsible for any sales that result 8 9 from its running of advertisements for opioids, 10 correct? 11 MR. ARBITBLIT: Objection. 12 Α Yes, I already answered that. I think they 13 bear some small part of the broader responsibility. Okay. Well, let's look -- turn the page of 14 15 Exhibit 6 to the next page. So the second announcement in this Service Flash sent to 16 pharmacists states: "Now available from Depomed." 17 18 Correct? Do you see in bold at the top, it 19 says, "Now available from Depomed"? 20 Yes. Thank you. I do see that. Α 21 And then it says, "Dear Pharmacy Buyer," 22 correct? 2.3 Α Yes. 24 So this is directed to pharmacists, not Q

Page 144 doctors, correct? 1 2 Α That's correct. 3 0 And the full text reads: Α "Depomed announces the availability of 4 5 Lazanda 300 mcg fentanyl nasal spray, CII, in addition to Lazanda 100 mcg fentanyl nasal spray, 6 7 CII, and Lazanda 400 mcg fentanyl nasal spray CII, which are currently available." 8 9 Did I read that correctly? 10 Α Yes. 11 And then it lists the three products, 12 correct? 13 Α Yes. To your knowledge, is anything in 14 15 this Service Flash that incorporates information from Depomed untrue? 16 17 No. But did you say milligrams or Α 18 micrograms? Sorry. I said "MCG," because I wasn't sure what 19 20 MCG stands for. So MCG stands for micrograms; is 21 that right? Α Yes. 22 Is anything in this Service Flash sent by 23 24 Cardinal Health misleading?

Page 145 Not as far as I know. Α 1 2 0 Okay. Let's take a look at Exhibit 8 in 3 your box. And Exhibit 8 is the last of the five Cardinal Health related documents you rely on for 5 your marketing opinion, correct, Doctor? Α Yes. 6 7 Okay. Let's look at Exhibit 8. And it starts with an email, correct? 8 9 Α Yes, it does. Okay. And the second page is another 10 11 Service Flash, correct? 12 Α Yes. And this service flash is dated 13 14 November 22nd, 2013? 15 Α Yes. And, again, to your understanding, it's 16 sent to pharmacists; is that right? 17 18 Α Yes. And it states: "Introducing Abstral from 19 20 Galena Biopharma." Correct? 21 Α Yes. And it announces that: 22 0 23 "Galena Biopharma, Inc., is pleased to 24 announce the availability of Abstral fentanyl

Page 146 sublingual tablets. Abstral is an opioid agonist 1 2 indicated for the management of breakthrough pain in 3 cancer patients 18 years of age or older who are already receiving and who are tolerant to opioid 5 therapy for their underlying persistent cancer pain." Did I read that correctly? 6 7 Α Yes. To your knowledge, is there anything untrue 8 9 about that statement? The use of the language "breakthrough pain" 10 11 perpetuates a false concept. Does the FDA allow use of the term 12 0 13 "breakthrough pain"? I believe the FDA has used that term as 14 well. 15 16 Other than your disagreement with the use 17 of the term breakthrough pain, is there anything in 18 that paragraph that is false? 19 Not false per se, but I think the statement proceeds this that "Galena Biopharma is pleased to 20 21 announce the availability of Abstral fentanyl 22 sublingual tablets, "exclamation point, is a subtle 23 form of promotion. 24 Are you aware of any doctor in Cabell Q

Page 147 County or the City of Huntington who received this 1 document? 2 3 Α No. But these are national campaigns typically. 4 Well, in fact, it only went to pharmacists, 5 not any doctors, correct? Is that your 6 7 understanding? Α That's my understanding. 8 9 Q Okay. And this Service Flash doesn't 10 just -- well, let's go back to the top. Other than your disagreement with the use of the term 11 12 breakthrough pain that the FDA also uses, and your 13 disagreement with the use of an exclamation point, is there anything in that paragraph that you believe is 14 15 untrue? 16 Α No. 17 Okay. And it's true that not only do we 0 18 have that introductory paragraph in Exhibit 8, but we 19 then have some ordering information that provides NDC numbers for pharmacists; is that right? 20 21 Α Yes. And then there's also a statement below 22 23 that states, and I quote: "Abstral carries a Black 24 Box warning with important information regarding the

Page 148 adverse effects of this Class II, CII, opioid agonist 1 2 and can cause serious breathing problems which can 3 lead to death, namely in patients not experienced with opioid therapy. For complete prescribing information and details on the Patient Assistance 5 Program, please visit www.abstral.com." 6 7 Do you see that statement? Α Yes, I do. And right below it are the 8 9 words paid advertisement. 10 Yes, they are. That's correct. Is there 11 anything untrue about the statement made about 12 Abstral and its Black Box warning? 13 Α I don't see anything untrue in the statement that you just read about the Black Box 14 15 warning. And there is no further information 16 0 17 provided by Cardinal Health about Abstral to its 18 pharmacist customers that you're aware of, is there? 19 No, but there is a website here. "Please 20 visit www.abstral.com. 21 0 True. Did Cardinal Health send the contents of that website to its pharmacy customers? 22 2.3 Α No, but they did highlight the link in 2.4 bold.

Q Well, actually it says paid advertisement. So anyone reading this understands that it's not actually Cardinal Health speaking, it's Galena Biopharma; is that right?

A I don't think people reading -- first of all, paid advertising is like in a two-point font, so it's really hard to see on this piece of paper, which is relevant. And I actually don't think that most people know who pays for these things. It's quite a mystery. It's all behind the scenes.

Q You don't think that when people see an advertisement, they understand that the manufacturer of that product is the one advertising it?"

MR. ARBITBLIT: Objection.

A I think if you ask the average person who was advertising, they wouldn't necessarily be able to tell you, nor would it be obvious looking at this that it is a paid advertisement.

Q Even though it says on it "paid advertisement"?

A Yeah, but the font is like five times smaller.

Q So your objection is to the font size here?

MR. ARBITBLIT: Objection.

A Yes, and that's a legitimate objection.

Because what -- everybody knows, especially in this distracted age, that images matter, font size matters, flashing lights matter.

Q Who is responsible for the content on the Abstral.com website, in your view?

MR. ARBITBLIT: Objection.

A Well, Galena Biopharma, Inc. But, again there's such a shell game with the various opioid companies that it's hard to know who's -- who really owns what. I found it difficult to track that.

Q Do any of the Distributor Defendants to your knowledge have any financial interests or ownership interests of Galena Biopharma?

A I don't know.

Q Dr. Lembke, you talk a little bit about font size and the way people perceive things. Do you have any qualifications, any degrees that give you an expertise in marketing and the impact of imagery on pharmacists?

MR. ARBITBLIT: Objection.

A Well, I am a psychiatrist. So, I guess, I qualify in the sense that I studied the brain.

Q And Dr. Lembke, beyond your psychiatry

Page 151 degree, do you have any advance degrees or 1 2 certifications in marketing? 3 Α No, but some of this really is common sense 4 too. Dr. Lembke, other than the five documents 5 0 we just discussed, you didn't cite to any other 6 7 documents distributed by Cardinal Health in support of your marketing opinion, did you? 8 9 Α I don't believe so. 10 And you in your report don't point to any evidence that Cardinal Health participated in any 11 12 programs related to free samples or coupons? 13 Α That is correct. And we talked earlier about advertisements 14 15 in JAMA. Do you recall that? 16 Α Yes. 17 Well, are you aware that Purdue Pharma 18 advertised in the journal of -- the Journal of the American Medical Association, JAMA? 19 20 А Yes. 21 And are you aware that the FDA sent a 22 warning letter to Purdue about its promotional 23 materials that appeared in JAMA? 24 I'm not recalling a specific document to Α

Page 152 that effect, but it could be that I reviewed that. I 1 2 reviewed many documents along those lines. 3 MR. PYSER: Brad, can you show Exhibit 35, please. 5 That one is not in the box. My apologies, Don. 6 7 MR. ARBITBLIT: That's okay. MR. PYSER: You can register your 8 9 objection as a standing objection if you'd like. MR. ARBITBLIT: Yeah, same standing 10 11 objection to the documents that weren't provided and 12 testimony based on it. 13 MR. FARRELL: Steve, can I have a standing objection too? 14 15 MR. PYSER: They're being given away 16 cheap here, Paul. BY MR. PYSER: 17 18 All right. Dr. Lembke, I'm showing what's 19 been marked as Exhibit 35. This is a warning letter from the Department of Health and Human Services to 20 21 the executive vice president and chief operating officer of Purdue Pharma. Do you see Exhibit 35? 22 23 Α Yes, I do see it. 24 Okay. And if we go down to the first Q

Page 153 paragraph, the warning letter concerns dissemination 1 2 of promotional materials for the marketing of 3 OxyContin tablets by Purdue, and then it says: "Specifically, we refer to two Journal 4 5 advertisements for OxyContin that recently appeared in the Journal of American Medical Association JAMA. 6 One October 2nd, 2002, and one November 13th, 7 2002." Do you see that? 8 Yes. 9 Α 10 Okay. And the FDA found, and I'm quoting now from the second paragraph, that these, quote: 11 "Journal advertisements omit and minimize the serious 12 13 safety risks associated with OxyContin." 14 Do you see that? 15 Α I do. Yep. Okay. And do you regularly read JAMA, the 16 Q 17 Journal of the American Medical Association? 18 Α Yes. 19 Okay. Do you recall seeing a Purdue 0 OxyContin ad in JAMA? 20 21 MR. ARBITBLIT: Objection. 22 Α No, I don't specifically recall, but I probably was a recipient of such an ad. 23 24 Q In your opinion, did JAMA wrongfully

Page 154 partner with Purdue to promote the sale of opioid 1 2 pain pills? 3 MR. ARBITBLIT: Objection. Α Yeah, as stated before, I think the 4 5 promotion of opioids to the extent that it has been pursued in the last 30 years has contributed to the 6 7 problem, but the degree to which the JAMA is responsible pales in comparison to the degree to 8 9 which the defendants in this case are responsible. 10 MR. PYSER: Brad, you can take the 11 document down. We're seeing your email right now, Brad. There you go. 12 13 BY MR. PYSER: Are you aware of any FDA warning letter 14 15 concerning any material that was passed from a drug manufacturer through Cardinal Health? 16 17 Α Not specifically. 18 How about AmerisourceBergen? Are you aware of any FDA warning letter concerning any material 19 that was passed on to pharmacists or others by 20 21 Amerisource? Not that I can recall, no. 22 Α 23 And finally, McKesson. Are you aware of 0 24 any FDA warning letter concerning any material that

Page 155 was passed on to pharmacists or others -- excuse me, 1 2 I think I misspoke. Strike that. Finally, McKesson. 3 Are you aware of any FDA warning letter concerning any material that was passed on to pharmacists or 5 others by McKesson? Not that I recall. 6 7 You published your book, Drug Dealer, MD, 0 in 2016, correct? 8 9 Α Yes. At the time you published, had you been 10 hired by plaintiff's lawyers as an expert witness for 11 opioid litigation? 12 13 Α I had no awareness of the opioid No. litigation and no contact with lawyers. 14 15 So on page 6 of your book -- and if you 16 want to see a copy of it, we have it at Exhibit 30. 17 On page 6 you wrote, quote: "To every patient who has been addicted to 18 prescription drugs, to their loved ones, and to all 19 the doctors who went into medicine to do good but 20 21 feel trapped by a system gone awry." 22 Is that your language? 23 Α Yes. 24 Prior to the time you published that book, Q

Page 156 how long had you been researching and writing about 1 2 the opioid epidemic? 3 I would say informally for, you know, about 16 years, and formally for about 6 years. And did you try to be complete and thorough 5 in your book? 6 Α I tried, yes. Fair to say you spent thousands of hours 8 9 researching and writing? I don't know how many hours I spent. 10 Ιt was a lot of time. 11 Let me ask you, Doctor, a little bit of 12 13 background. What drove your interest in this area of addiction medicine? 14 15 The harm that I was seeing -- the harm that 16 I saw being done to patients due to overprescribing. 17 0 And Doctor, I want to explore an area --And Counsel, you're free to mark it 18 confidential if you want. 19 20 Do you have any personal experience within 21 your family of opioid addiction or opioid use? MR. ARBITBLIT: Objection. 22 2.3 Α Not really. 24 How did you decide who to interview for Q

your book?

A I used a method called qualitative research, where interviews are conducted until themes are saturated. And then based on those interviews, more questions are raised, which then indicates interviewing other individuals in order to answer questions that come along. So it's an inductive rather than a deductive process.

Q And did you, in choosing the people you interviewed, did you try to choose to interview people who you believe possessed an understanding of the factors that led to the opioid epidemic?

A No, not necessarily. I wanted a broad swath of representation. I wanted to interview health care providers, wondering how they viewed opioids, what their influence was, what their experience was. I interviewed a diverse set of patients, patients who had become addicted, patients who hadn't become addicted, patients who said that opioids were the only thing that helped their pain, other patients who said opioids were unhelpful. So I tried to get a very broad range of -- a broad sample.

Q And was your goal for you in your writing to gain an understanding of the factors that led to

Page 158 the opioid epidemic? 1 2 Α Yes. 3 Q And one of the chapters in your book is called, "Big Pharma Joins Big Medicine Collecting 4 5 Medical Science to Promote Pill Taking." Is that right? 6 Α Yes. And that chapter is about opioid 8 9 manufacturers, correct? Primarily, not just opioid manufacturers, 10 also some various regulatory bodies that I was aware 11 12 of and had an influence and an impact. Because 13 primarily they were influenced by opioid 14 manufacturers. And you also concentrated a lot in that 15 16 chapter on Purdue Pharma, correct? 17 Α Yes. There is nothing in your book that mentions 18 Cardinal Health, is there? 19 20 Α No. 21 And there is nothing in your book that mentions McKesson, is there? 22 I really only became aware of the role 23 Α 24 of the distributors around 2015 or so.

Page 159 Not my question, Doctor. My question is: 1 2 Is McKesson Corporation mentioned in your book? 3 Α No. And finally, is AmerisourceBergen 4 Corporation mentioned in your book? 5 А No. 6 7 And, in fact, there is nothing in your book about the role of pharmaceutical distributors, is 8 9 there? 10 MR. ARBITBLIT: Objection. 11 Not focused on distributors, no. I think Α 12 more broadly what I do talk about in my book, which 13 is the major theme of my book, is how increased supply led to the epidemic. And certainly the 14 15 distributors have had a role in increasing the supply, but I don't specifically mention 16 distributors. 17 18 Okay. Let's just be clear. You don't mention pharmaceutical distributors anywhere in your 19 book, do you? 20 21 MR. ARBITBLIT: Objection. 22 Α No. 23 And prior to the time you were retained as 24 an expert in the opioid litigation, had you ever

Page 160 published anything in which you mentioned the role of 1 2 Cardinal Health, McKesson, or AmerisourceBergen in 3 creating or contributing to the opioid epidemic? Α No. 4 In 20 years of clinical experience prior to 5 this litigation, had you ever interacted with a 6 7 pharmaceutical distributor? Α No. 8 9 Q Okay. Dr. Lembke, are you familiar with the term "suspicious orders" in the context of 10 distributors' shipments to pharmacies? 11 12 Α Yes. 13 Have you reviewed any DEA documents regarding what the DEA considers to be a suspicious 14 15 order? I believe I reviewed some DEA documents, 16 17 broadly detailing that, and I reviewed the Controlled 18 Substances Act, which I think might be a DEA 19 document. I'm not exactly sure if it came from the 20 DEA. 21 Have you reviewed any deposition transcripts taken of DEA witnesses in this 22 23 litigation? 24 Α Not that I recall.

- Have you undertaken a review of any of the distributors in this litigation, their suspicious order monitoring systems?
 - Α Not specifically.
- Have you reviewed any specific orders that the distributors in this case shipped to pharmacies in Cabell County or Huntington?
- Α No.

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- 0 Did you review the report of a man named James Rafalski in forming your opinions?
 - Α No.
- I want to return to something you said at your New York deposition. You testified there that you had never designed a suspicious order monitoring Do you recall that in your deposition?
 - Α Yes, I do.
- But then last week at the New York Frye 0 hearing, I asked you the same question, have you ever designed a suspicious order monitoring system, and you said yes. Do you recall that?
 - Α Yes.
- Okay. So were you being truthful last week when you testified that you have, in fact, designed a suspicious order monitoring system?

A Yes, I was being truthful. In that moment, the way that that question occurred to me was whether or not I had overseen designing a suspicious order monitoring system from the perspective of a clinician, which I have done. I have implemented a system here in our department. So that was how I was answering that.

Q So a suspicious order monitoring system at Stanford -- Is it Stanford Hospital, I'm sorry,

Doctor?

A Yes, Stanford Hospital. Stanford Health Care. Yes. I also, just in the academic detailing, I've done a lot of teaching on what health care providers can do to help steward and monitor opioid pain pills.

Q Okay.

A So in a broad sense -- in a very broad sense, for clinicians I've been involved in that.

I've not been involved in advising distributors on their suspicious monitoring systems.

Q So when we're talking about the suspicious order monitoring system at Stanford, that's talking about physician prescribing that you're monitoring; is that right?

A That's right.

Q And what does your system at Stanford do?
Can you describe that to me?

A Well, we check the prescription drug monitoring database. We give a limited supply at once of opioids. We try to get as much collateral information beyond just what the patient tells us, because we recognize that the patient may not be the most reliable source in every instance.

So we talk to others -- there are other providers. We check the medical record. We talk to pharmacists. We talk to their members. We're also looking more broadly hospital wise at how we can intervene at the prescriber level to alert people to the real science about opioids and safe prescribing.

Q Anything else? Any other major features of the system you've designed?

A That's what I can think of now. There may be some other things, but that's what I can think of now.

Q Okay. So I've got four factors. The first one that's part of your system at Stanford is checking the PDMP, the prescription drug monitoring program, correct?

Page 164 Α Yes. 1 And that's a system -- there is one in 2 3 California, correct? Α Yes. 4 Do you know if there is one in 5 West Virginia as well? 6 7 Yes, there is. Okay. And it's run by the State, right? 8 0 9 Α Typically. And doctors have access to it, correct? 10 11 Prescribing physicians? 12 In some states they do, and in some states 13 they don't. It depends on the state. 14 How about West Virginia, do you know? I believe they have mandatory -- it's 15 mandatory for them to check it, I believe. 16 17 Do you know when that changed? When that happened? 18 I don't recall the exact date. 19 20 Do you know approximately? Is it within 21 the last five years, the last ten years? 22 In the last five to ten years. Α So PDMP, doctors have to check it. And in 23 24 the PDMP, what can doctors see?

A They can see all the prescriptions for a controlled substance that that patient has received within a given amount of time, within a given geographic region, typically the state.

- Q And do pharmacists have access to it as well in West Virginia?
 - A I believe so, yes.

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- Q And do state enforcement bodies, law enforcement, have access to the prescription drug monitoring program in West Virginia?
- A It varies state to state what access they have and what kind of access, but I believe so, yes. In West Virginia.
- Q And to your knowledge, in West Virginia do distributors have access to the PDMP system?
 - A I don't know.
- Q How about in California, do you know if distributors have access to the PDMP there?
 - A I don't know.
- Q Can we agree the PDMP is an incredibly valuable tool for doctors and pharmacists to make appropriate decisions about prescribing and dispensing medication?
 - A It is a valuable tool, yes. We can agree

Page 166 on that. 1 2 And the other thing -- So that was factor 3 number one. Factor number two in your monitoring system at Stanford is limiting supply; is that right? I would say -- I would phrase it 5 Yes. differently. I would say helping to steward the 6 7 supply. Meaning smaller prescription amounts, so 8 9 instead of a 30-day supply, asking doctors to prescribe seven days; is that right? 10 11 Α Yes. 12 And the point of doing so is to limit the 13 number of opioids that doctors prescribe and therefore the number of opioids that are available, 14 15 correct? 16 MR. ARBITBLIT: Objection. 17 Α Yes. 18 And then the third element that you 19 described is collateral information, and by that you meant learning more about your patients than what 20 21 they'll tell you themselves; is that right? Α 22 Yes. And that's helpful in limiting the misuse 23 24 of opioids, because patients may not always be honest

Page 167 with their doctors; is that right? 1 2 Α That's correct. 3 Q And so you're asking doctors to do extra work to find out whether patients are telling the 4 truth based on their medical records and any other 5 information they can locate; is that right? 6 7 I'm asking doctors to do what is Α within the limits of their capabilities to steward 8 9 opioids. Every person in the supply chain has a different capability to do that, and I'm encouraging 10 doctors in their specific role to do what they can 11 12 do. 13 And the capability of each portion of the Q supply chain is constrained by what information is 14 available to that individual or entity; is that 15 16 right? 17 MR. ARBITBLIT: Objection. 18 Α Yes, it's constrained by -- yes. 19 And the last element you mentioned is how 20 we can intervene to alert doctors to the real dangers 21 of opioids. That's a continuing medical education? 22 Is that part of that? 2.3 Α Yes. 24 What are some of the other elements of how Q

you in your monitoring program at Stanford alert doctors to information about opioids?

A We educate doctors about the way in which the opioid pharmaceutical industry has created the paradigm shift that led to increased prescribing, contrary to the evidence. And we really tried to bring home that even when a doctor thinks they're not being influenced by various promotional material, that there is an influence and that physicians need to be very aware of that influence.

Q And it's your view that the paradigm shift in opioid prescribing led to increased prescribing by doctors of opioids; is that right?

A It's my view, that the increased supply led to the epidemic, and that that was driven by opioid prescribing, which was in turn driven by the misrepresentations of the science and the massive distribution.

Q Okay. And the information on which doctors base their decisions, it's your belief that there was a paradigm shift in the information that was being provided to doctors about opioid prescribing, correct?

A I believe that doctors were duped about the

safety and benefits of opioids.

- Q And that was -- I'm not trying to fight with you here, Doctor. That was something you have described repeatedly as a paradigm shift, correct?
 - A Yes.

- Q Okay. In your report you make reference several times -- actually, let's return to this Stanford program again. Would you describe the Stanford monitoring program for opioids? Does it have a title?
- A I think it would be an overstatement to say that this is a Stanford-wide program. This is a program that I implemented, you know, in my addiction medicine chemical dependence purview, and that I am working with others in other departments to try to work on similar types of interventions.
- Q So even here today in 2020, your program has not been fully adopted at your school, Stanford Medical?
- A Well, you know -- yeah. So fully adopted, I mean, medicine changes very slowly, and it happens in an IN-ER-TIVE (inaudible) fashion, and it's a very slow-turning ship. So I would say I have had a huge impact on the thinking in this area, not just at

Page 170 Stanford, but nationwide, and that some of the 1 2 protocols and recommendations that I created have 3 been adopted nationwide and at Stanford. But, you know, it's a slow-turning ship. 4 5 mean, the subtitle of my book is "How Doctors Were duped, Patients Were Hooked, and Why It's so Hard to 6 7 Stop." It's hard to stop because there's a whole infrastructure that's in place that intensifies 8 9 opioid prescribing, that includes the influence of 10 the defendants. And you cannot do that overnight. Doctor, when you use "the defendants" 11 12 there, do you intend to include manufacturers in that 13 as well? Α Yes. 14 15 You know that the manufacturers are not, in 16 fact, defendants in this case, right? 17 Α Yes. 18 Doctor, do you know if any hospital or doctors in Cabell County or Huntington have adopted 19 your -- the elements of your program that you just 20 21 described, those four elements? 22 Α Can I check my report? That would help me to do that. 23 24 So, yes. On page 46 of my report, I cite

Page 171 the West Virginia Best Practices Tool Kit adopted in 1 2 Quote: "One of our goals with these 3 quidelines is to dramatically reduce the use of opioids in the first-line treatment options for 5 patients with pain and significantly increase the use of non-opioid alternatives for these patients." 6 And do you know whether --Α Sorry. There is more. Could I just finish 8 9 it? You are reading from page 46, correct? 10 Q 11 Α Yes. 12 Okay. Do you know whether the Q 13 West Virginia Attorney General's best practices for prescribing opioids in West Virginia is followed by 14 15 doctors within Cabell and Huntington? No, but I assume that it is based on the 16 Α 17 decrease in opioid prescribing in West Virginia over 18 the last couple of years. 19 Have you done any studies or interviews to 20 find out whether doctors in Cabell or Huntington are 21 following the best practices for prescribing opioids in West Virginia? 22 23 I have not done any interviews with 24 individual doctors, but again, the prescribing rates

Page 172 speak for themselves. 1 2 Okay. I'm not asking about the prescribing 3 rate. Again, Doctor, you have got to just answer the question, okay? What I asked is whether you're aware 5 of whether -- and whether you have done any studies or any interviews to determine whether doctors in 6 7 Cabell and Huntington are following the best practices for prescribing opioids in West Virginia. 8 9 Have you done any studies? MR. ARBITBLIT: Objection. 10 11 Well, my method, you know, which I outlined 12 in the Frye hearing -- and you were there -- is to look at the best science available, and that includes 13 looking at prescribing rates in Cabell County, which 14 15 have gone down by about 50 percent since their peak. So I interpret that as evidence that they are 16 17 following some of these best practices. It's time to 18 get opioid prescribing more in line with what it should be. 19 20 And have you interviewed any doctors in 21 Cabell or Huntington to discuss with them their practices for prescribing opioids? 22 2.3 Α No.

In your report you make several

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Page 173 references -- or you reference several times 1 2 something you call the efficient supply chain. Do 3 you recall saying that in your report? Α Yes. 4 5 Is there anything inherently wrong with a supply chain being efficient and providing medication 6 to pharmacies quickly when they order it? 7 MR. ARBITBLIT: Objection. 8 9 Α If that supply change is supplying opioids, yes, there's something wrong with that. 10 Okay. So if a pharmacy orders diabetes 11 12 medication and it gets there the next day, that's okay, right? 13 MR. ARBITBLIT: Objection. 14 15 Α Yep. And if a pharmacy orders medication to 16 0 17 fight cholesterol and it gets there the next day, 18 that's a good thing, right? 19 Okay. Yes. Α 20 But it's your belief that when a pharmacy 21 orders opioid medication -- well, let me strike that. When a pharmacy orders opioid medication, do you 22 object to that medication arriving the next day? 23 24 MR. ARBITBLIT: Objection.

A The frame of your question, I think, is not really capturing my opinion, and I think my opinion is really well echoed on page 95 of my report, where the Healthcare Distribution Management Association, which is a distributor organization, said, quote:

"The fact is that 200 million pills over a four-year period is a significant problem. The story is made worse given the following: The distributors do not want to make their sales date public."

So --

Q Dr. Lembke --

A It's the volume of the pills that's really concerning, if you have an efficient distribution supply chain that's oversupplying the population.

Q Dr. Lembke, do you agree with me there are times when patients need opioids? We talked about this before.

MR. ARBITBLIT: Objection. Asked and answered.

A Yes, I agree.

Q And when a patient needs opioids, do you agree that it should be available to that patient and their doctor?

MR. ARBITBLIT: Objection.

A As long as the judgment that determines opioids were necessary was not influenced by fake news.

Q Dr. Lembke, yes or no. When opioids are in fact necessary, do you agree it is of societal good that they be made available for patients?

MR. ARBITBLIT: Objection.

A Yes, if they are, in fact, necessary and if the benefits to the individual and to the public outweigh the risk.

Q Are you aware that the DEA's Office of Diversion Control has described their mission as preventing diversion of controlled substances while ensuring a, quote, "adequate and uninterrupted supply for legitimate medical, commercial, and scientific needs"? Do you agree that that is a worthy goal?

MR. ARBITBLIT: Objection.

A Yes.

Q Do you agree that it's important that individuals are able to receive medication that is necessary and appropriately prescribed?

MR. ARBITBLIT: Objection.

A Again, it depends on whether or not the medical necessity is based on science.

Page 176 And that's an individualized decision based 1 2 on each patient and each doctor, correct? MR. ARBITBLIT: Objection. 3 Α No. 4 Well, Dr. Lembke, in order to make a 5 decision as to whether a particular prescription is 6 7 appropriate, would you have to know something about the patient involved? 8 MR. ARBITBLIT: Objection. 9 10 Α Yes. 11 Okav. So the decision as to whether a 12 prescription is appropriate is, in fact, an individualized decision, correct? 13 14 MR. ARBITBLIT: Objection. 15 Α No. 16 Dr. Lembke, if you need to know something 0 17 about the patient, how is it not an individualized decision? 18 19 Because the information about the patient has to go through the filter of the doctor's brain of 20 21 all of the things that they've learned about that 22 medication, and if they've learned things that aren't 23 true, they can't make an informed judgment. 24 Q I'm not disputing that, Doctor.

Page 177 question is simply: Isn't it an individualized 1 2 decision that a doctor makes for each patient as to what medication is appropriate for that patient? 3 MR. ARBITBLIT: Objection. Asked and 4 5 answered. Yes, it's not individualized, because we 6 7 have guidelines and we have algorithms, and we know that there are certain types of patients that should 8 9 receive medications and certain doses and others that 10 don't. 11 So it's not individualized to the extent that any doctor can decide any medication for any 12 13 patient. You have to base it on, you know, real evidence. And you have to acknowledge that there are 14 15 a lot of other factors that are not real evidence that influence doctors' decisions. 16 17 So you mentioned quidelines and algorithms. 0 18 Should doctors consider guidelines and algorithms as to opioid prescribing when they make a decision as to 19 whether or not to prescribe a medication? 20 21 MR. ARBITBLIT: Objection. 22 Α Yes. They are typically influenced by 23 quidelines and algorithms.

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Do you agree that it's critical to make

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Page 178 sure that legitimate medical need for all types of 1 2 medications is met? 3 MR. ARBITBLIT: Objection. Overbroad. Α Yes. 5 And if patients can't get medication, there will be human suffering? Do you agree with that 6 7 concept? MR. ARBITBLIT: Objection. Overbroad. 8 9 Α Yeah, I agree that it's overbroad, because 10 there may be more suffering by prescribing the medication, and that's what you need to weigh into 11 the mix. It's always a cost benefit or risk benefit. 12 13 And it's also not just short term, but also long 14 term. 15 And who is it who makes that weighing decision, weighing human suffering if patients can't 16 17 receive medication versus the possible negative 18 impacts of medication? Who makes that decision 19 weighing those? 20 So in today's health care system, that 21 decision is often made collectively by the people who run the hospital, by The Joint Commission which 22 23 creates quality measures, by -- you know, systemic 24 issues that have to do with third-party payers.

Page 179 So there are lots of different factors. 1 2 And I really described this in my book. This is not, 3 you know, a new opinion on my part. MR. ARBITBLIT: Steve, can we take a 4 5 break? We've been going for about an hour and 20 minutes. 6 7 MR. PYSER: Sure. We'll take one really soon. 8 9 BY MR. ARBITBLIT: So weighing the risks and benefits of a 10 medication, in your view -- I just want to create a 11 list of the people who have responsibility for doing 12 13 that. Doctors are involved with that decision, fair? 14 MR. ARBITBLIT: Objection. 15 Α Yes. Are pharmacists involved in that decision? 16 0 17 I think so. They have a role, yeah. Α 18 You mentioned third-party payers. Are they Q involved in the decision? 19 20 Α Yes. 21 People who run hospitals you mentioned. Q Are they involved in the decision? 22 23 Α Yes. 24 Q Anyone else?

A The Joint Commission, the Federation of State Medical Boards, the FDA, the DEA, and also, importantly, opioid manufacturers, distributors, and pharmacies.

- Q What is distributors' role in your view in balancing the legitimate need for medication versus the dangers of certain medications?
- A Distributors have a role in monitoring and alerting for suspicious orders. And the distributors have a role in terms of their collaboration with manufacturers to promote opioid products. And some distributors have been involved in direct to pharmacists, direct to patients, and promotional material.
- MR. PYSER: We can take a break now,
- 16 Doc.

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- 17 THE VIDEOGRAPHER: The time is 3:27.
- 18 We're now going off the record.
- 19 (A recess was taken.)
- VIDEOGRAPHER: The time is 3:33.
- 21 We're now back on the record.
- 22 BY MR. PYSER:
- Q Welcome back, Dr. Lembke. I'd like you to turn to page 131 of your report, Exhibit 1.

Page 181 MR. ARBITBLIT: Page again, please, 1 2 Steve? 3 MR. PYSER: 131. 4 MR. ARBITBLIT: Thank you. BY MR. PYSER: 5 Dr. Lembke, in paragraph A under Opinion 8, 6 you write: "There's a clear causal link between 7 prescription opioid exposure, prescription opioid 8 9 misuse, and opioid addiction." Do you see that? 10 11 Α Yes. 12 Okay. And that word "causal" was not in 0 your Ohio or New York reports; is that right? 13 To be 100 percent sure, you know, I would 14 15 have to look at those other reports. I believe you, but I don't specifically remember. 16 17 What is the causal link between opioid 0 18 exposure, misuse, and addiction, in your own words? 19 Okay. So opioids change the brain. 20 work on the (inaudible/indiscernible) reward pathway 21 such that there is a process called neuroadaptation, where over time the individual needs more and more to 22 23 get the same effect. And they become physically 24 dependent on opioids. And they experience withdrawal Page 182

when the opioids are stopped. And they can also develop the disease of addiction, which is the continued compulsive use of a substance despite harm to self and/or others.

One of the biggest risk factors for developing addiction is simple access to that drug, and exposure to that drug, and the brain changes wrought by that drug. In addition to addiction, opioids are highly lethal and they can kill. And so even people who are not addicted and not misusing can die from opioids.

Q And do you have a percentage on, of all patients who take opioids, how many suffer lethal consequences among those who are not addicted or suffering from opioid use disorder? So people who are prescribed opioids using them legitimately, do you know a percentage of death rate on that?

MR. ARBITBLIT: Objection.

A I don't have a specific number for that, but that occurs. It is well-known and documented in the medical literature.

Q And when you say prescription opioid exposure, exposure could mean -- just going to give you one example, and I'll give you additional. One

Page 183 example of exposure could be a patient prescribed by 1 2 a doctor who fills their own prescription and takes 3 as directed. That's one version of exposure, correct? 4 5 Α Yes. And a different version of exposure, you 6 7 could -- an individual could become exposed to opioids by taking prescription opioids that were not 8 9 prescribed for them, correct? 10 А Yes. 11 And when you say prescription opioid 12 exposure, do you mean both of those scenarios, people 13 taking opioids as prescribed and people taking opioids outside of a prescription for them? 14 15 Α Yes. 16 0 Are you aware that the DEA establishes 17 production quotas for controlled substances every 18 year? 19 Yes. Α 20 Have you ever participated in the DEA's 0 21 quota process to determine the medical, scientific, research and industrial needs of the United States? 22 23 Α No. 24 Have you ever written a letter to the DEA Q

Page 184 through the regulatory process and argued that the 1 2 quota for opioids in the United States is too high? 3 Α I have testified at a REMS hearing, so I believe there were DEA representatives there. 4 5 That wasn't my question. My question was: Have you ever written a letter or otherwise 6 7 petitioned the DEA to tell them that you believe the quota is set too high? 8 MR. ARBITBLIT: Objection. 9 10 Well, I did testify at that REMS hearing about the quota being too high, about there being an 11 12 oversupply. 13 When was that? Q I'd have to look at my CV. 14 15 Is it -- You don't need to get the exact 16 Is it more than five years ago or less than 17 five years ago? 18 I would say approximately five years ago. And in the four years or so -- four to five 19 years that have gone by since then, have you 20 21 petitioned the DEA in any way to argue that the quota 22 today for opioids is too high in the United States? 23 Α No.

On pages 18 and 19 of your report, you

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Page 185 describe -- this starts at the bottom of page 18, 1 2 numerette iii. You give three separate ways 3 prescription drugs can be diverted. Do you see that? Α Yes, I do. 4 And the first is diversion before a 5 prescription is even filled. For example, by theft 6 7 from a production facility or theft from a retail pharmacy? 8 9 Α Yes. 10 And as to that first category, are you offering any opinions about theft from distributors? 11 I'm sorry. Could you -- I didn't quite 12 Α hear one of the words. 13 It's in that first category, theft. 14 15 Are you offering any opinion about any theft from a distributor defendant in this case? 16 17 Α No. 18 Is it your understanding that actual theft 19 from distributors is exceedingly rare? 20 Α I don't know about -- I don't have an 21 opinion on how rare or not rare that is. 22 0 The second category of diversion you 23 discussed is the filling of a prescription, and you say, "e.g., pursuant to doctor shopping and high 24

Page 186 frequency prescribers." Do you see that? 1 2 Α Yes. 3 Q In terms of frequency of diversion, do you know what percentage of diversion that example makes 5 up? I don't have a specific percentage, no. 6 7 How about the third, diversion after a prescription has been filled? 8 9 Α What's your question about that? Sorry. 10 Do you know of all diversion, what percentage of diversion is prescription after a 11 prescription has been filled, for example, by 12 13 transfer or sale to a third party? No, but my sense is that that is high. 14 15 That is the most common of the three that 16 you list there on pages 18 and 19 of your report? 17 MR. ARBITBLIT: Objection. 18 I would say that's the aspect of diversion 19 that I'm most familiar with. In my experience, common, but I don't really have a sense of 20 21 quantifying it. As to this third type of diversion, do you 22 23 agree that after a prescription for an opioid has 24 been shipped to a pharmacy, the distributor is unable

Page 187 to control what happens to it? 1 2 I think the distributor has upstream 3 responsibility to prevent diversion after it's been filled. 4 5 MR. ARBITBLIT: Steve, I'm going to interpose another objection. This precise line of 6 7 questioning has been gone over at previous depositions, and according to Judge Wilkes' ruling on 8 9 Tuesday, we should not be plowing old ground. 10 MR. PYSER: I've gone to great pains not to plow old grounds. I don't think that's 11 12 correct. If you want to point me to a page and line 13 cite, I'm happy to look at it. But we'll continue on briefly on this. 14 15 Dr. Lembke, do you agree with me that distributors don't know the identities of patients 16 17 who receive prescription opioids from pharmacies? 18 Α I don't really know what they know regarding patients. 19 20 You just don't know one way or the other? 0 21 Α No. Do you know from your experience as a 22 23 doctor whether any prescription that you have written 24 has been diverted?

Page 188 I don't have confirmation of any specific 1 2 prescription that I've written being diverted. 3 Q Are you aware of any of your patients misusing opioids that you prescribe for them? 4 How are you defining "misuse" in this 5 context? 6 0 Used to get high for a nonmedical purpose. MR. ARBITBLIT: Objection. 8 9 Α I don't have a specific incidence in a 10 patient to whom I was prescribing. 11 Are you aware of misuse of opioids by 12 patients who are under your care? I am aware of historical misuse, not linked 13 Α to any named prescriber. So I'm very aware of 14 15 pattern in general among my patients. 16 Have you attempted to find the name of any 17 prescriber for your patients who have prescribed 18 opioids that have been misused, so you could warn 19 them about the misuse? 20 My patients did not present the information 21 in a way that I would be capable of warning anybody. They were -- They were understandably reluctant --22 sorry, let me just finish -- they were understandably 23 24 reluctant to provide the specifics about the

Page 189 prescribers in that situation. 1 2 Have you ever --3 Sorry, and just so I can fully answer the question. And it was often historical, meaning part 4 5 of what led up to their becoming addicted and then presenting to me. 6 Have you ever asked one of your patients the name of the physician who prescribed opioids that 8 9 they misused? 10 MR. ARBITBLIT: Objection. 11 I can't recall a specific incident when I 12 asked that, no. 13 Let's talk briefly about rates of diversion. Do you understand what I mean by that? 14 How often opioid medication is diverted? 15 16 Α Okay. 17 If you wanted to calculate or measure the 18 rate of diversion, would speculation be an acceptable 19 way to measure the rate of diversion? 20 I don't know. Could you give me a specific Α 21 example? Well, Doctor, you publish in medical 22 0 journals, correct? 23 24 Α Yes.

Q And if you wanted to say something about the rate of diversion, would it be acceptable in a peer reviewed medical journal to offer as your basis for rate of diversion nothing more than pure speculation?

MR. ARBITBLIT: Objection.

A Well, I mean, pure speculation implies that that individual had no idea at all what formed that speculation. I do think that -- I mean, you know, you asked about econometric modeling. Econometric modeling is, to some extent, based on speculation, based on a model that's created.

So I think that the question is, you know, hard to answer. You know, what -- how are you defining "speculation."

Q So Dr. Lembke, in putting together your report, you tried to find concrete, supportable information, correct?

A Yes.

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Q You tried not to speculate, you tried to find proof for the things that you said in your report, true?

A Yes.

Q Okay. And one of the documents you quote

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Page 191 from in your report is an NASEM report. Do you know 1 2 what an NASEM is? Or what the NASEM is? 3 Α Yes. What is it? 4 0 The National Academy for Science 5 Engineering and Medicine. 6 7 Okay. And let's look at page 18 and 19 of your report, same paragraph we were just looking at. 8 9 It talks about the NASEM report, right? 10 А Yes. 11 Okay. And at -- towards the end of the paragraph, it states: 12 13 "The DEA reports that in recent years distributors in the United States disbursed 12 to 15 14 15 billion dosage units of opioid narcotics to retail 16 level purchasers, suggesting that total diversion is 17 on the order of 2.5 to 4 billion dosage units." 18 Do you see that? 19 Α Yes. 20 Okay. So that would be a rate of diversion 21 roughly 20 to 25 percent, correct? Α 22 Yes. Other than the NASEM, do you have any other 23 0 basis for proffering an opinion on the rate of 24

Page 192 diversion? 1 2 Α No. 3 Do you know the basis for an NASEM's estimation that between 2.5 and 4 billion dosage units were diverted? 5 I believe they used ARCOS data. 6 7 And do you know how they calculated the rate of diversion? 8 9 А No. Is it your understanding that their 10 methodology is generally accepted and reliable, 11 that's why you used it? 12 13 Α Yes. Let's take a look at Exhibit 14, if you 14 15 could. And this is an excerpt of the NASEM article 16 you cited. And it's a long excerpt, so we have the 17 full section. It was a multihundred page document, 18 so we (---) some trees here. If you look at Exhibit 14, there's a 19 20 page 223, and the paragraph in the center of that 21 page begins "Surveys moreover"? 22 Yeah. Α 23 Okay. So about halfway through that 24 paragraph it states:

Page 193 "Thus, the 564 million self-reported days 1 2 in the NSDUH may correspond to more like 1 billion 3 actual days. If the average dose per day for NSDUH respondents," and can you tell us what NSDUH 4 5 respondents means? Α The National Survey for Drug Use and 6 7 Health. "Equals the DDDs." What's DDDs? 8 0 9 Α I don't know. You would have to go to 10 wherever it's mentioned. Daily doses or ... 11 If you turn to the page before, at the 12 bottom it's: Defined daily doses? 13 Α Right. Okay. 14 So the defined daily doses: "Underpinning the 39,487 DDD's per million 15 16 figure, then dividing that 1 billion by the 17 4.6 billion DDDs posited, one might speculate that 18 very roughly 20 to 25 percent of prescription opioids 19 in the United States are used nonmedically." 20 Do you see that? 21 Α Yes. 22 0 Is that where we got this 25 to 25 percent 23 figure? 24 Α Yeah.

Q Okay. And in order to get there, this article takes the actual reporting of 564 million and doubles it -- or close to doubles it to 1 billion.

Do you see that?

A Yes.

Q Okay. So what this survey report is doing is taking a statistic that would lead to a roughly 10 to 12 percent figure, and because it's assuming that reporting is inadequate, it just doubles it; is that right?

A That's right. And there is a good basis in the medical literature for doing that in this instance.

Q But there is no basis in the survey data to actually find 20 to 25 percent of prescription opioids in the United States are used nonmedically, correct?

MR. ARBITBLIT: Objection.

A Again, I think that because it's well-known that people underreport the highly stigmatized behavior of misuse and addiction, that it's reasonable -- and that's established in literature and a number of different studies -- it's reasonable to double the 546 million to 1 billion.

Q But even the NASEM in describing its figure states that it might speculate that very roughly 20 to 25 percent of prescription opioids are used nonmedically, correct?

MR. ARBITBLIT: Objection.

A That's what it says, yes.

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Q Okay. But when you report that in your report, you don't report that it's based on, quote, "very rough speculation," you take that figure and apply it as an absolute; is that right?

MR. ARBITBLIT: Objection.

A I don't think that that's a fair representation of what I've done in my report. I simply, at the same rate of diversion reported by say NASEM for the period reviewed, I'm just saying for their statement, this would represent diversion on this order. And NASEM, furthermore, is a highly respected group of scientists that I believe to be reliable, and I'm not alone in that.

Q And is it true, Dr. Lembke, that your statistics are based on this 20 to 25 percent figure in the NASEM report, correct?

- A Yes.
- Q Is it your opinion, Dr. Lembke, that

opioids are not effective to treat chronic pain?

- A In the vast majority of people with chronic pain, opioids are not effective treatment. And carry significant risks.
- Q And your view is that opioids should not be prescribed to treat chronic pain patients, even after non-opioid alternatives fail to relieve pain, correct?
 - A Yes. In the vast majority of cases.
- Q And to support that in your report at pages 82 and 83, you cite a fairly new position by the Department of Veteran Affairs and the Department of Defense that opioids should not be prescribed for chronic pain; is that right?
 - A Yes. But what page numbers were those?
 - Q Sure. Page 82 and 83.
 - A Right. Yes, that's right.
- Q Okay. Other than this VA/DoD guideline that you cite, can you name another federal or state agency that recommends against long-term opioid therapy for chronic pain after non-opioid alternatives have failed?
- A I'm not aware of any other guideline that states it that explicitly, but there are other

guidelines in which that is implied, for example, the CDC guidelines from 2016, as well as the West Virginia Best Practices Tool Kit.

Q So it's your understanding that the
West Virginia Best Practices Tool Kit recommends
against use of opioids as a long-term therapy for
chronic pain after non-opioid alternatives have
failed?

A I'm not saying that the Best Practices Tool
Kit explicitly says that, but that is certainly the
spirit of the Tool Kit. It's on page 46 of my
report. Their goal is to "dramatically reduce the
use of opioids as a first-line treatment option for
pain -- for patients with pain," and, quote,
"significantly increase the use of non-opioid
alternatives for these patients," unquote.

Q Okay.

A "Take every possible step to utilize non-opioid options first."

Q Correct. When we're talking about first-line treatment, they're recommending as a first step try something that's non-opioid, correct?

A Yes. They are recommending that, along with dramatically reducing the use of opioids.

Q But the VA and DoD go a step further and they recommend against long-term opioid therapy, even after non-opioid alternatives have failed, correct?

A Yes.

Q And you mentioned the CDC before. The VA/DoD guideline is stronger than the CDC guidelines about use of opioid therapy for long-term chronic pain, correct?

A I would agree with that, yes.

Q In fact, in your report, you say -- you quote the CDC guidelines, and that states that:
"Nonpharmacologic therapy and non-opioid pharmacologic therapy are preferred for chronic opioid, and clinicians should consider opioid therapy only if expected benefits for pain and function are anticipated to outweigh risks to the patients."

Correct?

A Yes.

Q Would it be fair to say that your hope is that one day your opinion that opioids should not be used to treat chronic pain at all will become more common in the medical community?

A Unless some other evidence comes to light, yes.

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Q But today, that's an outlier opinion. Most doctors use opioids more frequently than you would recommend, correct?

MR. ARBITBLIT: Objection.

A The fact that many doctors use opioids more frequently than I and many others would recommend does not mean that my opinion is outlier. Those are two separate things.

Q Dr. Lembke, do most doctors prescribe opioids more frequently than you would recommend?

MR. ARBITBLIT: Objection.

A It really depends on the patient population that you're talking about.

Q For chronic pain patients, do you believe doctors prescribe too many opioids today for chronic pain patients?

MR. ARBITBLIT: Objection.

A There are instances with chronic pain where opioids -- where patients have become physiologically dependent on those opioids and need somebody to prescribe for them and can't find anybody. So they've been referred to as opioid refugees.

In those cases, I think that doctors are underprescribing opioids, because we have a

Page 200 professional responsibility to take care of the 1 2 patients that we've harmed by putting them on opioids 3 in the first place, and that includes helping them to -- taking them off more slowly and in a humane 5 way. So the answer depends on the circumstance. You said as part of your answer the 6 7 patients that we've harmed. You're speaking there of the medical community that you believe has 8 9 overprescribed opioids, correct? 10 Well, the medical community as to the 11 defendants. Are you familiar with any distributor 12 0 defendant ever having prescribed an opioid? 13 MR. ARBITBLIT: Objection. 14 15 Α No. 16 Now, the VA/DoD position that we were just discussing, that came out in 2017, correct? 17 18 Α I'll take your word for it. I can't see 19 the date here. 20 Do you agree with me that it's a recent 21 change in position? 22 MR. ARBITBLIT: Objection. 23 Well, I mean, I don't think -- I mean, it Α 24 was three years ago. So 2017, 2018 -- yeah, a couple

Page 201 of years ago. 1 2 0 And before that, the VA and the Department 3 of Defense had different quidelines for treatment of pain, correct? 4 Yes, because they were also duped. 5 So we'll add them to your list of people 6 7 who were duped. The Department of Veteran Affairs and the entire Department of Defense was also duped 8 9 as to the effectiveness of opioids; is that your 10 testimony? 11 MR. ARBITBLIT: Objection. 12 Α The VA health care system. I don't think you have to include the whole Department of Defense. 13 The VA health care system was duped as to 14 15 the effectiveness of opioids, correct? 16 Α Yes, which is why they're changing their quidelines, drastically revising them. 17 18 And sitting here today, are you aware of any communication from a distributor defendant to the 19 VA about the appropriate use of opioid medications? 20 21 Α No. It's true, Doctor, that the CDC still 22 23 advises opioids may be prescribed to treat chronic 24 pain, correct?

Page 202 Can you show me the specific language that 1 2 you're referring to? 3 Q Sure. If you look at Exhibit 15 in your binder. 4 And I'm looking at the third page of 5 Exhibit 15. And Exhibit 15 is titled "CDC Guidelines 6 7 for Prescribing Opioids for Chronic Pain." Is that right? 8 9 Α I'm sorry. Where are you seeing that? Yeah, if we look at the title of Exhibit 10 15, it's titled "CDC Guidelines for Prescribing 11 12 Opioids for Chronic Pain, " correct? 13 Α Yes, it is. And given just the title, is it fair -- can 14 15 we agree that the CDC Guidelines do include prescribing opioids for chronic pain? 16 17 No. I wouldn't -- I wouldn't assume that, Α based on the title. 18 19 Okay. Well, if we look at CDC recommendations on page 3, Item No. 1 says: "Opioids 20 21 are not a first-line therapy." Correct? Α 22 Yes. So before using opioids for chronic pain, 23 0 24 this is saying doctors should try something else,

Page 203 1 correct? 2 Α Yes. 3 Q And this is a new policy recommendation from the CDC within the last three years or so, 5 correct? MR. ARBITBLIT: Objection. 6 7 Do you have a date on the document? Α Unfortunately, I don't -- actually -- yeah, 8 9 I don't on this one. 10 Α Okay. Are you familiar with when the CDC 11 recommendations on chronic pain and opioid use 12 13 changed? I'm not familiar with the specific date, 14 15 and I wouldn't say that their original recommendations substantively changed. 16 17 Q Okay. 18 I mean, they came out in 2016. I don't 19 think it was substantively changed. 20 As part of the current recommendations 21 we're looking at here in Exhibit 15, Item No. 2 under CDC recommendations on page 3 states: 22 "Before starting opioid therapy for chronic 23 pain, clinicians should establish treatment goals 24

Page 204 with all patients, including realistic goals for pain 1 2 and function, and should consider how opioid therapy 3 will be discontinued if benefits do not outweigh risks." 4 5 Do you see that? Α Yes. 6 7 So for some patients, the CDC is saying that if you've gone through these steps, opioid 8 9 therapy for chronic pain may still be the best 10 course, correct? 11 MR. ARBITBLIT: Objection. 12 Α That's not how I interpret this. I think 13 if you have a designation for a patient that they have chronic pain, and you prescribe opioids to them, 14 15 that doesn't mean that you're prescribing them chronically. So even here, the CDC states that: 16 17 "The plan of initiating opioids to somebody 18 who has chronic pain should include discontinuing 19 those opioids if benefits do not outweigh risks. And that they should continue only if there is clinically 20 21 meaningful improvement in pain and function that outweighs risks to patient safety." 22 23 Which means you would have to have a very 24 good way of measuring whether that was true.

Q Doctor, despite all the words you just used, I don't think we're disagreeing at all. My question is simply: Is the CDC recommendation that opioid therapy is one of the potential therapies for chronic pain, isn't that part of this recommendation?

MR. ARBITBLIT: Objection. Object to the prelude.

MR. PYSER: You can strike the prelude. The question stands.

A I think the CDC recommendations have to be looked at in the broader context of tens of millions of Americans with chronic pain already being prescribed opioids.

- Q Well, this is -- Doctor, aren't we talking about here before starting opioid therapy? So these are new opioid therapies for chronic pain, correct?
 - A Yes, and I think the CDC --
- Q Let me ask you the question. The CDC states what clinicians should do before starting opioid therapy for chronic pain, correct?
 - A Yes.

Q Okay. And, Doctor, I'll represent to you that this document, the CDC recommendations, are dated from 2016. Just so we have a record on it.

A Okay. Great. If I could just add one thing that, you know, when you say does the CDC recommend opioids for chronic pain, I would disagree with that. Recommend implies that they think that opioids are a good treatment for chronic pain, and I don't believe that this is what these guidelines are saying.

Q Are you familiar with a letter from the American Medical Association criticizing the CDC's Guidelines on opioid therapy?

A Yes.

Q Okay. And you discussed that in your report at pages 82 and 83, correct?

A Yes.

Q And the AMA position is that patients suffering from chronic pain can benefit from taking opioids in dosages that may be greater than the CDC Guidelines; is that right?

A Yes, that is what they assert.

Q Okay. And do you disagree with the position of the American Medical Association?

A Yes, because they provide no evidence to support that claim, contrary to the voluminous evidence that are contrary to that claim.

Page 207 Dr. Lembke, the letter that was submitted 1 2 by the American Medical Association to the CDC on 3 June 15th, 2020, advocating revisions to their CDC -- 2016 quidelines for opioid use, are you familiar with the authors of that letter? 5 I probably know some of them, yes, but I 6 7 can't recall any specific names. Do you know who James Madara is, a doctor 8 0 9 for the American Medical Association? 10 А No. 11 Is the American Medical Association a well 12 respected organization in the medical community? 13 MR. ARBITBLIT: Objection. I would say it's mixed. 14 Α 15 Are you a member of the American Medical Association? 16 17 Α No. 18 So we've got the AMA taking one position, 19 the CDC taking a different position, you have your position about which of them is correct, the VA has a 20 21 position. Is it fair to say there's some debate 22 within the medical community as to the appropriate 23 prescribing of opioids? 24 MR. ARBITBLIT: Objection.

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A I think that the debate is really more around what to do now, given the iatrogenic harm that's already been done. I don't think there's debate about whether or not opioids really work for chronic pain. I think there is consensus that they don't for the vast majority of people. And I don't think there is debate about whether or not opioids are highly addictive, even when prescribed by a doctor. There is consensus that we have a huge public health problem, an opioid addiction and overdose problem caused by overprescribing.

The debate is around what to do with the tens of millions of people who are already dependent and addicted and how to solve that problem.

Q Do you agree that the nation no longer has a prescription opioid driven epidemic?

MR. ARBITBLIT: Objection.

- A I disagree. I disagree.
- Q Okay. So if the AMA stated that, you disagree with that, correct?
 - A Yes, I would disagree with that.
- Q Do you agree that the CDC's approach fails to balance needs for a comprehensive pain management service, including access to non-opioid care, as well

as opioid analgesics when clinically appropriate?

MR. ARBITBLIT: Objection.

A I agree that the CDC guidelines did not address that in their original guidelines, those issues raised, and those are real issues and worth debating.

Q And those issues are still being debated, appropriate use of opioids, correct?

A No, the issues I was referring to that are still being actively debated are what to do with the population of individuals already opioid dependent who can't get off; and also, what to do -- sorry. I lost my train of thought. I had another important point. But it will come back to me.

O I want to make sure we're clear --

A Oh, yeah. Sorry. Sorry. I remembered.

And also what to do about, you know, the millions of Americans who struggle with excruciating, debilitating pain, which is also something that I really care about.

Opioids are not the answer, but we need to address that problem as well. And so there's concern and debate, which is appropriate and justified about how to do that currently.

Q Does the rate of suicide among patients who were taking opioids but can no longer fill their prescriptions concern you?

MR. ARBITBLIT: Objection. Assumes facts not in evidence.

A My understanding is that one of the biggest risk factors for suicide in this country is possession of an opioid prescription, because it's a direct lethal means.

Q And are you familiar with cases where doctors or pharmacies refuse to fill prescriptions and patients then committed suicide?

MR. ARBITBLIT: Objection.

A I have read about that in the lay press, and I think that's terrible, you know, and we need to be concerned about that as well. But continuing to dispense opioids in high volume to individuals who have developed opioid related problems is not, you know, not the answer. We need to think about other ways to help those individuals.

Q So balancing all of these issues, would you agree that cutting off the supply of opioids today is not a reasonable step to take?

MR. ARBITBLIT: Objection.

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A Again, it depends on the case circumstance. But I would agree, I would agree, that cutting off the supply immediately to individuals who have become physiologically dependent and need to be tapered slowly is not the answer.

And to that end, I have created a protocol called the BRAVO Protocol to educate physicians about how to humanely and compassionately taper opioid-dependent patients down to safer doses or off altogether. So I've been active in that arena trying to help solve that problem.

Q Move to strike as nonresponsive.

Dr. Lembke, do you believe there is a percentage reduction in opioid shipment today that would be appropriate?

A As I said before, I think we need to at least return to early 1990s levels of prescribing. And even then, I think we should look at what other countries are doing. We're prescribing far more opioids than any other country in the world, and I think we could look at how they're managing pain in order to figure --

Q Dr. Lembke, you're now talking about prescribing. My question was: Do you believe there

Page 212 is a percentage reduction in the distribution of 1 2 opioids that should be enacted today? 3 MR. ARBITBLIT: Objection. Object to cutting off the witness during her answer. 4 I think that those distribution rates 5 should go down to the rates at least of distribution 6 7 in the early 1990s and maybe even further based on --8 Q 9 MR. ARBITBLIT: You're doing it again. Just be a little patient. 10 11 BY MR. PYSER: 12 So that would be 20 to 25 percent of 13 current distribution rates; is that right? I don't really see it as my role to put a 14 15 specific percentage on it. What I can relay is from 16 an historical experience that spans my career. 17 think other experts will give you numbers, if that's 18 what you're looking for. 19 So, Dr. Lembke, if we returned to the rates of distribution in the early 1990s, you've testified 20 21 earlier that that's approximately 20 to 25 percent of current distribution rates. So that would mean that 22 23 for every four pills shipped today, a distributor 24 would only ship one; is that right?

A I really don't want to give a specific number, because I think it involves calculating variables like growth in the population, you know, an aging population. But the bottom line is, we're shipping too many opioids and we need to ship less.

Q Well, Doctor Lembke, if someone who teaches an addiction medicine at Stanford and has been paid hundreds of thousands of dollars by the plaintiffs in this case can't say what the appropriate level of opioid distribution in this country today is, who can?

MR. ARBITBLIT: Objection. Instruct you not to answer. Argumentative. Frame a proper question and I'll let her answer.

I'm instructing you not to answer.

BY MR. PYSER:

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Q Dr. Lembke, are you going to follow your counsel's advice?

A Yes, I am.

Q Dr. Lembke, who would you recommend makes the determination of what the appropriate level of shipment of opioids should be in the United States?

A I don't really know specifically. I think it should be people who have thought long and deep

Page 214

about this problem, who have reviewed the best evidence, who are aware of the public health crisis wrought by distributors' actions, taking all of that into account.

Q And, Dr. Lembke, have you thought at all about what would happen if distributors only shipped at the level of the early 1990s, if beginning tomorrow distributors refused to ship more than 25 percent of today's shipments?

MR. ARBITBLIT: Objection.

A So I have never said that it should happen beginning tomorrow. That would be as bad as cutting off opioid dependent patients and not helping them taper. We have to help distributors taper as well. They're also dependent, and we have to help them with their dependency.

Q How long do you believe it should take for this country to get to what you claim is the appropriate level of 20 to 25 percent of today's opioid prescribing?

MR. ARBITBLIT: Objection.

A I think it's on the order of years. It will take time. It's not something that's going to happen tomorrow.

Page 215 Dr. Lembke, again, to ask you a personal 1 2 question -- and counsel is free to mark it 3 confidential, have you ever personally taken opioids? MR. ARBITBLIT: Objection. 4 I have taken opioids -- I've been 5 prescribed or received opioids in the context of a 6 7 vocal chord surgery, so administered in the hospital, which is why my voice is scratchy. 8 9 And you were prescribed them. Did you take the opioids as part of your surgical treatment? 10 11 They were administered to me. It wasn't that I voluntarily took them. I can tell you more 12 13 about that conversation if you want to hear it. So was it intravenous opioid administration 14 15 during a surgery; is that right? That's correct. 16 Α 17 Was it fentanyl, the substance that was 18 administered? 19 Α Yes. 20 Were you also prescribed any pills after Q 21 the surgery to take home with you? Α 22 No. MR. ARBITBLIT: No need to mark it 23 24 then.

- Q Any other time that you've been prescribed opioids, other than that surgical procedure?
- A Well, I've given birth many times, and I have received opioids in the context of delivering.
- Q When you say in the context of delivering, do you mean during birth, as in a local anesthetic?
- A I have received a small dose of opioids while delivering a baby. Just in the context of delivering a baby, and not before and not after.
- Q Okay. You have not been prescribed opioids to take home with you after delivery?
 - A No.

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- Q And are you familiar with the fact that many women are prescribed opioids after C-section procedures in a pill form to take home?
 - A Yes.
- Q Do you believe that's appropriate medical treatment, to prescribe opioids following a C-section?
- A Not without very careful monitoring stewardship and limited doses for short duration.
- Q Do you believe under current guidelines for obstetrics and gynecology appropriate procedures are followed, or do you believe that opioids are

Page 217 overprescribed for Caesarean sections today? 1 2 MR. ARBITBLIT: Objection. Compound. 3 Α I don't think I've looked specifically at the data on opioid prescribing for Caesarean section 5 I have looked at data on opioid prescribing in gynecologic surgery more broadly. The evidence is 6 7 clear that they are overprescribed in that context, and that when doctors have cut back on prescribing in 8 9 that context, they've seen improved outcomes. 10 also, importantly, patients have not reported having more trouble with post-operative pain. 11 12 0 And do you believe opioids are overprescribed in obstetrics through today? Is that 13 true today? 14 15 I think that's still true today. Not in 16 all instances, but in many instances. I think there 17 is an active movement to try to pull back on 18 prescribing, which is appropriate. 19 Let's take a look, if we could, at 20 Exhibit 18. 21 And I'd like you to look in particular --Exhibit 18 is the State of West Virginia Board of 22

Veritext Legal Solutions

Medicine Policy on Chronic Use of Opioid Analgesics.

23

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Do you see that?

www.veritext.com

Page 218 Α Yes. 1 2 0 And it was adopted on September 11th, 2017? 3 Α Okay. Yes. I see that. 4 Q Okay. Let's go to page 15, in the conclusion. 5 А Yes. 6 7 And the third bullet point of the conclusion reads: 8 9 "Adequate attention to patient education and informed consent: The decision to begin opioid 10 therapy for chronic pain is a shared decision of the 11 12 clinician and patient after a discussion of the risks 13 and a clear understanding that the clinical basis for the use of these medications for chronic pain is 14 15 limited, that some pain may worsen with opioids, and 16 taking opioids with other substances, such as 17 benzodiazepine, alcohol, cannabis, or other central 18 nervous system depressants; or certain conditions such as sleep apnea, mental illness, pre-existing 19 substance use disorder, may increase risks." 20 21 Did I read that correctly? 22 Α Yes, you did. 23 Do you agree or disagree with that policy 0 24 of the West Virginia Board of Medicine?

Page 219 MR. ARBITBLIT: Objection. 1 2 Α As long as the decision-making is informed 3 by real evidence, I think it seems reasonable. Are you familiar with the West Virginia 4 0 5 Legislature's creation of the Coalition on Chronic Pain Management? 6 Α Yes. Take a look at Exhibit 19. And if you look 0 8 9 at Exhibit 19 on the first page, there's a section, Overview of the Legislation. Do you see that? 10 11 Α Which page? 12 0 The very first one. 13 Yes, I see that. Α 14 And it states in the third line: 0 15 "The coalition shall review the State's 16 chronic pain regulations and attempt to strike a 17 balance between regulation patient needs and clinical judgment of physicians." Do you see that? 18 19 Α Yes. 20 And I want to look now at page 4 of this 21 document, the recommendations of the coalition on chronic pain management. And this is a document you 22 23 may recall you cited in your report. 24 Do you recall that?

Page 220 I'm sorry. Could you repeat that? 1 2 are we in this document? 3 Q Sure. We're looking at page 4. I was directing you there. But separate question. 5 recall citing this document in your report? Yes, I do. 6 7 Okay. And among the findings of the coalition was a recommendation to the West Virginia 8 9 Legislature, that's SB-273, that's: "Senate Bill 273 has inadvertently and 10 11 inappropriately interfered with the 12 patient/practitioner relationship, unnecessarily regulating the evidence-based practice of medicine, 13 and in some cases even dissuade physicians who 14 15 deliver safe, legal, and necessary medical care to 16 patients suffering from pain. In addition, in some 17 cases pharmacists have been dissuaded to dispense 18 safe, legal, and necessary medications to patients as part of proper medication therapy management." 19 20 Do you agree with that finding of the 21 Coalition on Chronic Pain Management? 22 MR. ARBITBLIT: Objection. 2.3 Α I don't agree with all of it, no. 24 Do you have concerns that some of the laws Q

Page 221 restricting prescribing and dispensing of opioids 1 2 have, as the Coalition found -- excuse me -- yeah, 3 the Coalition found, quote, "Inadvertently and inappropriately interfered with the patient/practitioner relationship"? 5 MR. ARBITBLIT: Objection. 6 7 Α No. What about that statement do you disagree 0 8 9 with? 10 I disagree with that part of it. I don't think that it inappropriately interfered with the 11 12 patient practitioner relationship. I think that was 13 appropriate. And on the front page of the Coalition on 14 15 Chronic Pain Management's report to the legislature, there's a listing of individuals who made up the 16 17 Coalition. Do you see that membership? 18 Α Yes, I do. 19 And have you spoken to any of the individuals who were part of the Coalition on Chronic 20 21 Pain Management? 22 Α No. 23 Are you aware that the Stanford Pain 24 Management Center developed a free online course in

Page 222 conjunction with the American Academy of Pain 1 2 Medicine? 3 Α Yes, I was aware of that. Have you reviewed that course? 0 5 Α Parts of it, yes. Are you familiar with the content of the 6 0 7 course? I think so, yeah. Α 8 9 0 Is the Stanford Pain Management Center's course reliable? 10 11 MR. ARBITBLIT: Objection. 12 Α So I would want to rereview it more 13 carefully, but -- in order to be able to answer that, but my recollection is that some of the same 14 15 misleading messages were in that course -- some of 16 the same misleading messages that I talk about in my 17 report were in that course. 18 Okay. And what steps did you take to correct what you believe are misleading messages that 19 are being disseminated by the Stanford Pain 20 21 Management Center? Well, I wrote a book about it. 22 Α 23 Did you go to the Stanford Pain Management 24 Center and say, "As your colleague, I think you're

Page 223 making a mistake"? 1 2 Yes, I have done that many times. I talk 3 frequently with my colleagues. I have a courtesy appointment in that department. I debated my 4 5 colleagues in public forums on this issue. And who are the colleagues with whom you've 6 7 debated about this issue who disagree with you? Α Sean Mackey. 8 9 Q And is that Dr. Mackey? Yes. We don't disagree on all issues. But 10 Α 11 we do disagree on some. 12 0 What do you and Dr. Mackey disagree about? 13 At this point it's been some time since I've spoken to him about it, so I would probably have 14 15 to go back. I wouldn't want to misrepresent his 16 views. 17 Sitting here today, can you recall any of 0 18 the subjects on which you and Dr. Mackey disagree? 19 I would really want to review. You could also review a panel discussion that he and I had. 20 21 It's available to be viewed online. You can see 22 that. 23 Can you help me out? Where is that 0 24 available to view online, if you recall?

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Page 224 Stanford's Public Health Policy Forum. It's in my CV. I could look at my CV and find the exact date. I believe those are available for viewing online. We'll take a look at that. Back when you were a medical student at Stanford, did your professors teach you that opioids should be prescribed to treat pain? Α Yes. Do you believe your professors were acting in bad faith when they made that recommendation to you? MR. ARBITBLIT: Objection. What do you mean by "in bad faith"? Do you think that they had bad motives, or do you think they were just expressing what their understanding of best practices was at the time? MR. ARBITBLIT: Objection. I think they were mostly well-intentioned expressions, what they had been taught themselves. Does the Stanford University Medical School still teach that opioids are indicated for the

There is ongoing discussions and changing

treatment of chronic pain?

Α

of the way that we're teaching opioid prescribing to enlighten students about the fact that benefits were overstated, and that the risks are significant. And I and my pain colleagues have collaborated together to do that. We have consensus on that material.

- Q Has that change been enacted as of today, September 17, 2020?
 - A Yes.

- Q When was that change enacted, to change the way that Stanford University Medical School students are taught about the treatment of chronic pain with opioids?
- A So I was appointed along with one of my pain colleagues to a task force -- I'm not remembering the exact year, it is in the report -- to look at that very problem and to do a better job educating our students about responsible opioid prescribing.
 - Q Do you remember --
- A I have led that task force with colleagues since that time. And the curriculum continues to be improved upon.
- Q Do you recall approximately when you started that process of improving the curriculum as

Page 226 to treatment of chronic pain with opioids? 1 2 I'm looking at my CV now. Here we go. 3 "Since 2016," this is page 2 of my report, "I have chaired the Addiction Medicine Task Force. 4 5 The goal of the task force is to reevaluate and recreate the medical school curriculum on addiction 6 7 and safe prescribing." So these changes to the curriculum to 8 9 educate medical students to prescribe less opioids, 10 would you say that began in 2016 with your 11 appointment there? I think that's when they really gained 12 13 momentum. I would say I have been making efforts well before then to educate students, trainees, 14 15 colleagues. And I wasn't alone in that, obviously. 16 There are many other people who have been, you know, 17 working on that project. 18 Is it true that, let's say, in 2015 and before, Stanford University medical students were 19 likely taught that opioids were indicated as a 20 21 treatment for chronic pain? 22 Α Yes. 23 So going back to your report at page 62,

you have an Opinion No. 6. -- sorry, Doctor.

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Page 227 with me one minute. 1 2 MR. PYSER: You know what, we've been 3 going about an hour. Why don't we take a break now. THE DEPONENT: Okay. 4 MR. PYSER: Can we go off the record, 5 please? 6 7 VIDEOGRAPHER: The time is 4:41. We're now going off the record. 8 9 (A recess was taken.) VIDEOGRAPHER: The time is 4:51. 10 11 We're now back on the record. 12 BY MR. PYSER: 13 Dr. Lembke, in your prior reports when you spoke about manufacturer marketing, did you quantify 14 15 how much money was spent on manufacturer marketing? 16 Α No. 17 Did you look at all about how much money 18 was being spent on marketing by manufacturers for 19 opioids? 20 Α My understanding is it's billions of 21 dollars. And do you think one way to measure part of 22 0 the influence on prescribing would be to look at how 23 24 much money individual companies are spending on

Page 228 marketing efforts? 1 2 Α That might be one direct method of looking 3 at it. I'm going to show you, Dr. Lembke, a 4 document that we just received from your counsel last 5 night as one of your materials considered. So 6 7 obviously we couldn't put it in your box, because we didn't have it yet. 8 9 So, Brad, if you could bring up Exhibit 33. MR. MASTERS: One second. My machine 10 11 is a little slow. 12 MR. PYSER: No problem. 13 If it's going to take a while, Brad, we can Q move on and come back to it -- oh. There it is. 14 15 Okay. BY MR. PYSER: 16 17 Dr. Lembke, is this one of the studies that 0 18 you looked at recently? 19 Α Yes. 20 Do you recall when you first looked at this 21 document for purposes of its inclusion in your Materials Considered for this case? 22 2.3 Α It was some time ago. Approximately how long ago? Six months, 24 Q

Page 229 more, less? 1 2 Α Probably more. 3 Q A year ago? When did it come out? Α 4 Let's see if we can zoom in on it. 5 November 11, 2013. 6 7 Yeah, I think it's been years ago since I looked at this. And then I've looked at it again 8 9 since I'll go back to an article multiple times. And you think you looked at it for purposes 10 11 of this case about six months ago; is that right? 12 MR. ARBITBLIT: Objection. 13 А I don't remember exactly when I looked at 14 it. 15 Do you think you looked at it more than a month ago? Just rough approximation for me, if you 16 17 could, Dr. Lembke. 18 MR. ARBITBLIT: Objection. 19 I know I have looked at this and I have 20 read this article. And I don't remember the last 21 time that I reviewed it. I'm sorry. Do you think it was more than a week ago 22 when you last reviewed it? 23 24 MR. ARBITBLIT: Objection.

Page 230 Α Yes. 1 2 0 Dr. Lembke, I want to direct your attention 3 to that pie chart on the first page that looks at the expenditures by type of pharmaceutical marketing in 4 Do you see that? 5 2012. Α Yes. 6 7 And in 2012 overall, this article or study finds that there were \$27 billion spent in 8 9 pharmaceutical marketing. Do you recall that? 10 А Yes. 11 Okay. Do you know how much, if any, of that \$27 million was spent by the three Distributor 12 Defendants here? 13 14 Α No. 15 Did you review any of the references at the end of the article to see if the source material 16 included distributors at all in its calculation of 17 18 marketing? 19 I may well have done that. I don't remember specifics. 20 21 Sitting here today, do you know if a single 22 penny of that \$27 billion came from any of the defendants here? 23 24 Α I don't know.

Q Do you know what detailing is, in terms of doctors, when a pharmaceutical marketer -- excuse me. Strike that. When a pharmaceutical manufacturer details a doctor, do you know what that means?

A Yes.

Q What is detailing of a doctor?

A Detailing is when representatives of the opioid industry go to doctors' offices, or the places where doctors work and target both doctors and their staff with promotional material to promote prescribing of their products.

Q Didn't mean to cut you off there, Doctor.

I want to be clear about who we're talking about here. Are you aware of any doctor detailing performed by any of the three distributor defendants that are in this case?

A I am aware of a collaboration between McKesson and Janssen that involved the promotion of Nucynta coupons, that involved also direct detailing to promote those coupons. Those coupons are being disseminated by McKesson.

Q Are you aware of any employee of McKesson who detailed any doctor in the United States as part of that program?

Page 232 Well, those detailers who were promoting 1 2 those coupons were effectively working for McKesson. 3 Q Doctor, can you name any McKesson employee who visited a doctor's office? 4 5 Well, I think I just answered that. No, I don't think you did, Doctor. 6 7 Dr. Lembke, are you aware of any visiting of doctors' offices by McKesson employees? 8 9 Α I'm aware of employees of Janssen visiting 10 doctors' offices around a coupon that was created by 11 McKesson. 12 0 Okay. Again, are you aware of any McKesson 13 employee visiting doctors' offices? 14 Α No. 15 And are you aware of any AmerisourceBergen 16 Drug Corporation employee visiting doctors' offices 17 as part of an effort to detail doctors? 18 Α No. 19 And are you aware of any Cardinal Health employee visiting doctors' offices as part of an 20 21 effort to detail doctors? Α 22 No. 23 Dr. Lembke, I want to direct your attention 0 24 to page 78 of your report, and in particular,

Page 233 paragraph G on page 78. Are you with me, Doctor? 1 Yes. 2 Α 3 Q Okay. And in paragraph G on page 78 of your report, Exhibit 1, you refer to the SPACE 4 Randomized Clinical Trial? 5 Yes. 6 7 And the SPACE Randomized Clinical Trial published in 2018 was the first long-term randomized 8 9 controlled trial of opioids for the treatment of 10 moderate to severe pain; is that right? 11 Α Yes. And, in fact, you don't cite any studies 12 13 published prior to 2013 that suggest that opioids are not more effective than non-opioids for treating 14 15 pain, correct? MR. ARBITBLIT: Objection. Vaque. 16 17 Confusing. Double negatives. 18 MR. PYSER: -- double negatives, so 19 I'll rephrase the question. 20 BY MR. PYSER: 21 Dr. Lembke, are you aware of any studies published prior to 2013 that suggest that non-opioid 22 23 treatment is more effective than opioids for treating 24 pain?

A I'm aware of studies showing that non-opioids and opioids are comparable, and opioids have significantly more harm, but I can't right now recall a study specifically addressing what you just said.

- Q Okay. And the SPACE trial, as a long-term randomized controlled trial, is that the gold standard for study design to test effectiveness?
 - A Yes.

- Q Dr. Lembke, in your opinion, by what year did it become clear to a reasonable degree of medical certainty that opioids were not more effective than non-opioid treatments for treating chronic pain?
- A I think that -- I think that's been known for probably a hundred years.
- Q So it's your view that for a hundred years, doctors have known that non-opioid treatments are more effective for treating chronic pain than opioid treatments?
 - MR. ARBITBLIT: Objection.
- A I'm sorry. Could you rephrase the question?
- Q Let's go back to the original, to make sure we're on the same page.

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Page 235 Α Okay. 1 2 By what year would you say in your opinion 3 it became clear to a reasonable degree of medical certainty that -- strike that. Let me rephrase the 5 question, because I think we've got some double negatives that are catching us up a little bit. 6 7 So, Dr. Lembke, by what year would you say it became clear to a reasonable degree of medical 8 9 certainty that non-opioid alternatives were more effective than opioids for treating chronic pain? 10 11 MR. ARBITBLIT: Objection. 12 Α I'm not -- I think that most of the data 13 show that medications in general, whether opioids or non-opioids, are not particularly effective at 14 15 treating chronic pain. So I think I disagree with 16 the premise of your question. So the SPACE Randomized Controlled Trial 17 0 18 found no benefit of opioids over non-opioid medication in 2018, correct? 19 20 That's correct. Α 21 And up until that point --22 Actually, let me qualify that. Sorry. 23 think that non-opioids performed slightly better than

opioids in terms of pain intensity for the SPACE

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Page 236 trial. 1 2 So in the SPACE trial, non-opioids 3 prescribed -- strike that. So in the SPACE trial, non-opioids performed better than opioid medication 5 in the treatment of moderate to severe pain, correct? Yes. 6 А 7 And was that a new finding in 2018? 0 MR. ARBITBLIT: Objection. 8 9 Α I can't recall right now whether there was 10 other head-to-head studies. Certainly, there are no 11 other studies that went out for a whole year in a sample population that was very similar to the types 12 13 of patients we actually see in the real world. 14 So in what year did it become clear that 15 non-opioids were as effective as opioids in the 16 treatment of moderate to severe pain? 17 MR. ARBITBLIT: Objection. 18 Α Yes, so I guess I'm not comfortable with 19 the way you framed the question, because it implies that non-opioids are effective, it potentially 20 21 implies that opioids are effective, and that one is 22 better than the other. The truth is, neither one 23 works very well in the treatment of chronic pain. 24 But if we're just comparing the two, Q

Page 237 non-opioid pain treatment -- and to be clear, when 1 2 we're talking about non-opioids, we're talking about 3 acetaminophen, correct? Is one? You have to speak so the court reporter can 4 5 take down your words. Yes. Yes, I'm sorry. Yes. That's right. 6 Α 7 Acetaminophen is one. Ibuprofen would be another example? 8 0 Yes. 9 Α Can you name for me some other non-opioid 10 pain treatment medications? 11 12 Α Ox2 inhibitors, duloxetine, gabapentin. 13 There is an array of non-opioid pain treatments available, correct? 14 15 Α Yes. Uh-huh. Yes. And prior to the SPACE Randomized Clinical 16 17 Trial study, have there been any other randomized 18 clinical trial study that had compared opioids versus non-opioids for the treatment of moderate to severe 19 pain that you're aware of? 20 21 I'm not aware of any other studies that 22 compare non-opioids and opioids that went out 12 23 months. 24 Dr. Lembke, today, do you know what Q

Page 238 percentage of opioid prescriptions are written for 1 2 pain related to cancer? 3 Α I think you asked me this already, and I said no. 4 You don't know? 5 0 That's right. 6 Α 7 Okay. My apologies if I asked it already. 0 Do you know what percentage of opioid 8 9 prescriptions today are written for post surgical 10 pain? 11 Α No. 12 Do you know what percentage of opioid prescriptions today are written for chronic pain 13 14 conditions? 15 No, although I do know that that percentage has been steadily increasing over the past three 16 decades. 17 18 And has the percentage of prescriptions 19 written for chronic pain continued to increase more recently, say over the last five years? 20 21 I think over the last five years there is some decrement, but it really depends on where in the 22 23 United States you are talking about. It varies 24 county to county.

Page 239 Do you know, Doctor, what percentage of 1 2 opioid prescriptions are written for dental 3 procedures, like tooth extractions? Α No. 4 5 Doctor, do you have an opinion one way or the other whether Medicaid should pay for opioid 6 7 prescriptions? MR. ARBITBLIT: Objection. 8 9 Α Medicaid is, you know, an insurance 10 company. They should pay for treatment once it's 11 medically indicated to do so. 12 And how should an insurance company, like 13 Medicaid decide whether a particular opioid prescription is medically indicated? 14 15 MR. ARBITBLIT: Objection. They should weigh the evidence. 16 Α 17 And when looking at an individual opioid 0 18 prescription, how should an insurance company weigh the evidence to decide whether to pay for that 19 prescription or not? 20 21 MR. ARBITBLIT: Objection. One of the factors would be what the 22 Α 23 indication was, how much opioids were being prescribed, in what context. 24

Page 240 Any other information that would be useful 1 2 that you can think of? 3 Α That's sort of what I can think of now. It's been a long day. 4 5 Fair enough. Are you aware that one recommendation to limit the use of opioids has been 6 7 to limit payment by insurance companies for opioid use? 8 9 Α Yes. 10 0 Do you support that recommendation? I support that recommendation with caveats. 11 Α 12 Q What are those caveats? 13 Making sure that patients who are dependent Α on prescription opioids have enough time to taper 14 15 down to lower, safer doses, and making sure that 16 patients have at least some access to other 17 treatments for pain. And that patients who have 18 become addicted to prescription opioids have access 19 to treatment for opioid addiction. 20 Dr. Lembke, you mentioned earlier today 21 having read in the popular press some stories about 22 patients struggling with limited access to opioids. 23 Do you recall that? 24 Α Yes.

Q Take a look at Exhibit 21, if you could.

So taking a look at your copy of

Exhibit 21, is that a New York Times story?

A Yes, it is.

Q And it's titled "When the Cure is Worse

Than the Disease," and the subtitle is, "In an effort

to reduce opioid addiction, doctors are cutting back

on pain medication and sometimes leaving patients to

suffer."

Did I read that correctly?

A Yes.

Q Do you agree with the premise of the article that -- phone interruption noise --

(Court reporter asked for clarification)

Dr. Lembke, do you agree with the premise of the article that in an effort to reduce opioid addiction, doctors are cutting back on pain medication and sometimes leaving patients to suffer?

A So I have spoken on this issue. My BRAVO Protocol, which is in the appendix, intended to address this issue, which is that patients who have become psychiatrically dependent on opioids should not be abruptly cut off from those opioids, but rather helped to taper to safer doses, or to get off

Page 242 entirely. And that the phenomenon of patients having 1 2 difficulty finding doctors to help them with that is 3 a real phenomenon. And it's not just patients who need to 4 5 taper off. Isn't it true there are also certain diseases, like interstitial cystitis -- I'm going to 6 7 say this wrong --Α Interstitial cystitis. 8 9 Q Thank you. Isn't it the case that there 10 are conditions, like the one you just mentioned, interstitial cystitis, that require pain management 11 treatment from doctors? 12 13 MR. ARBITBLIT: Objection. Yes. Let's go to -- in order to be able to 14 15 answer that, I'd like to go to Appendix IV on the Proper Indications for Opioids. This is a document 16 17 that I wrote, addressing the question when opioids 18 should be used. 19 Okay. I'm with you at page 253 of 0 20 Exhibit 1? 21 Α Yes. 22 0 Okay. 23 So, Madam Court Reporter --24 If you go to page 260, you will see the Α

section Opioid Use for Specific Painful Disease States.

Q Okay.

A I'm reading from my report:

"Opioids are indicated for treatment of certain painful diseases, for example, sickle cell crisis and post-herpetic neuralgia, end-of-life suffering, and hospice care. Opioids are indicated for cancer pain based in significant part on the expectation that cancer patients have a limited life expectancy, and that the risk of opioid use disorder and mortality are outweighed by the benefits of pain relief.

"However, with advance treatment methods, more cancer patients are surviving for longer periods of time, and the risk of addiction and overdose mortality among cancer patients have been identified in the peer-reviewed medical literature. Thus, even in the setting of cancer pain, caution should be exercised to treat with the lowest dose for the shortest time and to treat with low dose opioids intermittently rather than continuously to reduce the risks of opioid use disorder and mortality."

Q Okay. So, Dr. Lembke, returning to my

Page 244 question, which I think may be answered by just the 1 2 very first clause of the first sentence you read, 3 which is: Are there diseases, like interstitial cystitis --5 I love that you can't say that. That makes my day. 6 7 -- for which opioids are indicated for treatment? 8 9 MR. ARBITBLIT: Objection. 10 So I think taking that first sentence out of context is not an entirely accurate 11 12 representation, because it's -- certainly you want to 13 add the later sentences, in which I say that caution should be exercised to treat with the lowest dose for 14 15 the shortest time and to treat with low dose opioids 16 intermittently rather than continuously. 17 So when we talk about using opioids in the 18 treatment of pain, the key there is to use them 19 short-term and at low doses, not at high doses for long duration, because that's really when the risks 20 21 outweigh the benefits. Okay. But there are certain painful 22 23 diseases that you list in your report at Exhibit 1, 24 page 260, sickle cell crisis and post herpetic

Page 245 neuralgia, where opioids are indicated for treatment, 1 2 correct? 3 Α Yes. Okay. Is the disorder for which I cannot 4 5 say the name -- interstitial cystitis -- one of those disorders for which opioids are indicated? 6 7 I'm not that familiar with that particular disorder and the kinds of pain that people see with 8 that disorder. 9 How about patients with spinal cord 10 injuries who, even after multiple surgeries, have 11 chronic pain, is that a situation in which opioids 12 13 may be indicated? You know, unfortunately, the data are 14 15 pretty (indiscernible), that failed back syndrome, which is a term for what you're describing, is a 16 17 situation in which opioid therapy long-term is not a 18 good idea. 19 And, again, I just want to emphasize, you 20

And, again, I just want to emphasize, you know, it's devastating, the pain that patients have to experience. If opioids were the solution, I would be more than happy to prescribe them, but they're not. I think that's the problem.

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Q How about systemic lupus, is that a disease

for which opioids can be indicated?

A So systemic lupus is an autoimmune disease which manifests variably across patients. Some people have very mild forms for which there is little or no pain, and other people have severe, debilitating, life-threatening forms. Those would depend on the individual case. But, yes, there are conditions in which opioids are indicated. I make that very clear in my report. My point is that we need to stop prescribing high doses for months to years to decades. That's the harm.

Q Dr. Lembke, in your report, you refer to something as The Gateway Effect. Do you recall that term?

A Yes.

Q Are your opinions as to the Gateway theory the same as those you offered in New York and Ohio?

A Yes.

Q Do you know, Dr. Lembke, what percentage of people who are prescribed opioids become addicted to prescription opioids?

A I think the Vowels study addresses that.

And that's in my report. The Vowels study estimates that approximately 10 percent of patients receiving

opioids for a medical condition will go on to develop a severe opioid use disorder and approximately 20 to 25 percent will develop what Vowels calls opioid misuse, but which is effectively the equivalent to a mild opioid use disorder.

- Q And do you believe those statistics from that study are accurate and reliable?
 - A Yes.

Q And when we talk about those prescribed opioids, are you limiting that universe of people, those prescribed opioids, if we go back to earlier in the day when we put opioid prescriptions in three categories -- we had the Lembke approved category; the doctors operating in good faith, Category 2; and Category 3 was instances where it's a pill mill, a doctor is breaking the law. So the instances that are being looked at there in the study you just quoted, is that across all three categories, or is it limited to people who received a legitimate prescription? And by "legitimate," I mean in Category 1 or 2?

MR. ARBITBLIT: Objection.

A Yes. So the VOLE (phonetic) study, there's also the Boscarino study, those all look at patients

Page 248 who are receiving legitimate opioid prescriptions for 1 2 a medical condition, and both of those studies 3 estimate that between 10 and 30 percent of the patients will become addicted through a medical 5 prescription. And I think those are reliable sources. 6 Do you know what percentage of people who develop an opioid use disorder later begin using 8 heroin? 9 So I cite -- I'm sorry. Can you just 10 rephrase the question? Can you restate the question? 11 12 Not rephrase, just restate. 13 I'll do my best. Dr. Lembke, do you know 0 what percentage of people with an opioid use disorder 14 15 based on prescription opioids later begin using heroin? 16 17 So the Lankenau study that I cite notes Α 18 that two-fifths of patients who began with a medical prescription ended up as injection drug users, 19 primarily heroin. 20 21 I'm sorry, two-fifths of patients with opioid use disorder? So --22 Yes, two-fifths of patients who were 23 24 injection drug users started with their own medical

Page 249 prescription. 1 2 0 And do you know, of the patients who 3 are intravenous drug users, or heroin users, what percentage of those individuals used alcohol before they used heroin? 5 Are you talking about using alcohol 6 7 recreationally, having alcohol use disorder -- I mean, that's a broad category. 8 9 Alcohol use disorder. So what percentage -- If you could restate 10 А 11 the question. What percentage of patients who later 12 0 develop a heroin use disorder had previously suffered 13 from an alcohol use disorder? 14 15 I don't have specific numbers on that, no. 16 0 Do you have specific numbers on what percentage of heroin users had previously used 17 alcohol in a recreational manner? 18 19 Α No. Do you have a percentage on what percentage 20 21 of heroin users had previously used marijuana in a recreational manner? 22 23 Α No. 24 Do you have a percentage of heroin users Q

Page 250 who previously used methamphetamine in a recreational 1 2 manner? 3 Α Could you describe what you mean by recreational manner? I mean, Americans use alcohol 4 5 in a recreational manner. Many Americans use cannabis in a recreational manner. 6 7 Let's go to methamphetamine. Would you agree with me that any use of methamphetamine is 8 9 contrary to medical advice? 10 А No. 11 Would you agree with me that -- Are there methamphetamines that are prescribed by doctors? 12 13 Α Yes. Would you agree with me that 14 15 methamphetamine not prescribed by a doctor is contrary to medical advice, people shouldn't be using 16 17 methamphetamine unless prescribed? 18 Α Yes. 19 MR. ARBITBLIT: Objection. 20 Do you know -- And would it be fair to say 0 21 that if you're using methamphetamine without a doctor's prescription, would you call that illegal 22 23 use of methamphetamine? Can we agree on that term? 2.4 Α Okay.

Q Do you know what percentage of heroin users previously were illegal users of methamphetamine?

A No.

Q Doctor, I want to return briefly to the last topic we were talking about where we were talking about the percentage of patients prescribed opioids who later develop an addiction or opioid use disorder, okay?

A Okay.

Q And please correct me if I'm misremembering. I believe you said that 10 to 30 percent of all patients who were prescribed opioids later develop opioid use disorder; is that right?

A Yes.

Q Okay. I just want to clarify. The patient population you're talking about there, is that limited to chronic pain patients?

A For the Boscarino study, the sample that they took was a patient population sample who had received, I believe, five or more prescriptions within the year. I don't know whether or not they specified chronic pain diagnosis, but they extrapolated, given that number of prescriptions,

that the individual had chronic pain, because they were given opioids chronically.

In the Vowels study, I believe that they did limit it to a chronic pain population -- chronic non-cancer pain population.

Q Okay. So your statistic that 10 to 30 percent of patients who develop opioid use disorder -- excuse me. Strike that.

So your assessment that 10 to 30 percent of patients prescribed opioids develop opioid use disorder is based on one of two populations, either chronic pain patients or those who received more than five prescriptions for opioids within a single year, correct?

A I believe it was five or more, but yes.

Q Okay. So in that 10 to 30 percent study, it would not capture someone who, for example, received a single prescription for opioids after a Cesarean section, correct?

A It would not capture that, but I have in my report other data regarding single exposure, for example, the Schroeder study --

(Audio distortion ringtone alert interference; court reporter asked for clarification)

Page 253

-- yeah, other data looking at -- So first of all, let me just say in response, it is possible to become addicted to opioids after a single medical prescription. I have seen that clinically, and there are data in the literature to support that. And those are in my report.

Q So, Dr. Lembke, do you have a percentage to offer of the percentage of patients who suffer from opioid use disorder after a single prescription for opioids?

A I think that the data shows that it's about 6 to 10 percent of people will go on to develop an opioid use disorder with a single exposure.

Q Okay. And where are you basing that 6 to 10 percent figure, from what?

A So that's based on Schroeder, et al -- I can find it in my report -- as well as other studies by Brummett, et al, and Delgado, showing persistent opioid use after being treated with opioids for an acute self-limiting injury.

Now, persistent opioid use is not the same as addiction, but it certainly increases the risk of addiction.

Q Okay. So in those studies are we limiting

the population to just those who have received a single prescription, or is it a wider population, including those who received a single prescription or those who received many opioid prescriptions?

A The vast population, since you asked about a single prescription, is limited to people who have received a single prescription.

Q And it's not calculating those who end up with opioid addiction or opioid use disorder. What is the outcome that it's calculating? You just said it. I want to make sure I'm clear?

A Well, for the Schroder study, it was calculating how many people ended up with an opioid use disorder, documenting in the medical record within a year of being prescribed an opioid as part of a dental procedure. The other studies are looking at persistent opioid use, which is the scenario in which a patient has an acute injury, is prescribed an opioid, and a year later, or three years later in some cases, is still being prescribed an opioid presumably for the acute injury.

Q Do you know what year the Schroeder study was published? I don't have it handy in your report.

MR. ARBITBLIT: Want my help, Steve?

Page 255 MR. PYSER: In this rare instance, 1 2 yes, sir. 3 MR. ARBITBLIT: That's why I waited so If you look at page 53 of the Materials 4 long to ask. 5 Considered, Item 679 is the Schroeder study, 2018. MR. PYSER: Thank you. 6 7 The first one is free. MR. ARBITBLIT: MR. PYSER: Why don't we take about 8 9 five minutes. I'll likely be able to pass the witness when we come back. I just want to check my 10 11 notes real quick. VIDEOGRAPHER: The time is 5:34. 12 13 We're now going off the record. 14 (A recess was taken.) 15 VIDEOGRAPHER: The time is 5:40. We're now back on the record. 16 17 MR. PYSER: Before passing the 18 witness, I just wanted to make the point that we're 19 going to hold this deposition open because of last night's disclosure of new material. There's many 20 21 documents on that list that we haven't been able to open yet, and certainly with a document delivered at 22 23 6:39 p.m. the night before a deposition, haven't been 24 able to analyze.

So with that on the record and reserving our rights to come back to Dr. Lembke with any questions on those, I'll pass the witness.

MR. ARBITBLIT: Before you go, I'll just state, Steve, you're entitled to your position. But I think in fairness, as we stated, the witnesses -- the witness is under an obligation to produce materials she's seen, and she met that obligation, and so did we. And that with the exception of one question when you asked her specifically if she had knowledge of something, and she offered that in response to a question, the circumstances are, as we've stated, opinions are as stated in the report and the materials provided and listed, along with the report, are those that she would rely on for her testimony. She was entitled to answer honestly when you asked her a question about knowledge of something that was in those new documents.

So we represent to you that the opinions she plans to offer at trial will not go beyond the report, nor will it go beyond the materials stated and the materials considered. So I just want to make the record clear on that.

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MR. PYSER: Well, I just want to clarify what you just said, Counsel. When you say the opinion won't go beyond the materials, maybe I misunderstood your language. The materials stated. Are you referring to the materials in the report, or are you including the materials that we received last night at 6:39 p.m. amongst the materials she may use to form her opinions at trial?

MR. ARBITBLIT: I'm excluding the materials that were on the list you received last

materials that were on the list you received last night. I'm limiting -- and the witness' testimony will be limited, unless someone asks her a question that's open-ended and calls for something that she has to answer honestly, based on knowledge, which I'm sure you would agree would be appropriate, but as good lawyers you will be careful to ask her questions that are within the bounds of the report.

And that's what she's planning to testify to, the August 3rd report and the August 3rd list of Materials Considered in support of those opinions, not the documents that you received last night.

MR. PYSER: I appreciate that clarification, Counsel. I think we still have an

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Page 258
     issue, and we reserve our right if we decide to go to
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 2
     the judge and Special Master Wilkes to request more
 3
     time.
                    Okay. I believe Ms. Rodgers is up
 5
     next.
                    MS. RODGERS:
 6
                                   Thank you.
 7
             EXAMINATION BY COUNSEL FOR MCKESSON:
     BY MS. RODGERS:
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9
               Hi, Doctor. My name is Megan Rogers.
10
     with the law firm Covington and Burling and I'm
     representing McKesson. I just want to --
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12
           (Audio distortions; court reporter asked for
13
     clarification.)
                    VIDEOGRAPHER: The time is 5:44.
14
15
     We're now going off the record.
                            (Pause )
16
                    VIDEOGRAPHER: The time is 5:45.
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     We're now back on the record.
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                    MS. RODGERS: Okay. I was just saying
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     that at the outset, I wanted to join in Mr. Pyser's
21
     reservation of rights before I forget at the end,
     based on the -- (audio distortion) list of materials
22
     preserved -- or Materials Considered. I understand
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24
     (audio distortion) Materials Considered -- I
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Page 259 understand your counsel's position on those, but 1 2 we're going to join with Pyser as to our rights to 3 that issue. BY MS. RODGERS: 5 I want to turn back to your fifth opinion in your report, and I'm not going to retread old 6 7 ground, but I want to start on page 53 and walk through the seven specific instances in your report 8 9 where you allege that McKesson collaborated with manufacturers. 10 11 So starting with romanette i, page 54, if 12 we could. The first such program is an alleged partnership between McKesson and Janssen, related to 13 Duragesic. Do you see that in your report? 14 15 Α Yes. 16 0 Thank you. And with respect to this 17 romanette i, you cite one document in support of this 18 paragraph, and that document is in Envelope No. 25 that you have with you. Could you go ahead and open 19 20 that? 21 And this program relates to a voucher, 22 correct? 23 Α Yes. 24 And it's for Duragesic, which is a patch, Q

Page 260 not a pill, right? 1 Yes. 2 Α 3 Q And you understand that even with this voucher, a patient still needed to obtain a 4 5 prescription before obtaining the medication from a pharmacy? 6 Α Yes. If a doctor has written the prescription 8 9 for Duragesic, the doctor should have made the 10 decision that that opioid is an appropriate medication for treatment of pain in that patient, 11 12 right? 13 MR. ARBITBLIT: Objection. 14 Again, the doctor can only make that 15 determination if they have the information necessary to make that determination. 16 17 You would expect the doctor to endeavor to 0 18 make this decision that the opioid is an appropriate medication for treatment of pain before writing this 19 prescription, right? 20 21 MR. ARBITBLIT: Objection. Α 22 Yes. 23 In fact, the doctor is legally obligated to 0 24 do so, right?

Page 261 MR. ARBITBLIT: Objection. 1 2 Α But the doctor cannot fulfill that 3 legal obligation if they're being fed false information about the product. 4 I understand that's your position. 5 question was just a yes or no. A doctor is legally 6 7 obligated to exercise their judgment and determine that an opioid is an appropriate medication for 8 9 treatment of pain before writing this prescription, 10 correct? 11 MR. ARBITBLIT: Objection. Asked and 12 answered. 13 Α To me, that's not yes or no without qualifying that. In order to exercise judgment, you 14 15 have to know what the signs show. -- doctors are not legally obligated to do 16 0 17 that? 18 MR. ARBITBLIT: Objection. 19 I think you would have to say your question 20 again for me. I feel like I have answered it. 21 I'm not trying to trick you. It's a pretty 22 simple question. I'm sure you teach it to your 23 students all the time. The question is: Are doctors 24 required to exercise their medical judgment before

Page 262 writing a prescription? 1 2 MR. ARBITBLIT: Object to the prelude. 3 Objection. Asked and answered. As I stated repeatedly, it is impossible to 4 5 exercise medical judgment if you don't have accurate information. 6 7 I'm going to try it one more time, because my question (audio distortion) -- it's just --8 9 (distortion) simple question. Are doctors required to exercise their medical judgment when writing a 10 prescription for a patient? 11 12 MR. ARBITBLIT: Objection. Asked and 13 answered. Object to the prelude. I feel like I answered it already. I want 14 15 to give you as truthful an answer as I can, as 16 complete an answer as I can. I'm trying to give you 17 the answer that represents my true opinion so you can 18 know what that is, and I have answered it. 19 Okay. We'll let the judge decide if you have answered it. 20 21 Do you know how many doctors, if any, in 22 Huntington and Cabell County saw this voucher that 23 you're looking at? 24 Α No.

Q Do you know how many patients, if any, in Huntington and Cabell County saw this voucher?

A No.

Q Do you know if the voucher was ever used for a prescription of Duragesic in Huntington and Cabell County?

A No.

Q And if you look at this voucher, can you identify any false or misleading claims contained within it?

A So the voucher in the middle has a question, what type of chronic pain do you have, with four boxes that can be checked, including lower back pain and arthritis pain, as well as an option for filling in whatever you want.

Which I think is misleading, because it implies that opioids, like fentanyl, are effective treatment for low back pain and arthritis pain, when, in fact, there is a consensus agreement now in the medical profession that opioids are not good treatment for chronic low back pain or chronic musculoskeletal pain. So that is misleading in my opinion.

Q Is that the only thing on this voucher?

A I'm reading the backside now.

I think it's misleading. The statement on the backside is in extremely small print, that says that this should be used to relieve severe pain that will last more than three months. That suggests there is evidence to support the use of fentanyl for the treatment of pain lasting more than three months. There is no such evidence.

Q And that's actually a statement of limitation, right? It's saying it should not be used for longer than three months? You're taking issue with that?

A Well, no, that's not what the statement says. The statement says it should only be used to relieve severe pain that will last more than three months.

Q Okay.

A So it's proffering Duragesic as a treatment for pain that lasts three -- more than three months, even though there is no evidence to support that. So that is misleading.

Q Okay.

A The other thing that is misleading -- yeah, there's one more misleading thing, would you like me

Page 265 to share that? 1 2 0 Sure. 3 Α It does mention side effects, but not the side effects with a risk of addiction, which I think 4 is misleading by having omitted it. 5 Okay. So taking these one at a time, the 6 7 first thing that you say is misleading is the question on the front which says: What type of 8 9 chronic pain do you have? 10 Right? Yes, with specific check boxes suggesting 11 12 that fentanyl is effective treatment for something like lower back pain, chronic low back pain --13 This question, though, is not actually 14 15 making a claim about the product, correct? MR. ARBITBLIT: Objection. 16 17 Α Well, my point is I think that it is making 18 such a claim by suggesting that there are certain 19 types of chronic back pain that could be treated with fentanyl, including the statement on the back that 20 21 "This is for people who have pain for longer than three months." 22 So I think it's common sense to infer that 23 24 that's promoting the use of Duragesic in pain that

Page 266 lasts longer than three months, which is the 1 2 definition for chronic pain. 3 Q Okay. I quess I'm just wondering, I mean, this is -- it's your opinion that -- First of all, do you know if this drug was FDA approved for these 5 indications? 6 7 MR. ARBITBLIT: Objection. Α So you would probably have to refresh my 8 9 memory, because each label is slightly different, and I can't exactly remember Duragesic's label, but I am 10 happy to review it. 11 12 So you don't know one way or the other whether it is FDA indicated for these conditions, 13 it's just your opinion that it's misleading? 14 15 MR. ARBITBLIT: Objection. Multiple 16 questions. Compound. Prelude. 17 It is my opinion that it is misleading. 18 That's correct. 19 And that's your opinion without knowing whether it's FDA approved for the condition? 20 21 MR. ARBITBLIT: Objection. 22 Α Even if it were FDA approved for this 23 condition, that would be my opinion. 24 Q And then on the back, you mention the

Page 267 statement: It should only be used to relieve severe 1 2 pain that will last more than three months. 3 The next sentence there is: "It should only be used when other less strong medicines have 5 not been effective and when pain needs to be controlled around the clock." 6 7 Did I read that correctly? Α Yes. 8 9 Thank you. And then you also mention the Q third reason that you find this to be misleading is 10 that it does not mention addiction as a side effect. 11 12 When a patient picks up their prescription for 13 Duragesic, is there a warning about addiction on that prescription? 14 15 MR. ARBITBLIT: Objection. 16 Α On which part of the prescription? 17 In the box. 0 18 MR. ARBITBLIT: Objection. 19 The FDA insert? Α 20 Yes. 0 21 Α Yes, there is. Thank you. Now, you've seen evidence that 22 0 23 McKesson conceptualized, designed, or bore the cost 24 for this voucher program, right?

Page 268 I'm sorry. I didn't quite understand. 1 2 was a little garbled. Can you say it again? 3 Q Sure. You saw no evidence that McKesson conceptualized this voucher program, right? 4 That is incorrect. 5 So point me to that, because this is the 6 7 one document that you cited in your report. Where on this document does it show that McKesson 8 9 conceptualized this voucher program? MR. ARBITBLIT: Objection. 10 Well, I'm not sure if it's on this actual 11 12 document, but I did see other material that made it 13 clear that McKesson was collaborating with Janssen around this Duragesic patch. 14 15 Dr. Lembke, this is the only document you've cited. I'm struggling to understand what the 16 17 evidence is for that statement. Can you help me? 18 Α I don't see it here in my report, but I am recalling that there was other evidence, that this 19 was a collaboration. I'm sorry. I can't find it 20 21 right now. I do see at the bottom the words MTK, which 22 23 refer to McKesson, but I'm assuming --

-- Bates stamp -- got it.

24

Q

So when you say collaboration, the ones that I see on this card is on the back under pharmacy processing, it says "Submit claim to McKesson, using Bin No. 610500." Do you see that?

- A Thank you. Yes. Great.
- Q So when you say McKesson is collaborating with Janssen, what you mean is at the back of this voucher says that, says: "Submit claim to McKesson"?
 - A Yes.

- Q Okay. You have no evidence that McKesson designed this program, for example?
- A I don't have evidence that McKesson necessarily designed this program, but I assume that they worked in collaboration with Janssen since they are the ones who made the voucher and are passing out the voucher.
- Q You have no evidence that McKesson bore the cost of this program?
- A I'm not recalling the details of the payment agreement on this particular product. If I reviewed them, I can't remember them now.
- Q You're not recalling them because this is the one document you cited about this program, and there's no indication of that, correct?

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A Well, this is not the only document I cited about this program. I also cited some sales training materials from Janssen on this program.

- Q You cited an internal Janssen document, correct? In addition to this voucher?
 - A Yes.

- Q And there is no indication on that internal Janssen document, by the way, that McKesson had ever seen that document?
- A Well, it does say "Submit claims to McKesson." So I'm assuming that they saw the voucher. Is that what document you're talking about?
- Q Yes. You were just referring, though, to the internal sales document from Janssen that you cited in romanette ii, and my question is: You have no evidence -- there is no indication that McKesson ever saw that document, correct?
- A I have no evidence that they ever saw that document.
- Q Okay. And earlier today you were asked some questions about whether distributors dispensed. Do you remember that?
 - A Yes.
 - Q And I believe you testified earlier that

Page 271 McKesson collaborated with Janssen, and you said to 1 2 dispense coupons. This is the program to which you 3 were referring, correct? Α Yes, among others. There was also the 4 5 McKesson/Janssen incentive program. And the McKesson/Purdue saving card program. 6 7 Okay. Let's talk about just this one for 0 the time being. You don't mean -- You didn't mean to 8 9 testify that McKesson dispensed actual medication to 10 a patient, correct? 11 MR. ARBITBLIT: Objection. The physical act of dispensing is the 12 Α 13 pharmacist. 14 Right. McKesson has never dispensed actual 15 medication to a patient in Huntington and Cabell 16 County, correct? 17 Not physically dispensing, no. 18 Thank you. Q 19 Okay. The second program that you discuss is an alleged partnership with Janssen for Nucynta. 20 21 You just mentioned that. It's on page 56 of your 22 report, romanette iii? Yes. 23 Α Okay. And this is also a savings card, 24 Q

Page 272 That would -- Nucynta? 1 correct? 2 Α It's both a savings card program and ten 3 free pills, which is a little different from a savings card. 4 And it offered co-pay assistance for the 5 cost of the prescription? 6 Α Yes. You understand that even with a coupon for 0 8 9 co-pay assistance, a patient still needed to obtain a prescription before obtaining the medication? 10 11 Α Yes. 12 Would you agree that it's a good thing for patients to be able to afford medicine that they 13 14 need? 15 MR. ARBITBLIT: Objection. It really depends on the circumstance and 16 Α 17 the type of medicine and who's judging whether or not 18 they really need it. If a doctor has made an informed decision 19 that a patient needs a medical prescription, would 20 21 you agree that it's a good thing for that patient to be able to afford it? 22 2.3 MR. ARBITBLIT: Objection. 24 If that clinical judgment was based on real Α

Page 273 evidence and whether the patient's best interests, 1 2 both short- and long-term, then it would be good for 3 that patient to get that medicine, yes. Okay. Do you know how many doctors in 4 Huntington and Cabell County, if any, saw this 5 savings card? 6 No, but I do -- I have seen materials showing that this savings card was disseminated in 8 9 West Virginia. Where is that? 10 11 That was the additional materials considered, I believe. 12 13 Okay. Again, we haven't had a chance to Q fully digest those materials. We are holding open 14 15 this deposition to ask you further questions about 16 that. 17 Can you identify the Bates number or any other information about that document? 18 19 Α No. 20 Okay. So it's your testimony that you've 21 seen some indication that this card, this savings card, was distributed and -- tell me again? 22 2.3 Α In West Virginia. 24 Okay. Do you know how many doctors in Q

Page 274 Huntington and Cabell County saw it? 1 2 Α No. 3 Do you know how many patients in Huntington and Cabell County saw it? 4 5 Α No. Do you know if it was ever used for a 6 7 prescription of Nucynta in Huntington and Cabell County? 8 9 Α No, but I assumed that it was. 10 And what is that assumption based on, the fact that you think it was distributed? 11 12 Α On the fact that it was a national program 13 which was also deployed in West Virginia. 14 Okay. So you practice evidence-based 15 medicine, right? You said that earlier. 16 Α Yes. 17 And I assume you endeavor to apply that 18 same rigor to your expert opinions here, right? 19 Α Yes. 20 So when you say that you assumed that the 21 savings card was used in West Virginia, tell me what 22 evidence you have? Do you know how many times it was 23 used in West Virginia? 24 MR. ARBITBLIT: Objection. Compound.

Page 275 Could you rephrase your question one at a Α 1 2 time? 3 Q Sure. Can you tell me how many times the savings card was used in Huntington and Cabell 4 County? 5 А No. 6 7 Okay. And have you conducted any (audio distortion/garbled) to determine the impact of the 8 9 savings card on opioid prescribing in Huntington and Cabell County? 10 11 One of your words dropped out. Can you 12 repeat the question? 13 Have you conducted any studies to determine 0 the impact of this savings card on opioid prescribing 14 15 in Huntington and Cabell County? No, but McKesson conducted such studies in 16 Α 17 other states where the program was first deployed and 18 it showed that average monthly claims went up by 19 198 percent when they promoted this card. 20 That wasn't an answer to my question, which 21 Have you conducted any study to determine the impact of this savings card on opioid prescribing in 22 23 Huntington and Cabell County? 24 Α Well, I was trying to answer your question

Page 276 in a complete way, and that was my answer. 1 2 My question is whether you, Dr. Lembke, 3 have conducted a study to determine the impact of this savings card on opioid prescribing in Huntington 5 and Cabell County? MR. ARBITBLIT: Objection. 6 7 Α No. Thank you. The third program is also on 8 0 9 page 56, and it's at romanette iv. And you cite one 10 document. It's actually -- let's see, in the envelope marked 29 that you have in front of you. 11 12 And it's an alleged partnership with Purdue for 13 Butrans. Do you have that in front of you? Α Yes. 14 15 Okay. And this is a savings card program for Butrans Transdermal. Does that sound right? 16 17 Yes. Α 18 This is a patch again, not a pill, right? 0 19 Α Yes. 20 And the savings card offers co-pay 21 assistance for the cost of the prescription? Α 22 Yes. 23 You understand that Butrans is brand name 24 Buprenorphine?

Page 277 Α Yes. 1 2 0 And Buprenorphine can be used to treat 3 opioid addiction, right? Α Yes. 4 In your opinion --5 0 Although this particular product is not FDA 6 7 approved to treat opioid addiction. 0 Have you ever prescribed this product to 8 9 treat opioid addiction? 10 А No. 11 Are you aware of other doctors prescribing 12 this to treat opioid addiction? 13 Α No. 14 Okay. And you understand, again, that even with this savings card, a patient still needed to 15 obtain a prescription before obtaining the 16 medication? 17 18 Α Yes. 19 This letter that we're looking at is (audio 20 distortion) by Purdue, not McKesson, right? 21 MR. ARBITBLIT: Objection. BY MS. RODGERS: 22 It's not a trick question --23 0 24 Α Yes, it says Purdue at the bottom of the

Page 278 letter, so I'll take your word for it. But that 1 2 particular item was not drafted by Purdue, although 3 more broadly, this was clearly a collaboration between McKesson and Purdue. And I think you just mixed up some words. 5 You said this particular document, this letter, was 6 7 not drafted by McKesson. That's what you meant, right? 8 9 Just this very front piece. I can't see 10 McKesson's imprint on here, so I really don't want to assume that I know who wrote this, one way or 11 12 another. Okay. And on that first page there is a 13 Q boxed warning, correct? 14 15 Α Yes. It's bold and underlined, and there is a 16 17 note about the potential for abuse of this product. 18 Do you see that? 19 Α Yes. And also, if you flip to the fifth page of 20 21 this document -- unfortunately they're not 22 numbered -- do you see another black box warning, 23 right? 24 Yes, I do. Α

Page 279 And that's also a warning about the 1 2 potential for abuse of the product, correct? 3 Α Yes. Do you know how many doctors in Huntington 4 and Cabell County, if any, saw this savings card? 5 Α No. 6 7 Do you know how many patients in Huntington and Cabell County, if any, saw this savings card? 8 9 Α No. Do you know if it was ever used for 10 11 prescription of Butrans in Huntington and Cabell 12 County? 13 А No. 14 Okay. Let's look at the (audio 15 distortion) --16 Α Sorry. Your words dropped off. 17 Can we look at --0 18 MS. RODGERS: I think somebody with an 19 area code of 650 is not on mute. If they could go on 20 mute, it might help the sound quality. 21 Or is that you, Dr. Lembke? 22 THE DEPONENT: I don't think it's me, 23 but... 24 MS. RODGERS: Well, if everyone could

Page 280 go on mute except for (audio distortion), that would 1 2 be helpful. BY MS. RODGERS: 3 And so the fourth program is on (audio 4 0 5 distortion) your report on page 57 --Sorry. Your words dropped. 6 7 Okay. Can you turn to page 57 of your report, romanette v, and this is about an alleged 8 9 partnership with Purdue regarding Butrans. 10 Do you see that? 11 Α Yes. Okay. And you cited one document in 12 13 support of this paragraph. And, fortunately, it's not in your set. I think I emailed it to plaintiff's 14 15 counsel yesterday. I don't know if you received it. 16 But maybe, Clayton, if you could pull it 17 up? 18 BY MS. RODGERS: 19 So, again, this is for Butrans, the patch, 20 correct? 21 Α Yes. 22 And this program was to involve, as you 23 noted in your report, an advertisement that linked 24 Butrans website, an online ordering portal that

Page 281 McKesson hosted for pharmacies, right? 1 2 Α Yes. 3 It's not a platform for patients? Yes, that's correct. That's my 4 Α understanding. 5 Do you know how many pharmacies in 6 7 Huntington and Cabell County, if any, saw this ad on the online ordering portal? 8 9 Α No. And is there anything in your report that 10 indicates that the information in this advertisement 11 was false or misleading? 12 13 Α Well, you don't have the ad there, right? You have the agreement. 14 15 Right. You haven't cited the ad. Have you seen the ad, Dr. Lembke? 16 I don't believe I've seen the ad. 17 Α 18 Okay. You didn't ask to see it -- or did you? 19 20 Yes, I did. Α 21 Q You weren't provided with it? 22 Α No. Okay. So is there any evidence that you 23 0 24 have that anything in this advertisement was false or

Page 282 misleading? 1 2 Α Well, I don't have it so I can't evaluate 3 it. Okay. And I'm just trying to get a clear 4 Q 5 answer to that. You don't have the ad so you have no evidence that anything here was false or misleading, 6 7 correct? Α Because I didn't see it. 8 9 Q Is that correct? Because I didn't see it, I can't 10 А 11 evaluate it. Okay. And you haven't conducted any study 12 Q 13 to determine the impact of this ad, which was directed at pharmacists, on opioid prescribing in 14 15 Huntington and Cabell County? That's correct. 16 А 17 Okay. Now, the fifth program is an alleged 0 18 partnership with Teva regarding Actiq and Fentora. 19 It's on page 56 at romanette ii. 20 And if you could open No. 26, the envelope 21 you have. And this is a contract that you cite in 22 your report. Again, it's the only document for this 23 program, correct? 24 Α Yes.

Q Okay. And the contract covers services related to Actiq and Fentora, one called RxBulletin and then one called RxMail.

Do you see that?

A Yes.

- Q And the RxBulletin was to involve three emails. Do you see that?
 - A Yes, that's also how I'm reading it, yes.
- Q Okay. And do you understand that those emails were to be directed at pharmacists?
 - A Yes, I do.
- Q And then RxMail is the second service, and that service included mailings to top independent pharmacies; is that your understanding?
 - A Yes.

Q Okay. And I just want to direct your attention to the bottom of that first page. Do you see where it says: "The content of any document, material, or information provided by Teva to McKesson for inclusion in the program, supplier content, under this agreement is the sole responsibility of Teva, and Teva represents and warrants that the supplier content complies with applicable law -- all applicable laws."

Page 284 Did I read that correctly? 1 2 Α Yes. 3 Q Do you know how many pharmacies, if any, in Huntington and Cabell County saw the RxBulletin or 4 RxMail referred to in this document? 5 No. 6 7 And do you have any evidence that there were any false or misleading claims contained in 8 9 those RxBulletin or RxMail offerings? I wasn't able to evaluate the actual 10 11 I would be happy to do that. mailing. You asked for it and did not receive those 12 0 13 documents? 14 Α Yes. 15 Okay. Are you familiar with REMS? 0 16 Α Yes. 17 REMS is a risk management tool, right? 0 18 Α Risk Evaluation and Mitigation Strategy. 19 It's intended to help reduce improper usage 0 20 of opioids; is that right? 21 That was the intent, yes. Do you think it's important for a 22 23 pharmacist to know about REMs requirements? 24 MR. ARBITBLIT: Objection.

A REMS is directed toward physician prescribers. I think it's important for a pharmacist broadly to know about the addictive risk of opioids. I don't know if they specifically need to know what mechanisms are being used to educate physicians.

Q Do you think it's good for pharmacists to know about REMs requirements?

MR. ARBITBLIT: Objection.

A Again, pharmacists are asked to know a lot of things, just like doctors are. I'm not sure I would prioritize their knowing about REMs above other important aspects of opioids.

Q Okay. Interesting. You understand that these messages were to let pharmacists know about REMs requirements?

A I didn't know that.

Q Okay. If you look at document in the folder No. 27 that you have.

Have you seen this document before?

A I may have done -- I've reviewed a lot of documents, including documents regarding REMs specifically for Actiq, but I don't know if I've seen this exact document.

Q And on the front page here it says Actiq

Page 286 and Fentora, the two drugs that we had just been 1 2 talking about. And if you look at the page ending in 3 3378, you'll see it looks very familiar to what we just saw, right? This is the same program? 5 Α Yes. Okay. And if you turn back to the first 6 7 page of this document, which ends in 3375? Α Yes. 8 9 You see that the objective is (audio 10 distortion) pharmacists regarding new REMS requirements for Actiq and Fentora. Do you see that? 11 12 Α Yes. 13 Put that document away. I want to turn to the sixth and seventh 14 15 programs that you talk about in your report, and they 16 relate to pharmacy intervention programs. There is 17 one with Purdue for Butrans that you reference on 18 page 60 of your report. 19 But before we get to that, I just want to ask some background questions about these programs. 20 21 A pharmacy intervention program is a program in which participating pharmacists provide certain educational 22 23 information about a prescription medicine, correct? 24 Α I wouldn't characterize it in that way. I

Page 287 think that's too limited a characterization. 1 2 0 How would you characterize it? 3 Α As a promotional activity. Is a component of what you are 4 5 characterizing this promotional activity that a pharmacist provides certain educational information 6 7 to a patient? MR. ARBITBLIT: Objection. 8 9 Α I wouldn't characterize it that way, no. 10 0 What are you taking issue with? My impression is that this pharmacy 11 intervention program is a way to covertly promote 12 certain opioid products and encourage patients to go 13 on to higher doses, or to continue on those 14 15 medications instead of other alternatives. 16 0 Okay. And that impression that you've just 17 stated is based on the documents that you cited in your report, correct? 18 19 Α Yes. 20 Okay. We're going to look at those. This 21 conversation between pharmacists and patients occurs 22 when the patient shows up at the pharmacy to pick up 23 their prescription, right? 24 Α Yes.

Page 288 Okay. So before anything -- any coaching 1 2 session or anything related to these programs would 3 occur, several things would have had to happen. First, a physician would have had to consult with the patient, correct? 5 А Yes. 6 7 And that physician would have had to decide to prescribe a medicine to the patient, right? 8 9 Α Yes. The patient would have had to choose to 10 fill the prescription, right? 11 12 Α Yes. And the patient would have had to choose to 13 Q go to a pharmacy to pick up that prescription, right? 14 15 Α Yes. 16 0 Only then, when the patient went to the pharmacy, could any conversation occur under these 17 18 programs that you're citing in your report, correct? 19 MR. ARBITBLIT: Objection. 20 Α Yes. 21 Would you agree that some educational 22 conversations between pharmacists and patients could 23 be helpful for certain medications? 24 MR. ARBITBLIT: Objection.

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It would really depend on how the pharmacist was coached, what they were coached to say, whether or not that was based on legitimate medical science.

Okay. But it could be helpful for some medications?

MR. ARBITBLIT: Objection.

- Α Hypothetically, yes. It would depend on the medicine, and it would depend on what they said.
- And would you agree that it's important for patients to take prescription medications as directed by their doctor?
- Α It's the doctor's decision to prescribe that medication if the claims were based on science and medical necessity, then it would be good for the patient to take it. But if it wasn't, then it wouldn't be good for the patient to take it.
 - So -- Thank you. I appreciate that.

If one of your patients, for example, was taking buprenorphine for addiction treatment, you wouldn't want that patient to stop taking it without consulting you, right?

MR. ARBITBLIT: Objection.

It would depend on the reason why they Α

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Page 290 stopped taking it. 1 2 So you would be comfortable with them 3 terminating that medication without consulting you? Wouldn't you want to know why? Yes, if they had good reason, yes, I would 5 be okay with that. 6 Okay. 0 And I would want to know why, and I would 8 9 ask them. Would you want to know about it before they 10 0 11 stopped taking it or after? 12 Α Ideally before, but after is okay too, if 13 the circumstances warranted them stopping, before consulting me. 14 15 If a patient is taking buprenorphine for 16 addiction treatment and they're not ready to stop 17 taking that, but they stopped taking it suddenly, 18 that could actually increase the chances of relapse, 19 correct? 20 MR. ARBITBLIT: Objection. 21 Α It would depend on the patient. You're saying if someone needs to take 22 23 buprenorphine for addiction treatment, and they stop taking it suddenly, that would not increase their 24

Page 291 chances of relapse? 1 2 MR. ARBITBLIT: Objection. 3 Α So it's all about weighing the risks and benefits. And if the risks outweigh the benefits 4 5 such that a patient needed to abruptly stop a medication I was prescribing them, that would be the 6 7 right thing to do, even without consulting. That didn't answer my question, which was: 8 0 9 Would it increase the chance of relapse? 10 Α Yeah, I already answered that. 11 Can you answer it again? 0 12 MR. ARBITBLIT: Objection. 13 It would depend on the circumstance. Α If a patient is taking buprenorphine for 14 15 addiction treatment and they need it, under what circumstance would it not increase the chance for 16 17 relapse if they stopped taking it suddenly? 18 Α If, for example, they were overdosing on that medication. 19 20 So if they weren't taking it as prescribed? 21 No. Overdose can happen even when patients are taking their opioids just as prescribed. 22 Have you ever had a patient overdose when 23 24 they were taking an opioid as you have prescribed it

Page 292 under your care? 1 2 I know of patients that have been under my 3 care who have overdosed when taking therapeutic medications just as prescribed. 5 Okay. So the Purdue program that you reference on page 61 here was for Butrans, and again, 6 7 that's brand name buprenorphine, correct? Α Yes, it is. 8 9 And you testified earlier today that this 10 program was evidence that McKesson communicated to a doctor or a pharmacist that the risk of addiction to 11 12 prescription opioids is rare or less than 1 percent. 13 Do you remember that? 14 I'm sorry. Can you repeat that? 15 Sure. You testified earlier today that 16 this program, this pharmacy intervention program, was 17 evidence that McKesson, quote, "communicated to a 18 doctor or a pharmacist that the risk of addiction to prescription opioids is rare or less than 1 percent." 19 20 Do you remember that? 21 Α Yes. And you cite one document (audio 22 23 distortion) to this program. It's in Envelope 24 No. 28.

Page 293 Do you have that in front of you? 1 2 Α Yes. 3 Q This document appears to be on a type of summary of the program, correct? 4 However, this document lacks the 5 actual coaching that went on. 6 7 Right. I'm glad you mention that. So the Q second page, under "Pharmacy Brand Kit," there is a 8 9 reference to the coaching guide. And I think that's what you're talking about, right? 10 11 Α Yes. Did you ask to see that coaching guide? 12 Q 13 Yes. Α And you weren't provided with it? 14 0 15 Α I was provided with it. 16 0 You didn't cite it in your report. Ιs there a reason why you didn't cite it? 17 18 Α Because I was provided with it just yesterday. 19 20 Okay. So let's look at the coaching guide. 21 Clayton is going to pull it up. It's Bates No. 22 PPLP003299959. And again, does this appear to be the 23 coaching guide that you were referring to for the 24 Butrans thermal system?

Page 294 Can you scroll through the whole thing so 1 2 that I can see if it looks like what I reviewed? 3 Yes. So on the first page, there is again 4 a black box. And it's underlined and bolded and 5 says: Addiction abuse and misuse. 6 7 Do you see that warning? Α Yes. 8 9 Q Okay. And if you turn to --10 Clayton, the second page. Right there. 11 That's perfect. 12 Do you see here that the pharmacist (audio 13 distortion) Do you see that it says under No. 3: "May I share some important information with you 14 15 around using the Butrans patch." Do you understand that's what the 16 pharmacist is supposed to say? 17 18 Α I do understand that, yes. 19 Okay. And then it goes on. "This is a strong prescription pain medicine that contains an 20 21 opioid narcotic that is used to manage pain severe enough to require daily around-the-clock treatment 22 23 with an opioid when other pain treatments, such as 24 non-opioid pain medicine or immediate-relief opioid

Page 295 medicine, do not treat your pain well enough or you 1 2 cannot tolerate them. Butrans is a long-acting 3 extended-release opioid medicine that can put you at risk for overdose and death. Take your dose 5 correctly as prescribed (audio distortion) at risk for opioid addiction, abuse, and misuse that can lead 6 to death." Do you see that? 8 9 Α Yes. 10 So the pharmacist under this training 11 program warns the patients about the risk of addiction, correct? 12 13 Α Yes. Can you point to any evidence in this 14 15 program that McKesson communicated to a doctor or a pharmacist a risk of addiction to prescription 16 17 opioids is rare or less than 1 percent? 18 That was your testimony earlier this 19 morning. 20 Α No. 21 Okay. Can you point to any evidence that 22 as part of any program McKesson communicated to a doctor or a pharmacist that the risk of addiction to 23

prescription opioids is rare or less than 1 percent?

24

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A So I do believe that McKesson's collaboration with Janssen, that involves giving out five free fentanyl patches, that that promotional campaign, based on material I saw, understated the risks.

- Q You're talking about one of the programs that we already looked at today; is that right?
 - A Yes.

- Q And was there anything in that document that said that McKesson communicated to a doctor or a pharmacist that the risk of addiction to prescription opioids is rare or less than 1 percent?
- A Not McKesson directly, but the sales rep promoting the patches.
- Q Was that on the internal Janssen document that you (audio distortion) in your report?
 - A Yes.
- Q Okay. And, again, you testified that you're not -- you have no evidence that McKesson ever saw that document or was involved in the preparation of that document, correct?
 - A That's correct.
- Q Okay. Turning back to this Butrans program, can you identify any pharmacy in Huntington

Page 297 and Cabell County that was part of this pharmacy 1 2 intervention program? 3 Α No. And can you identify any patients in 4 5 Huntington and Cabell County that received a behavioral interview regarding their prescription 6 7 opioid treatment as a result of this pharmacy intervention program? 8 9 Α No. 10 Okay. Now, on page 58 of your report you 11 discuss an alleged pharmacy intervention program with Janssen for Nucynta. Do you recall that? 12 13 Α Yes. If you could open up document No. 24. 14 15 MR. ARBITBLIT: Before you do that, can we find out how much time is left? 16 17 VIDEOGRAPHER: I'm at 6 hours, 52 18 minutes. Let me double-check when we take a break. 19 MR. ARBITBLIT: We've got eight 20 minutes left, so we don't need a break. 21 BY MS. RODGERS: 22 0 If you could turn to page 1414. Are you there? 23 24 Α Yes.

Page 298 And I believe this is what you cite in your 1 2 report, correct? 3 Α Yes. This entire document, yes. This document provides a general 4 0 Yes. 5 description of what a pharmacy intervention program for Janssen could entail, right? 6 Α Yes. Not a signed contract though, right? 8 9 Α No. Can you identify any evidence that this 10 0 program actually occurred at all? 11 I'm going to ask to go off the record if 12 you're going to flip through the whole document. 13 14 Α No. 15 Okay. Can you identify any evidence that 16 the program occurred in Huntington and Cabell, yes or 17 no? 18 THE DEPONENT: Actually can we go off 19 the record so I can actually flip through the 20 document? 21 VIDEOGRAPHER: The time is 6:44. We're now going off the record. 22 2.3 (Pause in proceedings) VIDEOGRAPHER: The time is 6:46. 24

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We're now back on the record.

A So in answer to your question is there any evidence that the pharmacy intervention program was ever implemented, I direct you to page 1415.

The headline there is "McKesson Has Built one of the largest adherence networks, the sponsored clinical services networks."

And then they proceed to talk about that they have 1500 independents and 1300 chain pharmacies, and growing each month. That leads me to believe that this is an established program.

Q And I understand that this page is referring to McKesson's services generally. My question was whether you have any evidence that this PIP program with -- about Nucynta actually occurred.

A I'm sorry. I think your actual question before was whether or not the PIP program actually occurred. So the answer to that is yes.

I don't have any specific information on Nucynta and the PIP program. So the answer to that is no.

Q Okay. So you can't identify any patient in Huntington and Cabell County who received a behavioral interview regarding their prescription

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opioid treatment as a result of this PIP program?

A No.

Q At the top of page 58 of your report, you said: "It is ironic that the Opioid Pharmaceutic Industry used, parentheses, (is using) these techniques to get patients to continue to take opioids under the guise of promoting medications adherence."

Do you see that?

A Yes.

Q And aside from the key programs that we just looked at, the Butrans one and the Nucynta one, what is your basis for saying that distributors are still conducting programs related to prescription opioids?

A I don't have any reason to believe that these programs have been terminated, so I believe them to be ongoing. If there is information that these programs have been terminated, I'm happy to look at that.

Q Well, you don't even know if the Nucynta one ever started, right? That's what you testified to earlier.

A I don't know specifically if the Nucynta

Page 301 adherence motivational interviewing program is ongoing. That's true. That wasn't my question. You don't know if the Nucynta program ever started, right? No, that's not true. There's evidence

showing that the Nucynta coupon program was implemented in many states.

And I'm talking now about this behavioral 0 interview program that's referenced on page 58, and it's -- you're saying that the Opioid Pharmaceutic Industry is using these techniques. I'm asking what your evidence is of that.

Well, you showed me the coaching plan for Α Butrans patch. So that's a piece of evidence. And then this document makes it clear that the pharmacy intervention program has been built and is active.

0 Okay. But as for the Butrans, you don't know if that program is still going, correct?

I don't know if it's still going, no. Α

Okay. And as to the Nucynta PIP program 0 that we just looked at, you don't know if that ever started, correct?

Α That's correct.

And are you aware of any other behavioral Q

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Page 302 interview programs related to prescription opioids 1 2 that any distributor is currently running? 3 Α No. Thank you. So we just talked about 4 Okay. 5 all seven of the programs that are contained in your report that relate to McKesson. I just have a couple 6 7 of final questions for you. The first is that pharmacists don't 8 9 prescribe opioids, right? 10 Α That's correct. 11 And there is no evidence that McKesson 12 sends any of the communications that we just looked at to patients, right? 13 14 No. Α 15 No, that's correct? 16 Α No, that's correct. So in my report I cite 17 the McKesson call campaign, behavioral call campaign, 18 wherein McKesson representatives directly outreach to patients with phone calls. I don't know what was 19 discussed at that phone call, but I think it's 20 relevant that --21 Where is that in your report? 22 0 23 Α Page 61. They describe it as 24 patient-centric behavioral coaching. "Agents make

Page 303

outbound calls to patients in order to uncover personal barrier and provide appropriate messaging content to help overcome those barriers. And these efforts are, quote, aligned to address Janssen's needs," unquote.

- Q And I think that's the document that we were just looking at, right? That's No. 24?
- A I'm sorry. I don't know which document is No. 24.
 - Q It's this document (indicating to camera)?
 - A Right. Yes.
- Q Okay. And you're citing for this paragraph that McKesson is directly -- the proposition that McKesson directly targets patients, that PIP program that we just looked at, correct?
 - A Yes.

- Q And that -- and that's the program that you testified you're not sure it ever started, correct?
- A No. I corrected that testimony regarding the PIP program itself. I said that I thought there was evidence that it had started, so -- and I think there's evidence in that document that the behavioral call campaign was also underway.

Your question was regarding whether or not

Page 304 behavioral coaching occurred around Nucynta, and to 1 2 that I said I wasn't aware of specific evidence 3 saying whether or not that had started. But the PIP program had clearly started. 5 What is your evidence -- and again, we can go off the record -- that the PIP program for Nucynta 6 7 started? MR. ARBITBLIT: I think we're over 8 seven hours now, aren't we? 9 10 MS. RODGERS: I think this testimony 11 is conflicting. If you would allow me to just 12 clarify here, it would be helpful. 13 MR. ARBITBLIT: Well, if we're over seven hours --14 15 At page 1415: "McKesson has built one of 16 the largest adherence networks." And then they 17 describe it. And this is under the section 18 describing their PIP program. "1500 independents, 1300 chain pharmacies, and growing each month." 19 Understood. So this is, again, you're 20 21 referring to the general description of McKesson 22 services, not a specific program that McKesson had 23 related to prescription opioids where McKesson sent 24 communications to patients, correct?

Page 305

A There was a specific coaching program around Butrans.

O Correct. Yes.

A Okay. And there was a specific direct patient call program. I don't have evidence that that involved opioids necessarily, but the call program did exist.

Q Okay.

2.3

Just three more questions. We talked about, you know, whether you had evidence that these programs ran in Huntington and Cabell County, and I won't go back over that again. But even assuming that McKesson carried through with any of these programs in Huntington and Cabell County, you didn't conduct any analysis to show what effect, if any, those programs had on the population of opioid users in Cabell County and Huntington, right?

A That is correct.

Q Thank you. And you did not conduct any analysis to show what effect, if any, McKesson's programs had on the dose and duration of opioid use in Cabell County and Huntington, correct?

A That is correct.

Q And one more question: You did not (audio

Page 306 distortion) conduct any analysis to show what effect, 1 2 if any, McKesson's programs had on the risk of opioid 3 misuse, addiction, dependence, and death in Huntington and Cabell County, correct? 5 For the first part of that question you dropped out. Could you repeat the question? 6 7 You did not conduct any analysis to show what effect, if any, McKesson's programs had on 8 9 the risk of opioid misuse, addiction, dependence, and 10 death in Huntington and Cabell County, correct? 11 Α No quantitative analysis, no. 12 MS. RODGERS: Thank you. I have no further questions. 13 14 MR. ARBITBLIT: I have just a couple. 15 EXAMINATION BY COUNSEL FOR PLAINTIFFS: BY MR. ARBITBLIT: 16 17 Doctor, could you take a look at your 0 18 report at page -- starting with 195, Appendix I.B, referring to Teva/Cephalon Misleading Messaging. 19 20 Yes. I'm looking at it. 21 Do you include from pages 195 through 206 on what you consider to be misleading messaging from 22 23 Teva/Cephalon, including about Actig and Fentora, 24 that you were not asked about today?

Page 307 Α Yes. 1 2 And if you could take a look at Exhibit 24, 0 3 which is the McKesson Manufacturer Marketing -excuse me, it's No. 27. No. 27, McKesson 4 5 Manufacturer Marketing Documents prepared for Cephalon, Actiq and Fentora proposal, dated 6 7 January 19, 2012. Do you have that? Α Is it this one? 8 9 If you could take a look at the page 10 that ends in -- it's page 3 of 6 and ending 3376 in the lower right. 11 12 Α Okay. 13 And if you could look at the third paragraph from the bottom of the page, I'll just read 14 15 what it says: "McKesson partners," actually, I'll start 16 17 one paragraph above. 18 "Delivering an unmatched combination of 19 communication, promotion, distribution options, plus 20 targeted analytics of exclusive data, McKesson will 21 enable Cephalon to set strategies that prioritize opportunities, optimize resources, and maximize 22 profitability." 23 24 Did I read that correctly?

Page 308 1 Α Yes. 2 And if you look at the next paragraph, it 3 says: "McKesson partners with pharmaceutical manufacturers, such as Cephalon, to define and 4 5 execute customized strategies, targeting key 6 awareness, sales, and distribution goals at all 7 stages of the product life cycle." Did I read that correctly? 8 9 Α Yes. MR. ARBITBLIT: That's all I have. 10 11 Thank you. Thank you for your time, Doctor. 12 THE DEPONENT: You're welcome. 13 VIDEOGRAPHER: The time is 14 7:00 o'clock. We're now going off the record. 15 concludes the deposition. 16 (Signature having not been waived, the deposition of ANNE LEMBKE, MD, was concluded at 7:00 p.m.) 17 18 19 20 21 2.2 2.3 24

Page 309 1 STATE OF WEST VIRGINIA, COUNTY OF KANAWHA, to-wit: 2 3 I, Twyla Donathan, RPR, a duly commissioned 4 Notary Public for the County and State herein, do hereby 5 certify that the foregoing deposition of ANNE LEMBKE, MD, was duly taken by and before me via Zoom video conferencing at the time and for the purpose specified 6 in the caption hereof, the said witness having been by me first duly sworn. 7 That the foregoing is a true, correct, and full transcript of the testimony adduced to the best of my 8 ability, given the challenges of Zoom video-conferencing audio/sound interferences, as taken by me in shorthand 9 notes and thereafter accurately transcribed; I further certify that I am neither attorney 10 or counsel for, nor related to or employed by, any of the parties to the action in which this deposition is taken; 11 and further, that I am not a relative or employee of any attorney or counsel employed by the parties or financially 12 interested in the action; and that the attached transcript meets the requirements set forth within Article 27, 13 Chapter 47 of the West Virginia Code. 14 15 IN WITNESS WHEREOF, I have hereunto set 16 my hand this 21s 17 18 TWYLA DONATHAN Registered Professional Reporter 19 My commission expires September 11, 2022. 20 2.1 22

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3
      September 22, 2020
5
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6
      Case Name: City Of Huntington v. Amerisourcebergen Drug Corporation
7
      Veritext Reference Number: 4255516
8
      Witness: Anne Lembke, M.D. Deposition Date: 9/17/2020
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10
      Dear Sir/Madam:
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      Enclosed please find a deposition transcript. Please have the witness
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3	CASE NAME: City Of Huntington v. Amerisourcebergen Drug
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	DATE OF DEPOSITION: 9/17/2020
4	WITNESS' NAME: Anne Lembke, M.D.
5	In accordance with the Rules of Civil
_	Procedure, I have read the entire transcript of
6	my testimony or it has been read to me.
7	I have made no changes to the testimony
8	as transcribed by the court reporter.
0	
9	Date Anne Lembke, M.D.
10	Sworn to and subscribed before me, a
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11	the referenced witness did personally appear
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12	
	They have read the transcript;
13	They signed the foregoing Sworn
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14	Their execution of this Statement is of
	their free act and deed.
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16	this, day of, 20
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	that both be appended to the transcript of my
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	Date Anne Lembke, M.D.
14	
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15	Notary Public in and for the State and County,
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16	and acknowledge that:
17	They have read the transcript;
	They have listed all of their corrections
18	in the appended Errata Sheet;
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19	Statement; and Their execution of this Statement is of
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Federal Rules of Civil Procedure Rule 30

- (e) Review By the Witness; Changes.
- (1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
- (A) to review the transcript or recording; and
- (B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.
- (2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

DISCLAIMER: THE FOREGOING FEDERAL PROCEDURE RULES

ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

THE ABOVE RULES ARE CURRENT AS OF APRIL 1,

2019. PLEASE REFER TO THE APPLICABLE FEDERAL RULES

OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

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Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

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